



To: Board Members Date: May 1, 2025

From: Nicholas Noce, Executive Director

Subject: **Regular Board Meeting – Thursday, May 10, 2025 @ 9:00 a.m.  
Board Room, 475 Norris Drive**

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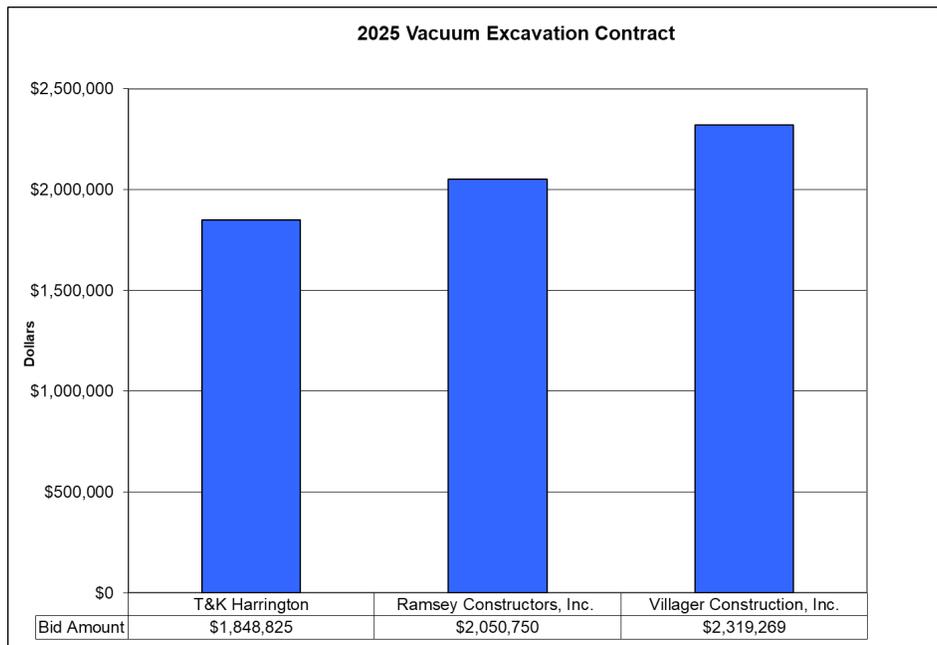
## AGENDA ITEMS:

### 1. Personnel Items:

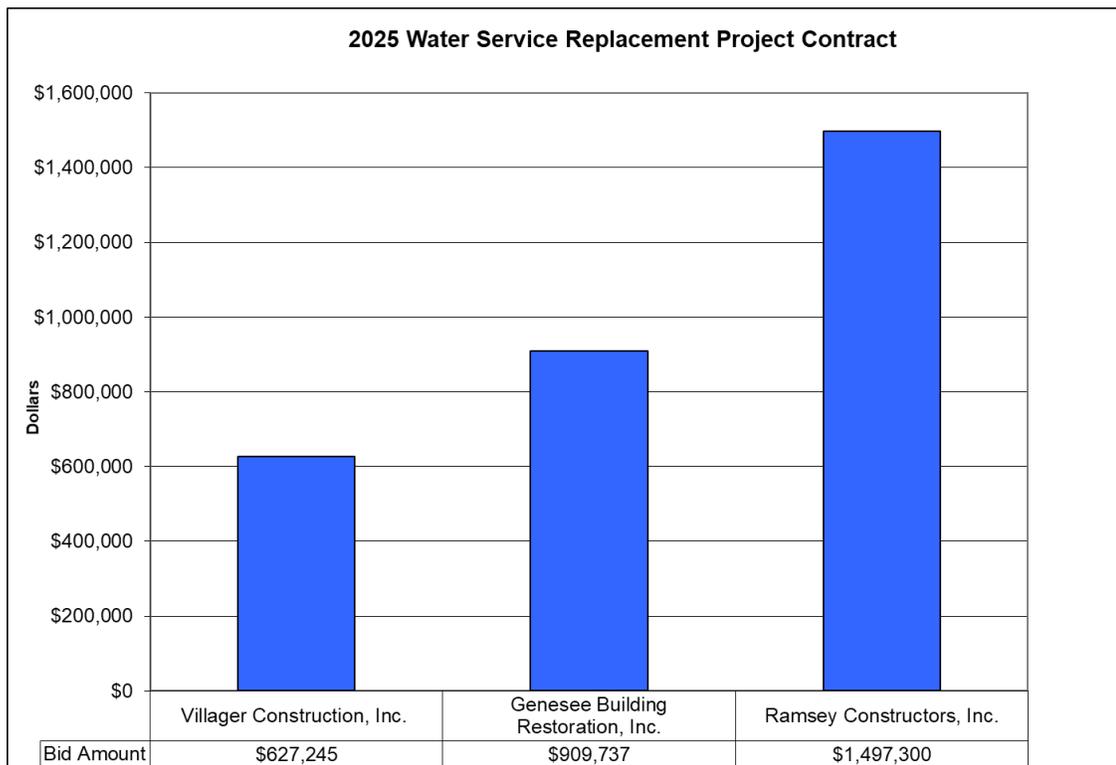
- Appointment of Carlos Lee to the title of Utility Stakeout Technician in the Facilities, Fleet and Operations Department. Mr. Lee has been most recently working at Onondaga County Department of Water & Environment Protection, and has the skills necessary for this position. He is reachable on the Civil Service eligible list for this title. Mr. Lee will be filling a vacant position in the operations area. See enclosed memorandum from Stephen Trotta.
- Promotional Appointment of Andrew Pangrazio to the title of Maintenance Mechanic III in the Facilities, Fleet and Operations Department. Mr. Pangrazio has been working for the Authority for almost six years and is deserving of this promotion. See memorandum enclosed.
- Provisional Appointment of Kevin McGavern to the title of Assistant Instrumentation and Control Systems Specialist in the Production/Transmission department. Mr. McGavern has the qualifications and experience necessary to meet the requirements of this position. See enclosed memorandum from Christopher LaManna.

2. There is an item on the agenda to authorize the purchase of various electrical equipment and materials from Motion AI (f/k/a Kaman Automation, Inc.) through Monroe County Contract No. 0509-21 for Square D Products. Electrical equipment, variable frequency drives, and other electrical materials will be purchased as-needed for an estimated amount up to \$200,000 for the contract term June 1, 2025 through May 31, 2026.
3. There is an item on the agenda to award a contract for the Webster Water Treatment Plant Fire Protection System Extension-Rebid. This contract includes extending the current fire protection system at the Webster Water Treatment Plant to a future document storage room. There was one responsive bid submitted. Our recommendation is to award this contract to Johnson Controls Fire Protection LP for the bid amount of \$77,000.

4. There is an item on the agenda to award a contract for the 2025 Vacuum Excavation Contract. This project involves vacuum excavation to determine water service material at locations within the Water Authority's service area. There were three bids received. Our recommendation is to award this work to T&K Harrington in the bid amount of \$1,848,825.



5. There is an item on the agenda to award a contract for the 2025 Water Service Replacement Project. This project involves the replacement of water services within the Water Authority's service area. There were three bids received. Our recommendation is to award this work to Villager Construction Inc. in the bid amount of \$627,245.



6. There is an item on the agenda to award a unit price contract for the purchase of Neptune cold water meters, cold water large meters, Neptune Meter and AMR parts and accessories and Neptune 360.
  
7. There is an item on the Agenda to authorize the use of the New York State Office of General Services Contract for the annual renewal of Oracle Licenses and Maintenance from Oracle America, Inc.
  
8. There is an item on the Agenda to authorize the use of to New York State Office of General Services Contract for the annual renewal of AutoCAD Licensing and Maintenance from Insight Public Sector, Inc.
  
9. There is an item on the Agenda to authorize the award of the annual software licensing and maintenance renewal for the annual renewal of Malwarebytes Endpoint Protection and Response from the low responsive, responsible bidder, NewBeg, Inc.
  
10. There is an item on the agenda to adopt the MCWA Website Privacy Policy. This policy will be posted on the MCWA website.

***AUDIT COMMITTEE REPORTING***

11. The Authority's Audit Committee met on May 1, 2025. Per their review and recommendation, there are resolutions for the following items, information for which is enclosed for full Board review:

- Authorize a Professional Services Agreement with Arthur J. Gallagher (formally M & T Insurance Agency, Inc.) for placement of General Insurance Coverage, to serve as Broker of Record, and for provision of Risk Management Services for a term of one year.
- Authorize the proposal submitted by Broker, Arthur J. Gallagher and authorize to place Insurance Coverage to include: General Liability Insurance, Public Officers Liability Insurance, Employment Practices Liability Insurance, Property, Insurance, Inland Marine Insurance, Vehicle Insurance, Crime Insurance, Flood and Earthquake Insurance, Pollution Insurance, Owners Contractors Protective Insurance, Travel Accident Insurance, Cyber Insurance, and Excess Liability Coverage (\$10M).
- Furthermore, direct M&T Insurance Agency, Inc. to obtain quotations for additional Excess Liability coverage.

12. The Authority's standard procurement compliance resolution.

13. There are items for approval of the Authority's 1<sup>st</sup> Quarter Investment Report for the period ending March 31, 2025, and 1<sup>st</sup> Quarter Financial Report for period ending March 31, 2025. These reports are enclosed for Board review.

***There may be additional items placed on the Agenda not finalized for this mailing.***

**BOARD DISCUSSION/NOTIFICATION ITEMS**

- In Board Folders for Review:
  - Routine Monthly Informational Reports and/or Updates

***There may be additional items presented for discussion and/or notification.***

NN/dlh  
Enclosures

cc: Executive Staff



# Memorandum

To: Nicholas Noce, Executive Director

Date: April 24, 2025

From: Stephen T. Trotta, Director of Operations

Subject: Recommendation to Hire

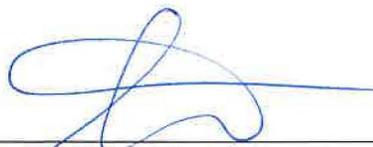
Copies: D. Hendrickson

I would like to recommend the appointment of Carlos Lee to the position of Utility Stakeout Technician – Water Authority in the Facilities, Fleet and Operations Department.

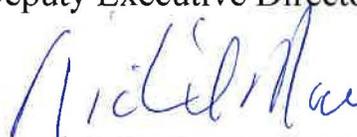
Mr. Lee was interviewed by Larry Magguilli, Mike Quattrone, and Mike Sullivan and was found to be very well suited for this position. Mr. Lee has most recently been employed by Onondaga County Department of Water & Environment Protection. He is currently reachable on the Civil Service list for this title.

The position will be at an hourly rate of \$34.56.

Mr. Lee's appointment will be effective June 2, 2025.

~~(Dis)~~Approved:  4-24-25  
 Director of Operations Date

~~(Dis)~~Approved:  4-25-25  
 Deputy Executive Director Date

~~(Dis)~~Approved:  4/25/25  
 Executive Director Date

Board Resolution: \_\_\_\_\_



# Memorandum

To: Nicholas A. Noce, Executive Director

Date: April 24, 2025

From: Stephen T. Trotta, Director of Operations

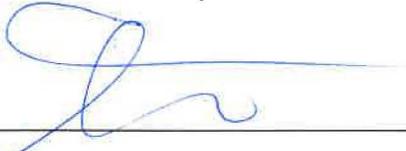
Subject: Recommendation for Promotion

Copies: D. Hendrickson  
File

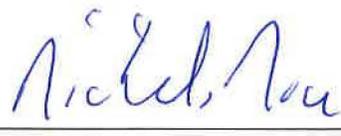
I would like to recommend the promotion of Andrew Pangrazio to the position of Maintenance Mechanic III in the Operations Department. Andy has been working in the Operations Department for almost six years, working with the distribution crews

Andy is a responsible, conscientious employee and has been doing a great job for the Authority.

Andy's appointment will be effective May 12, 2025 at an hourly rate of \$32.67.

~~(Dis)Approved:~~  4-24-25  
Director Date

~~(Dis)Approved:~~  4-25-25  
Deputy Executive Director Date

~~(Dis)Approved:~~  4/25/25  
Executive Director Date

Board Resolution: \_\_\_\_\_



# Memorandum

To: Nicholas Noce  
 From: Chris J. LaManna, P.E. *CJL*  
 Subject: Recommendation for Provisional Appointment  
 Assistant Instrument and Control Systems  
 Specialist – Kevin McGavern

Date: April 25, 2025  
 File: Personnel  
 Copies: D.Hendrickson  
 L.Magguilli

I recommend the provisional appointment of Kevin McGavern to the position of Assistant Instrument and Control Systems Specialist in the Production and Transmission Department. The Department has a need for this position due to a vacancy resulting from a recent departure. Mr. McGavern has the qualifications and experience necessary to meet the requirements of this position. Four external candidates were interviewed and Mr. McGavern was determined to be the most qualified for this position.

Mr. McGavern’s appointment will be provisional until he completes the Civil Service Exam for this title the next time it is offered by Monroe County, and is determined to be reachable for appointment.

If approved at the May 8, 2025 Board meeting, Mr. McGavern’s provisional appointment to the Assistant Instrument and Control Systems Specialist position will be effective Tuesday, May 27, 2025 at an annual salary of \$74,880.

Approved: *Christopher J. LaManna* 4/25/25  
 Director of Production and Transmission Date

(Dis)Approved: *Nicholas Noce* 4/28/25  
 Executive Director Date

Board Resolution: \_\_\_\_\_



# Memorandum

To: Chris LaManna, P.E., Director of Production and Transmission  
Laurie Neff, Purchasing Agent

Date: April 25, 2025

From: Roy Cleveland, Supervisor of Engineering Support R/C

File: 24-S10 #3

Subject: May 8, 2025 Board Meeting - Agenda Item  
WWTP Fire Protection System Extension - Rebid

Copies: N. Noce  
L. Magguilli  
D. Hendrickson

Attached are the results of the bid opening on April 23, 2025, for the above project. The contract involves extending the current fire protection system at the Webster Water Treatment Plant. One bid was received in the amount of \$77,000.00. Johnson Controls Fire Protection LP submitted the lowest bid. The Engineer's estimate was \$77,500.00. A bid tabulation sheet is attached.

The Authority's engineer consultant for the project, C&S Companies, reviewed Johnson Controls Fire Protection LP's bid and qualifications. Based on their review of the bid and qualifications, and their recommendation of award, it is my recommendation that the Board authorize the Executive Director to award this contract to the lowest responsive, responsible bidder, Johnson Controls Fire Protection LP, for the amount of \$77,000.00.

~~(Dis)~~ Approved by: Christopher J. LaManna  
Director of Production and Transmission

4/23/25  
Date

~~(Dis)~~ Approved by: Laurie Neff  
Purchasing Agent

4/28/25  
Date

(Dis) Approved by: \_\_\_\_\_  
Secretary to the Authority

\_\_\_\_\_  
Date

~~(Dis)~~ Approved by: Neil Man  
Executive Director

4/28/25  
Date

Attachments: Bid Tabulation Sheet

**WWTP Fire Protection System Extension - Rebid**

I certify that this tabulation is a true representation of bids received on April 23, 2025 at 10:30 a.m. for this project.

Eng. No.: 24-S10  
 Auth. No.: 241-100  
 Bid Opening: April 23, 2025

By: Ray LLA

Date: April 25, 2025

				Engineers Estimate		Johnson Controls Fire Protection LP 475 Mile Crossing Blvd. Rochester NY, 14624 585-737-2821	
Item No.	Description	Estimated Quantity	Unit	Unit Price	Amount	Unit Price	Amount
1	WWTP Fire Protection Extension	1	LS	\$ 77,500.00	\$ 77,500.00	\$ 77,000.00	\$ 77,000.00
Total Bid Price					\$77,500.00	\$77,000.00	\$77,000.00



# Memorandum

To: Nicholas Noce, Executive Director  
Laurel Neff, Purchasing

Date: April 24, 2025

From: Stephen M. Savage, P.E., Director of Engineering

File: 25-015 #3

Subject: May 8, 2025 Board Meeting - Agenda Item  
2025 Vacuum Excavation Contract

Copies: D. Hendrickson  
T. Stevens, P.E.

Attached are the results of the bid opening on April 17, 2025 for the above project. This project involves vacuum excavation to verify water service material at locations within the Water Authority's service area. Four contractors' submitted bids ranging from \$1,848,825 to \$2,386,000; the Engineer's estimate was \$2,367,500. A bid tabulation sheet is attached. This contract may be extended for two subsequent one-year terms with mutual written consent.

V&B Underground Utilities, Inc. submitted an incomplete bid package as required in Section 1, Article 15 of the Bid Documents. We therefore recommend they be deemed non-responsive.

T&K Harrington submitted the lowest responsive bid of \$1,848,825. Staff has conducted a thorough review of the bid package including experience; financial status; references; and other related items as required, indicating that T&K Harrington is capable of completing the work.

Based on the staff review of T&K Harrington's qualifications, it is my recommendation that the Board authorize the Executive Director to award this contract to the low responsive, responsible bidder, T&K Harrington for the bid amount of \$1,848,825.

(Dis) Approved by: Laurel Neff Date: 4/24/25  
Purchasing

(Dis) Approved by: Stephen M. Savage Date: 4/24/25  
Director of Engineering

(Dis) Approved by: Nicholas Noce Date: 4/24/25  
Executive Director

2025 Vacuum Excavation Contract

Eng No: 25-015

representation of bids received on  
April 17, 2025 at 10:00 a.m. for this project

By: 

Date: 4/22/25

Item No.	Description	Estimated Quantity	Unit	Engineers Estimate		T&K Harrington 1294 State Highway 12 Greene, New York 13778 607-656-7535		Ramsey Constructors, Inc. 5711 Gateway Park Lakeville, New York 14480 585-346-0720		Villager Construction, Inc. 425 Old Macedon Center Road Fairport, New York 14450 585-223-7697	
				Unit Price	Amount	Unit Price	Amount	Unit Price	Amount	Unit Price	Amount
1.0	Vacuum Excavation to Determine Service Material in Lawn	2,800.00	EA	\$ 750.00	\$ 2,100,000.00	\$ 600.00	\$ 1,680,000.00	\$ 600.00	\$ 1,680,000.00	\$ 685.00	\$ 1,918,000.00
2.0	Vacuum Excavation to Determine Service Material in Pavement	200.00	EA	\$ 1,000.00	\$ 200,000.00	\$ 715.00	\$ 143,000.00	\$ 1,100.00	\$ 220,000.00	\$ 1,720.00	\$ 344,000.00
40.1	Vacuum Excavation to Determine Service Material in Lawn at Service Depth Exceeding 6 Feet	75.00	LF	\$ 200.00	\$ 15,000.00	\$ 50.00	\$ 3,750.00	\$ 450.00	\$ 33,750.00	\$ 175.00	\$ 13,125.00
40.2	Vacuum Excavation to Determine Service Material in Pavement at Service Depth Exceeding 6 Feet	50.00	LF	\$ 225.00	\$ 11,250.00	\$ 50.00	\$ 2,500.00	\$ 500.00	\$ 25,000.00	\$ 175.00	\$ 8,750.00
41.0	Vacuum Excavation at non-Water Service Location in Lawn	10.00	EA	\$ 1,000.00	\$ 10,000.00	\$ 600.00	\$ 6,000.00	\$ 1,200.00	\$ 12,000.00	\$ 679.40	\$ 6,794.00
42.0	Vacuum Excavation at non-Water Service Location in Pavement	5.00	EA	\$ 1,250.00	\$ 6,250.00	\$ 715.00	\$ 3,575.00	\$ 1,500.00	\$ 7,500.00	\$ 1,720.00	\$ 8,600.00
43.0	Contractor Curb Box Location	100.00	EA	\$ 250.00	\$ 25,000.00	\$ 100.00	\$ 10,000.00	\$ 725.00	\$ 72,500.00	\$ 200.00	\$ 20,000.00
<b>Total</b>					<b>\$2,367,500.00</b>		<b>\$1,848,825.00</b>		<b>\$2,050,750.00</b>		<b>\$2,319,269.00</b>

Bid Informalities: V&B Underground did not submit the entire book, only Section 7.

Low Bidder

2nd Low Bidder

3rd Low Bidder



# Memorandum

To: Nicholas Noce, Executive Director  
 Laurel Neff, Purchasing

From: Stephen M. Savage, P.E., Director of Engineering

Subject: May 8, 2025 Board Meeting - Agenda Item  
 2025 Water Service Replacement Project Contract

Date: April 24, 2025

File: 25-003 #3

Copies: D. Hendrickson  
 T. Stevens, P.E.

Attached are the results of the bid opening on April 17, 2025 for the above project. This project involves the replacement of water services within the Water Authority's service area. Four contractors' submitted bids ranging from \$627,245 to \$1,497,300; the Engineer's estimate was \$560,950. A bid tabulation sheet is attached. This contract may be extended for two subsequent one-year terms with mutual written consent.

V&B Underground Utilities, Inc. submitted an incomplete bid package as required in Section 1, Article 15 of the Bid Documents. We therefore recommend they be deemed non-responsive.

Villager Construction, Inc. submitted the lowest responsive bid of \$627,245. Staff has conducted a thorough review of the bid package including experience; financial status; references; and other related items as required, indicating that Villager Construction Inc. is capable of completing the work.

Based on the staff review of Villager Construction Inc.'s qualifications, it is my recommendation that the Board authorize the Executive Director to award this contract to the low responsive, responsible bidder, Villager Construction Inc. for the bid amount of \$627,245.

(Dis) Approved by: Laurel Neff 4/24/25  
 Purchasing Date

(Dis) Approved by: Stephen M. Savage 4/24/25  
 Director of Engineering Date

(Dis) Approved by: Nicholas Noce 4/24/25  
 Executive Director Date

I certify that this tabulation is a true representation of bids received on April 17, 2025 at 10:00 a.m. for this project

2025 Water Service Replacement Project Contract

Eng No.: 25-003

By: *[Signature]*  
 Date: 4/22/25

Item No.	Description	Estimated Quantity	Unit	Engineers Estimate		Villager Construction, Inc. 425 Old Macedon Center Road Fairport, New York 14450 585-223-7697		Genesee Building Restoration, Inc. 946 Atlantic Avenue Rochester, New York 14450 585-527-8020		Ramsey Constructors, Inc. 5711 Gateway Park Lakeville, New York 14480 585-346-0720	
				Unit Price	Amount	Unit Price	Amount	Unit Price	Amount	Unit Price	Amount
1.1	1" Corporation in Lawn	90.00	EA	\$ 1,000.00	\$ 90,000.00	\$ 1,400.00	\$ 126,000.00	\$ 3,944.00	\$ 354,960.00	\$ 6,600.00	\$ 594,000.00
1.2	1" Corporation in Pavement	36.00	EA	\$ 1,850.00	\$ 66,600.00	\$ 2,600.00	\$ 93,600.00	\$ 4,872.00	\$ 175,392.00	\$ 6,900.00	\$ 248,400.00
2.1	1" Copper Installation by Open Cut in Lawn	1,700.00	LF	\$ 50.00	\$ 85,000.00	\$ 24.50	\$ 41,650.00	\$ 58.00	\$ 98,600.00	\$ 50.00	\$ 85,000.00
2.2	1" Copper Installation by Open Cut in Pavement	765.00	LF	\$ 100.00	\$ 76,500.00	\$ 74.00	\$ 56,610.00	\$ 121.00	\$ 92,565.00	\$ 70.00	\$ 53,550.00
3.0	1" Copper Installation by Non-Open Cut	520.00	LF	\$ 75.00	\$ 39,000.00	\$ 12.50	\$ 6,500.00	\$ 121.00	\$ 62,920.00	\$ 280.00	\$ 145,600.00
4.0	1" Curb Stop in Lawn or Pavement	126.00	EA	\$ 1,500.00	\$ 189,000.00	\$ 2,000.00	\$ 252,000.00	\$ 650.00	\$ 81,900.00	\$ 2,400.00	\$ 302,400.00
40.0	Rock Removal	50.00	CY	\$ 25.00	\$ 1,250.00	\$ 250.00	\$ 12,500.00	\$ 200.00	\$ 10,000.00	\$ 300.00	\$ 15,000.00
41.0	Rock Drilling	50.00	LF	\$ 25.00	\$ 1,250.00	\$ 375.00	\$ 18,750.00	\$ 200.00	\$ 10,000.00	\$ 225.00	\$ 11,250.00
42.1	1-1/2" or 2" Corporation in Lawn	1.00	EA	\$ 1,250.00	\$ 1,250.00	\$ 3,000.00	\$ 3,000.00	\$ 3,900.00	\$ 3,900.00	\$ 7,000.00	\$ 7,000.00
42.2	1-1/2" or 2" Corporation in Pavement	1.00	EA	\$ 2,000.00	\$ 2,000.00	\$ 4,000.00	\$ 4,000.00	\$ 5,400.00	\$ 5,400.00	\$ 7,500.00	\$ 7,500.00
43.1	1-1/2" or 2" Copper Installation by Open Cut in Lawn	20.00	LF	\$ 65.00	\$ 1,300.00	\$ 28.00	\$ 560.00	\$ 75.00	\$ 1,500.00	\$ 100.00	\$ 2,000.00
43.2	1-1/2" or 2" Copper Installation by Open Cut in Pavement	20.00	LF	\$ 125.00	\$ 2,500.00	\$ 91.00	\$ 1,820.00	\$ 140.00	\$ 2,800.00	\$ 115.00	\$ 2,300.00
44.0	1-1/2" or 2" Copper Installation by Non-Open Cut	20.00	LF	\$ 90.00	\$ 1,800.00	\$ 54.00	\$ 1,080.00	\$ 150.00	\$ 3,000.00	\$ 165.00	\$ 3,300.00
45.0	1-1/2" or 2" Curb Stop in Lawn or Pavement	1.00	EA	\$ 2,000.00	\$ 2,000.00	\$ 3,675.00	\$ 3,675.00	\$ 4,300.00	\$ 4,300.00	\$ 1,500.00	\$ 1,500.00
46.0	Exploratory Excavation in Lawn	10.00	CY	\$ 50.00	\$ 500.00	\$ 175.00	\$ 1,750.00	\$ 100.00	\$ 1,000.00	\$ 900.00	\$ 9,000.00
47.0	Exploratory Excavation in Pavement	10.00	CY	\$ 100.00	\$ 1,000.00	\$ 375.00	\$ 3,750.00	\$ 150.00	\$ 1,500.00	\$ 950.00	\$ 9,500.00
<b>Total</b>					<b>\$560,950.00</b>		<b>\$627,245.00</b>		<b>\$909,737.00</b>		<b>\$1,497,300.00</b>

Bid Informatilities: V&B Underground did not submit the entire book, only Section 7.

Low Bidder

2nd Low Bidder

3rd Low Bidder



**Monroe County Water Authority**

**Memorandum**

To: Amy Molinari

Date: 04/24/2025

From: Laurel Neff

File: WA 042503

Subject: **Recommendation for Bid Award  
May 8, 2025 Board Meeting**

Copies: G. Ippolito

One Bid was received on April 23, 2025, for **Neptune Cold Water Meters, Large Cold Water Meters, Neptune Meter and AMR Parts and Accessories, and Neptune 360 Software**. This is a one year, unit price contract with the option to renew for up to four additional one-year terms upon mutual consent.

This Bid was separated into three groupings: Group A encompasses all the Meters; Group B covers all Neptune meter-related parts and accessories; and Group C is for the Neptune 360 Software and Maintenance.

The apparent low responsive, responsible bidder is **Neptune Technology Group, Inc.** with a total Bid amount (Groups A - C) of **\$3,176,838.75**.

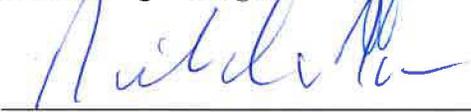
Bid packages were also sent to Ti Sales Inc., Prime Vendor, Core and Main, and Saks Metering.

I recommend that the bid be awarded to the low responsive, responsible bidder.

/ln  
Attachment: Bid tabulation

~~(Dis)~~Approved by  4/22/25  
Department Head Date

~~(Dis)~~Approved by  4/23/25  
Purchasing Manager Date

~~(Dis)~~Approved by  4/24/25  
Executive Director Date

~~(Dis)~~Approved by \_\_\_\_\_  
Executive Assistant/Board Date

## Neptune Bid WA042503

Item #	GROUP A : ITEM DESCRIPTION	QTY	Unit Price	Total Price
1	5/8" x 1/2" PROCODER STAND ALONE T-10 METER	2	\$ 130.00	\$ 260.00
2	5/8" x 1/2" PROCODER900i T-10 INSIDE SET METER	200	\$ 183.00	\$ 36,600.00
3	5/8" x 1/2" PROCODER900i T-10 PIT SET METER	2	\$ 193.00	\$ 386.00
4	5/8" x 1/2" MACH10)R900i METER	2	\$ 245.00	\$ 490.00
5	5/8" X 3/4" PROCODER STAND ALONE T-10 METER	2	\$ 130.00	\$ 260.00
6	5/8" X 3/4" PROCODER900i T-10 METER INSIDE SET METER	12,000	\$ 183.00	\$ 2,196,000.00
7	5/8" X 3/4" PROCODER900iT-10 METER PIT SET METER	2	\$ 193.00	\$ 386.00
8	5/8" X 3/4" MACH 10)R900i METER	2	\$ 245.00	\$ 490.00
9	5/8" X 3/4" MACH 10)STAND ALONE METER	2	\$ 170.00	\$ 340.00
10	1" PROCODER STAND ALONE T-10 METER	2	\$ 240.00	\$ 480.00
11	1" PROCODER900i T-10 INSIDE SET METER	200	\$ 290.00	\$ 58,000.00
12	1" PROCODER900i T-10 PIT SET METER	2	\$ 300.00	\$ 600.00
13	1" MACH 10)R900i METER	2	\$ 320.00	\$ 640.00
14	1" MACH 10) STAND ALONE METER	2	\$ 235.00	\$ 470.00
15	1 1/2" PROCODER STAND ALONE T-10 METER	2	\$ 460.00	\$ 920.00
16	1 1/2" PROCODER900i INSIDE SET T-10 METER	48	\$ 530.00	\$ 25,440.00
17	1 1/2" PROCODER900i PIT SET T-10 METER	2	\$ 540.00	\$ 1,080.00
18	1 1/2" MACH10)R900i METER	2	\$ 626.00	\$ 1,252.00
19	1 1/2" MACH10)STAND ALONE METER	2	\$ 535.00	\$ 1,070.00
20	2" PROCODER STAND ALONE T-10 METER	2	\$ 620.00	\$ 1,240.00
21	2" PROCODER900i INSIDE SET T-10 METER	48	\$ 680.00	\$ 32,640.00
22	2" PROCODER900i PIT SET T-10 METER	2	\$ 690.00	\$ 1,380.00
23	2" MACH10)R900i METER	2	\$ 720.00	\$ 1,440.00
24	2" MACH10)STAND ALONE METER	2	\$ 660.00	\$ 1,320.00
25	2" HPT TURBINE PROCODER900i PIT SET METER	2	\$ 775.00	\$ 1,550.00
26	2" TRU FLO COMPOUND PROCODER900i PIT SET METER	2	\$ 1,820.00	\$ 3,640.00
27	3" HPT TURBINE PROCODER900i PIT SET METER	2	\$ 1,490.00	\$ 2,980.00
28	3" TRU FLO COMPOUND PROCODER900i PIT SET METER	2	\$ 2,650.00	\$ 5,300.00
29	3" MACH 10)R900i 12" LAY LENGTH METER	2	\$ 2,018.00	\$ 4,036.00
30	3" MACH 10)STAND ALONE 12" LAY LENGTH METER	2	\$ 1,915.00	\$ 3,830.00
31	3" MACH 10)R900i 17" LAY LENGTH METER	2	\$ 2,067.00	\$ 4,134.00
32	3" MACH 10)STAND ALONE 17" LAY LENGTH METER	2	\$ 1,967.00	\$ 3,934.00
33	3" FIRE HYDRANT DIRECT READ METER W/CPLG & VALVE	2	\$ 1,700.00	\$ 3,400.00
34	4" HPT TURBINE PROCODER900i PIT SET METER	2	\$ 1,680.00	\$ 3,360.00
35	4" TRU FLO COMPOUND PROCODER900i PIT SET METER	2	\$ 3,300.00	\$ 6,600.00
36	4" MACH 10)R900i 14" LAY LENGTH METER	2	\$ 2,250.00	\$ 4,500.00
37	4" MACH 10)STAND ALONE 14" LAY LENGTH METER	2	\$ 2,150.00	\$ 4,300.00
38	4" MACH 10)R900i 20" LAY LENGTH METER	2	\$ 2,520.00	\$ 5,040.00
39	4" MACH 10)STAND ALONE 20" LAY LENGTH METER	2	\$ 2,420.00	\$ 4,840.00
40	4" PIII SS F/S COMPOUND PROCODER900i PIT SET METER	2	\$ 8,800.00	\$ 17,600.00
41	6" HPT TURBINE PROCODER900i PIT SET METER	2	\$ 2,495.00	\$ 4,990.00
42	6" TRU FLO COMPOUND PROCODER900i PIT SET METER	2	\$ 5,100.00	\$ 10,200.00
43	6" MACH 10)R900i 18" LAY LENGTH METER	2	\$ 4,100.00	\$ 8,200.00
44	6" MACH 10)STAND ALONE 18" LAY LENGTH METER	2	\$ 4,000.00	\$ 8,000.00
45	6" MACH 10)R900i 24" LAY LENGTH METER	2	\$ 4,300.00	\$ 8,600.00
46	6" MACH 10)STAND ALONE 24" LAY LENGTH METER	2	\$ 4,200.00	\$ 8,400.00
47	6" PIII SS F/S COMPOUND PROCODER900i PIT SET METER	2	\$ 13,900.00	\$ 27,800.00
48	8" HPT TURBINE PROCODER900i PIT SET METER	2	\$ 3,615.00	\$ 7,230.00
49	8" MACH 10)R900i METER	2	\$ 7,400.00	\$ 14,800.00
50	8" MACH 10)STAND ALONE METER	2	\$ 7,300.00	\$ 14,600.00
51	8" PIII SS F/S COMPOUND PROCODER900i PIT SET METER	2	\$ 18,200.00	\$ 36,400.00
52	10" HPT TURBINE PROCODER900i PIT SET METER	2	\$ 5,600.00	\$ 11,200.00
53	10" MACH 10)R900i METER	2	\$ 9,440.00	\$ 18,880.00
54	10" MACH 10)STAND ALONE METER	2	\$ 9,340.00	\$ 18,680.00
55	10" PIII SS F/S COMPOUND PROCODER900i PIT SET METER	2	\$ 22,050.00	\$ 44,100.00
56	12" MACH 10)R900i METER	2	\$ 11,110.00	\$ 22,220.00
57	12" MACH 10)STAND ALONE METER	2	\$ 11,010.00	\$ 22,020.00
58	2" NL BRONZE STRAINERS	2	\$ 422.00	\$ 844.00
59	3" NL BRONZE STRAINERS	2	\$ 757.00	\$ 1,514.00
60	4" NL BRONZE STRAINERS	2	\$ 1,310.00	\$ 2,620.00
61	6" NL BRONZE STRAINERS	2	\$ 1,760.00	\$ 3,520.00
62	8" NL BRONZE STRAINERS	2	\$ 3,000.00	\$ 6,000.00
63	10" NL BRONZE STRAINERS	2	\$ 4,654.00	\$ 9,308.00

64	3" STRAINER KIT SS FIRE SERVICE LENGTH	2	\$	3,850.00	\$	7,700.00
65	4" STRAINER KIT SS FIRE SERVICE LENGTH	2	\$	4,846.00	\$	9,692.00
66	6" STRAINER KIT SS FS/PROTECTUS LENGTH	2	\$	6,100.00	\$	12,200.00
67	8" STRAINER KIT SS FIRE SERVICE LENGTH	2	\$	9,200.00	\$	18,400.00
68	8" STRAINER KIT SS PROTECTUS LENGTH	2	\$	11,210.00	\$	22,420.00
69	10" STRAINER KIT SS PROTECTUS LENGTH	2	\$	13,100.00	\$	26,200.00
70	3" SPOOL KIT W/2" TEST PORT FS LENGTH	2	\$	420.00	\$	840.00
71	4" SPOOL KIT W/2" TEST PORT FS LENGTH	2	\$	760.00	\$	1,520.00
72	4" SPOOL KIT W/2" TEST PORT PROTECTUS LENGTH	2	\$	760.00	\$	1,520.00
73	6" SPOOL KIT W/2" TEST PORT FS/PROTECTUS LENGTH	2	\$	1,050.00	\$	2,100.00
74	8" SPOOL KIT W/2" TEST PORT FS LENGTH	2	\$	1,250.00	\$	2,500.00
75	8" SPOOL KIT W/2" TEST PORT PROTECTUS LENGTH	2	\$	1,400.00	\$	2,800.00
76	10" SPOOL KIT W/2" TEST PORT PROTECTUS LENGTH	2	\$	1,950.00	\$	3,900.00
77	2" HPT UME PROCODER900i PIT SET	2	\$	595.00	\$	1,190.00
78	3" HPT UME PROCODER900i PIT SET	2	\$	841.00	\$	1,682.00
79	4" HPT UME PROCODER900i PIT SET	2	\$	1,085.00	\$	2,170.00
80	6" HPT UME PROCODER900i PIT SET	2	\$	1,575.00	\$	3,150.00
81	8" HPT UME PROCODER900i PIT SET	2	\$	2,065.00	\$	4,130.00
82	10" HPT UME PROCODER900i PIT SET	2	\$	2,558.00	\$	5,116.00
83	2" TRU FLO UME PROCODER900i PIT SET	2	\$	1,450.00	\$	2,900.00
84	3" TRU FLO UME PROCODER900i PIT SET	2	\$	1,810.00	\$	3,620.00
85	4" TRU FLO UME PROCODER900i PIT SET	2	\$	1,940.00	\$	3,880.00
86	6" TRU FLO UME PROCODER900i PIT SET	2	\$	2,810.00	\$	5,620.00
87	4" P III UME PROCODER900i PIT SET	2	\$	1,930.00	\$	3,860.00
88	6" P III UME PROCODER900i PIT SET	2	\$	2,800.00	\$	5,600.00
89	8" P III UME PROCODER900i PIT SET	2	\$	3,600.00	\$	7,200.00
90	10" P III UME PROCODER900i PIT SET	2	\$	4,500.00	\$	9,000.00
91	3" MACH 10)R900i UME	2	\$	1,570.00	\$	3,140.00
92	3" MACH 10)STAND ALONE UME	2	\$	1,470.00	\$	2,940.00
93	4" MACH 10)R900i UME	2	\$	2,075.00	\$	4,150.00
94	4" MACH 10)STAND ALONE UME	2	\$	1,975.00	\$	3,950.00
95	6" MACH 10)R900i UME	2	\$	3,050.00	\$	6,100.00
96	6" MACH 10)STAND ALONE UME	2	\$	2,950.00	\$	5,900.00
97	8" MACH 10)R900i UME	2	\$	4,025.00	\$	8,050.00
98	8" MACH 10)STAND ALONE UME	2	\$	3,925.00	\$	7,850.00
99	10" MACH 10)R900i UME	2	\$	5,005.00	\$	10,010.00
100	10" MACH 10)STAND ALONE UME	2	\$	4,905.00	\$	9,810.00
101	12" MACH 10)R900i UME	2	\$	5,990.00	\$	11,980.00
102	12" MACH 10)STAND ALONE UME	2	\$	5,890.00	\$	11,780.00
	<b>TOTAL GROUP A:</b>				\$	<b>3,008,924.00</b>

**Neptune Bid WA042503**

ITEM #	QTY	GROUP B: ITEM DESCRIPTION	UNIT PRICE	TOTAL PRICE
1	20	5/8" - 10" PROCODER STAND ALONE REGISTER W/TIGPAIL WIRE	\$ 79.00	\$ 1,580.00
2	20	5/8" - 10" PROCODER STAND ALONE REGISTER W/18" WIRE	\$ 79.00	\$ 1,580.00
3	20	5/8" - 2" PROCODER900i INSIDE SET REGISTER	\$ 147.00	\$ 2,940.00
4	20	5/8" - 10" PROCODER900i PIT SET REGISTER	\$ 158.00	\$ 3,160.00
5	20	6' PIT ANTENNA	\$ 22.00	\$ 440.00
6	20	20' PIT ANTENNA	\$ 27.00	\$ 540.00
7	20	R900 V4 PIT SET MIU	\$ 101.00	\$ 2,020.00
8	20	R900 V4 WALL SET MIU	\$ 81.00	\$ 1,620.00
9	20	CMIU WALL SET	\$ 120.00	\$ 2,400.00
10	20	CMIU PIT SET	\$ 142.00	\$ 2,840.00
11	2	POCKET PROREADER RF	\$ 872.00	\$ 1,744.00
12	2	POCKET PROREADER BATTERIES	\$ 52.00	\$ 104.00
13	2	ANNUAL MAINTENANCE FEES FOR POCKET PROREADERS	\$ 3,706.00	\$ 7,412.00
14	2	BELT CLIP TRANSCEIVER	\$ 5,600.00	\$ 11,200.00
15	2	BELT CLIP TRANCEIVER BATTERIES	\$ 136.00	\$ 272.00
16	2	ANNUAL MAINTENANCE FEES FOR BELT CLIP TRANSCEIVER	\$ 6,342.00	\$ 12,684.00
17	2	MRX MOBILE DATA COLLECTOR	\$ 8,900.00	\$ 17,800.00
18	2	ANNUAL MAINTENANCE FEES FOR MRX MOBILE UNIT	\$ 5,770.00	\$ 11,540.00
19	2	MRX 12V AUTOMOBILE POWER CABLE	\$ 157.00	\$ 314.00
20	2	REGISTER TAMPER SEAL PINS	\$ 0.13	\$ 0.26
21	500	5/8" MEASURING CHAMBER COMPLETE NT-10	\$ 19.00	\$ 9,500.00
22	2	5/8" MEASURING CHAMBER COMPLETE T-10 MOLD TO SIZE	\$ 19.00	\$ 38.00
23	2	3/4" MEASURING CHAMBER COMPLETE T-10 MOLD TO SIZE	\$ 29.00	\$ 58.00
24	2	1" MEASURING CHAMBER COMPLETE T-10 MOLD TO SIZE	\$ 58.00	\$ 116.00
25	2	1-1/2" MEASURING CHAMBER COMPLETE-10 MOLD TO SIZE	\$ 130.00	\$ 260.00
26	2	2" MEASURING CHAMBER COMPLETE T-10 MOLD TO SIZE	\$ 170.00	\$ 340.00
27	2	2" MEASURING CHAMBER ASSEMBLY HP TRU FLO	\$ 400.00	\$ 800.00
28	2	3" MEASURING CHAMBER ASSEMBLY HP TRU FLO	\$ 720.00	\$ 1,440.00
29	2	4" MEASURING CHAMBER ASSEMBLY HP TRU FLO	\$ 785.00	\$ 1,570.00
30	2	6" MEASURING CHAMBER ASSEMBLY HP TRU FLO	\$ 1,300.00	\$ 2,600.00
31	2	1-1/2" CONTROL BLOCK ASSEMBLY T-10	\$ 10.00	\$ 20.00
32	2	2" CONTROL BLOCK ASSEMBLY T-10	\$ 10.00	\$ 20.00
33	2	2" METER GASKET KIT TRU FLO	\$ 57.00	\$ 114.00
34	2	3" METER GASKET KIT TRU FLO	\$ 57.00	\$ 114.00
35	2	4" METER GASKET KIT TRU FLO	\$ 115.00	\$ 230.00
36	2	6" METER GASKET KIT TRU FLO	\$ 140.00	\$ 280.00
37	2	2" STRAINER COVER GASKETS	\$ 2.00	\$ 4.00
38	2	3" STRAINER COVER GASKETS	\$ 2.10	\$ 4.20
39	2	4" STRAINER COVER GASKETS	\$ 5.40	\$ 10.80
40	2	6" STRAINER COVER GASKETS	\$ 7.00	\$ 14.00
41	2	8" STRAINER COVER GASKETS	\$ 10.00	\$ 20.00
42	2	10" STRAINER COVER GASKETS	\$ 12.00	\$ 24.00
<b>TOTAL GROUP B:</b>				\$ 99,767.26

**NEPTUNE BID WA042503**

<b>Item #</b>	<b>GROUP C: ITEM DESCRIPTION</b>	<b>Total Price</b>
1	NEPTUNE 360 SAAS PLATFORM ANNUAL SUBSCRIPTION	\$ 68,096.25
	NEPTUNE 360 CELLULAR ENDPOINT ANNUAL DATA	
2	SUBSCRIPTION	\$ 51.24
3	NEPTUNE 360 SET-UP FEE	\$ -
4	NEPTUNE 360 ON-SITE TRAINING	\$ -
	<b>TOTAL GROUP C:</b>	<b>\$ 68,147.49</b>

<b>TOTAL BID - GROUP A</b>	<b>\$ 3,008,924.00</b>
<b>TOTAL BID - GROUP B</b>	<b>\$ 99,767.26</b>
<b>TOTAL BID - GROUP C</b>	<b>\$ 68,147.49</b>
<b>TOTAL BID - GROUPS A-D</b>	<b>\$ 3,176,838.75</b>



**Monroe County Water Authority**

# Memorandum

**To:** Larry Magguilli, Deputy Executive Director      **Date:** 04/23/2025  
**From:** Justin Moore, Manager of Information Technology      **File:**  
*JMM*  
**Subject:** Oracle Licensing Renewal      **Copies:**  
May 8, 2025 Board Meeting

Information Technology is requesting authorization to renew the annual Oracle licensing. This includes Oracle WebLogic Suite, and Oracle Database Standard Edition.

The Oracle licensing and maintenance is essential to the operations of the MCWA, as there are nearly 70 business critical applications that reside on the Oracle platform. Some of these applications include payroll and accounts payable, to name a few. Therefore, it is imperative that maintenance and license upgrades are renewed and available in the event of a system failure.

We received two responses to our solicitation from seven vendors via the New York State Office of General Services Information Technology Umbrella Contract Group 73600 Award 22802 Lot 1 (Contract Number PM20940). Our recommendation is to award this contract to the low responsive quote from Oracle America, Inc. at an estimated cost of \$19,850.00.



**Monroe County Water Authority**

# Memorandum

**To:** Larry Magguilli, Deputy Executive Director      **Date:** 4/23/2025  
**From:** Justin Moore, <sup>JMM</sup> Manager of Information Technology      **File:**  
**Subject:** Autodesk AutoCAD Renewal      **Copies:**  
May 8, 2025 Board Meeting

Information Technology is requesting authorization to renew the annual Autodesk AutoCAD licensing and maintenance.

This software is a design and drafting tool used by various members of the Engineering Department and others in the company to prepare and review construction and design drawings. It is also the software used in the preparation and management of the Water Authority's Geographic Information System (GIS), which shows where the Water Authority's underground facilities are located.

We received two responses to our solicitation from four vendors via the New York State Office of General Services Information Technology Umbrella Contract Group 73600 Award 22876 Lot 1 (Contract Number PD67645). Our recommendation is to award this contract to the low responsive quote from Insight Public Sector, Inc. at an estimated cost of \$26,896.00.



**Monroe County Water Authority**

**Memorandum**

To: Larry Magguilli

Date: 04/24/2025

From: Laurel Neff

File: WA 042502

Subject: **Recommendation for Bid Award  
May 8, 2025 Board Meeting**

Copies: J. Moore

Bids were received on April 23, 2025 for **Malwarebytes Renewal**. This is for a term of one year from 06/12/25 - 06/11/26. The apparent low responsive, responsible bidder is **NewBeg, Inc.** in the amount of **\$30,449.25**.

We also received bids from:	Insight Public Sector, Inc.	\$32,140.05
	vPrime Tech, Inc.	\$31,310.50
	ABRZ International (dba Atlaz International)	\$31,114.50

I recommend that the bid be awarded to the low responsive, responsible bidder.

/ln  
Attachment: Bid tabulation

(Dis)Approved by   
Department Head

4/24/25  
Date

(Dis)Approved by   
Purchasing Manager

4/23/25  
Date

(Dis)Approved by   
Executive Director

4/24/25  
Date

(Dis)Approved by \_\_\_\_\_  
Executive Assistant/Board

\_\_\_\_\_  
Date

**MONROE COUNTY WATER AUTHORITY  
WA 042502 MALWAREBYTES RENEWAL**

<b>ITEM No.</b>	<b>QUANTITY</b>	<b>DESCRIPTION</b>	<b>(1) INSIGHT PUBLIC SECTOR, INC.</b>	<b>(2) ATLAZ INTERNTN'L</b>	<b>(3) VPRIME TECH, INC.</b>	<b>(4) NEWBEG, INC.</b>
1	275 EA	Malwarebytes Threatdown Elite	\$22,052.25	\$21,312.50	\$21,483.00	\$20,891.75
2	70 EA	Malwarebytes Threatdown Elite Server	\$9,988.30	\$9,702.00	\$9,730.70	\$9,463.30
3	10 EA	Malwarebytes Threatdown Mobile Security	\$99.50	\$100.00	\$96.80	\$94.20
		<b>TOTAL BID</b>	<b>\$32,140.05</b>	<b>\$31,114.50</b>	<b>\$31,310.50</b>	<b>\$30,449.25</b>

**Monroe County Water Authority  
Privacy Policy**

**(Adopted May 2025)**

**Overview**

Welcome to the website of the Monroe County Water Authority (MCWA). This website (the Site) is designed to make it easier and more efficient for our customers and visitors to learn about MCWA and to interact with us.

MCWA is committed to protecting your privacy when you access our Site and the online services we offer. Consistent with the provisions of New York State's Internet Security and Privacy Act, the Freedom of Information Law, and the Personal Privacy Protection Law, this Privacy Policy is designed to help you understand, among other things:

- (i) The types of information we collect from you when you use MCWA's Site (<https://www.mcwa.com> and <https://cp.mcwa.com>);
- (ii) How we use the information we collect through the Site; and
- (iii) With whom and why we share it.

By accessing and continuing to use the Site, you accept the Privacy Policy in its entirety and without modification and consent to our collection, use and sharing of the information as described herein, including information collected before the Revised and Amended date noted above. If you do not agree with this Privacy Policy, please do not use this Site.

**Personal Information**

For purposes of this policy, "personal information" means any information concerning a natural person which, because of name, number, symbol, mark, or other identifier, can be used to identify that natural person. MCWA collects personal information about you when you provide that information voluntarily by sending an email, or by initiating an online transaction, such as responding to a survey, account registration, or completing a payment/order form. Personal information may also include "private information," which consists of any personal information combined with any one or more of the data elements specified in section 208 of the State Technology Law including (but not limited to): a social security number, a driver's license number, an account number, a credit card number, and biometric information or a username or e-mail address in combination with a password or security question and answer that would permit access to an online account.

You may choose to submit personal information in a registration form or by paying for services on this Site. Personal financial information will be submitted via a secure socket layer and stored securely on MCWA IT Systems and through third party contractors.

Your choice to not participate in these activities will not impair your ability to access certain information; however, it may impair your ability to use some of the services offered on this Site. It shall not prevent you from requesting services or products from MCWA by other means and will not normally have an impact on your ability to take advantage of other features of the Site, including browsing or downloading most publicly available information.

### **What Information Do We Collect?**

MCWA collects information in two ways:

- (i) Directly from you when you provide it to us by using this Site; and
- (ii) Automatically through the use of technology as you navigate and use the Site.

### **Information You Provide Us**

MCWA collects information such as your name, account number, email address, phone number, and address and payment information when you access and use the Site. For example, to enable you to make a payment or register for automatic payments, you may provide us with your name, address, phone number, MCWA account number, email address, bank name, bank account and routing numbers.

### **Information Collected Automatically when You Visit the Site**

When visiting this Site, MCWA automatically collects and stores certain information about your visit. The information we collect in this manner may include:

- (i) The Internet Protocol Address and domain name of your internet service provider. The Internet Protocol Address is a numerical identifier assigned either to your internet service provider or directly to your computer, which can be used to direct internet traffic to you;
- (ii) The type of browser and operating system used;
- (iii) The date and time you visited the Site;
- (iv) The web pages or services you accessed at the Site;
- (v) The web site you visited prior to coming to this Site;
- (vi) The web site you visit as you leave this Site;

(vii) Session ID; and

(viii) If you downloaded a form, the form that was downloaded.

The information that is collected automatically is used to improve the Site's content and to help MCWA understand how users are interacting with the Site. This information is collected for statistical analysis, to determine what information is of most and least interest to our users, and to improve the utility of the material available on the Site. This information is also used to provide technical support for the Site and its associated computer systems, to diagnose system performance or problem areas, and to detect attempts to damage or gain unauthorized access to the Site and its associated computer systems. This information is not collected for commercial marketing purposes and MCWA does not sell or otherwise disclose the information collected for commercial marketing purposes.

### **Cookies**

Cookies are simple text files stored on your web browser to provide a means of distinguishing among users of this Site. The use of cookies is a standard practice among Internet websites. In order to better serve you, MCWA may use cookies to enhance or customize your visit to the Site. MCWA may use the cookie feature to store a randomly generated identifying tag on the device you use to access the Site. A “persistent cookie” enables the site to recognize you when you return to the Site. Third party services may have cookies with different expiration periods such as Google Analytics (see Third Party Services). Cookies can be erased during operation of your browser or when your browser is closed at your discretion. Refusing or deleting these cookies can limit your ability to take advantage of some features of the Site.

### **How Do We Use the Information We Collect?**

MCWA uses the information you provide us through the Site, including any personal information, in several different ways including:

- (i) Responding to and communicating with you about your questions and comments;
- (ii) Providing you with services you are requesting, including, facilitating payments and managing your account;
- (iii) Operating, evaluating and improving our Site’s content and services;
- (iv) Performing data analyses to help MCWA understand how you are interacting with the website;
- (v) Any other purpose disclosed by us when you provide the information; and
- (vi) Any other business purposes.

## **Information Collected when You Email Through the Site or Initiate an Online Transaction Through this Site**

If you send an email to MCWA, your email address and the contents of your email will be collected. The information collected is not limited to text characters and may include audio, video, and graphic information formats included in the message. Your email address and the information included your message will be used to respond to you, to address issues you identify, to improve the website, or to forward your message for appropriate action. Your email address shall not be collected for commercial purposes and MCWA will not sell or otherwise disclose your email address for commercial purposes.

During your visit to the Site you may initiate a transaction such as a survey, account registration or initiating an order/payment form. You may also initiate a transaction using our chatbot feature. The information, including personal information, provided by you in initiating the transaction is used by MCWA to operate MCWA programs. The information collected by MCWA may be disclosed by MCWA for those purposes reasonably related to the issue.

During your visit to the Site you may provide your mobile or home phone number to receive SMS messages, text messages, or telephone calls from MCWA. This information, volunteered by you in initiating the transaction will only be used to operate MCWA programs, which include the provision of goods, services, and information such as alerts. By providing your cell or home phone number, you provide your express written consent to MCWA for use of your mobile phone number for those purposes reasonably related to the transaction at issue.

### **Children's Privacy**

This Site is not intended for children. The Website is offered and available to users who are 13 years of age or older. The MCWA does not knowingly collect personal information or create profiles of children. If we become aware that a child has submitted personal information or is attempting to do so, we will delete any such personal information from our records.

Subject to the provisions above, the collection of personal information submitted in an email or through an online transaction will be treated as though it was submitted by an adult, and may, unless exempted from access by federal or state law, be subject to public access.

### **Disclosing Your Information**

MCWA will not disclose personal information to any person, firm, partnership, corporation, limited liability company or other entity, including internal staff, who do not need the information to perform their official duties, unless the user has consented to the collection or disclosure of such personal information. Voluntary disclosure of personal information to MCWA by the user constitutes consent to the collection and disclosure of the information by MCWA for the purposes for which the user disclosed the information to MCWA, as was reasonably ascertainable from the nature and terms of the disclosure.

However, MCWA may collect or disclose personal information without the consent of the user if the collection or disclosure is: (1) necessary to perform the statutory duties of MCWA, or necessary for MCWA to operate a program authorized by law, or authorized by state or federal statute or regulation; (2) made pursuant to a court order or by law; (3) for the purpose of validating the identity of the user; or (4) of information to be used solely for statistical purposes that is in a form that cannot be used to identify any particular person. MCWA may also disclose personal information to federal or state law enforcement authorities to enforce its rights against unauthorized access or attempted unauthorized access to MCWA's information technology assets or against other inappropriate use of this Site.

Employees of MCWA are generally prohibited from disclosing any information you provide, except as provided or required by court order or other law (for example, the Freedom of Information Law, which requires MCWA to make certain information available to the public upon request). We use information you provide, such as your email address or mobile phone number, to send you information you have requested. We will use information you provide us in connection with an online application to process your request. MCWA does not sell, rent, loan, trade or lease email addresses or other personal information collected on our Site.

The MCWA shall not disclose to the public or otherwise make available to the public in any manner an individual's social security number or confidential account information unless compelled by law.

### **How Long Do We Keep Your Personal Information?**

The information collected through this Site is retained by MCWA in accordance with the records retention and disposition requirements of the New York State Arts & Cultural Affairs Law. Information on the requirements of the Arts & Cultural Affairs Law may be found [here](#). Other information collected through the Site, including emails, is retained by MCWA for as long as it is needed for business or legal purposes.

### **Access to and Correction of Personal Information Collected Through this Site**

You may submit a request pursuant to the Personal Privacy Protection Law, to the MCWA's Information Officer, to determine whether personal information pertaining to you has been collected through the Site. Any such request shall be made in writing to the Information Officer at the address listed in the Contact Section of this Privacy Policy and must be accompanied by reasonable proof of your identity. Reasonable proof of identity may include verification of a signature, inclusion of an identifier generally known only to you, or similar appropriate identification.

The Information Officer shall, within five (5) business days of the date of the receipt of a proper request: (i) provide access to the personal information; (ii) deny access in writing, explaining the reasons for denial; or (iii) acknowledge the receipt of the request in writing, stating the approximate date when the request will be granted or denied, which date shall not be more than thirty (30) days from the date of the acknowledgment.

In the event that MCWA has collected personal information pertaining to you through its Site and that information is to be provided to you pursuant to your request, the Information Officer shall inform you of your right to request that the personal information be amended or corrected under the procedures set forth in the Personal Privacy Protection Law.

### **Information Security**

MCWA has implemented procedures to safeguard the integrity of its information technology assets, including, but not limited to restricted employee access, firewalls, password protection, monitoring of the system and Site for unauthorized accesses, auditing of the system, and encryption of sensitive files that are sent or received. These security procedures have been integrated into the design, implementation, and day-to-day operations of the Site for the continued security of electronic content as well as the electronic transmission of information.

However, the transmission of information via the Internet and any system of safeguards is never completely secure. We cannot guarantee the security of your information transmitted to our Site and any transmission of information is at your own risk. We are not responsible for circumvention of any privacy settings or security measures contained on our Site.

### **Third Party Services**

MCWA website leverages third party services from external vendors such as AWS, Google, Tawk.io, ArcGIS, Speedpay, and other services related to website functionality. This Privacy Policy covers only our use of cookies, and other similar technology, and not the use of such technology by third parties.

Some third-party services that MCWA uses may place their own cookies in your browser. For example, Google Analytics is a web analysis service provided by Google Inc. (“Google”). Google utilizes the data collected to track and examine the use of the site, to prepare reports on its activities, and share them with other Google services. Google may use the data collected to contextualize and personalize the ads of its own advertising network. Please visit the third-party vendors’ websites to review their respective privacy policies.

### **Third-Party Links Disclaimer**

MCWA may provide links to third-party websites that we do not own or control. A link provided on this Site does not constitute an endorsement of the content, viewpoint, accuracy, opinions, policies, products, services, or accessibility of the linked website. Once you link to another website from this Site, including one maintained by the State, you are subject to the terms and conditions of that website, including, but not limited to, its internet privacy policy, which has precedence for information collected by that site. We are not responsible for the information collection practices of any website that we do not own or control. When you click on the links to third party websites you are leaving the MCWA Site and accessing these third-party websites at your own risk. MCWA does not monitor or control the content of any websites linked to our Site and, therefore, we are not responsible for the products, services or content of any website linked to our Site or the terms of use or privacy practices employed by those other websites. We

encourage you to review and understand the privacy practices of third-party websites before providing any information to or through them.

### **Changes in Privacy Notice**

From time to time, we may update this Privacy Policy. You should visit this page periodically to review any such changes to the Privacy Policy. Providing information to us after implementation of our new policy, and/or your continued use of the Site will be deemed your agreement that your information may be used in accordance with the new policy. If you do not agree with the changes, then you should not provide additional information to us, stop using the Site and you should notify us that you do not want your information used in accordance with the changes.

### **Contact**

If you have questions or comments regarding this policy and/or inquiries regarding access to and correction of Personal Information collected through the Site, you can contact us by phone (585) 442-7200, or by mail to: Customer Service, Monroe County Water Authority, 475 Norris Drive, Rochester, New York 14610; or by email, [Information@MCWA.com](mailto:Information@MCWA.com).



# MONROE COUNTY WATER AUTHORITY

P.O. Box 10999 • 475 Norris Drive • Rochester, N.Y. 14610-0999

Phone: (585) 442-2001 Fax (585) 442-0220

## MEMORANDUM

**To:** Marcia Van Vechten, Chairperson, & MCWA Audit Committee Members  
**From:** Amy Molinari, Director of Finance and Business Services  
**Date:** April 23, 2025  
**Subject:** Insurance Premium Renewals for 2025/2026

Listed below is a summary of the renewal insurance premiums for the recommended liability and operational coverage for the period July 1, 2025 through June 30, 2026.

### To Be Placed With Broker Arthur J Gallagher

	2024-2025 Premium	2025-2026 Quoted Premium	Change
<b>Package:</b>			
Property, Equipment Breakdown & TRIA	\$ 376,271.33	\$ 429,061.05	
Risk Engineering Resource Fee	250.00	250.00	
General Liability	52,632.00	67,481.00	
Inland Marine	1,424.00	1,658.00	
Commercial Auto	100,200.00	100,713.00	
NYFF & Commercial Auto (NY Motor Vehicle Fee)	1,460.00	1,340.00	
	<u>532,237.33</u>	<u>600,503.05</u>	
Crime	6,267.00	6,344.00	
Difference in Conditions	47,932.50	46,687.50	
Pollution/Environmental Liability	19,773.49	19,773.49	
OCP	250.00	250.00	
Cyber	43,162.88	43,162.88	
Public Officials & Employment Practices Liability	19,632.00	19,621.00	
Travel Accident	1,000.00	1,000.00	
Aviation Unmanned Aircraft Systems	2,838.00	2,856.00	
Umbrella & TRIA	<u>30,725.00</u>	<u>38,394.00</u>	
Total Premium	\$ 703,818.20	\$ 778,591.92	
Broker Fee	60,000.00	60,000.00	
Grand Total	<u>\$ 763,818.20</u>	<u>\$ 838,591.92</u>	9.79%

### Additional Excess Liability Coverage To Be Quoted

	2024-2025 Premium	2025-2026 Quoted Premium
Excess \$10M x/s \$10M	139,253.00	TBD
Excess \$5M x/s \$20M	36,720.00	TBD
Excess \$10M x/s \$25M	55,013.44	TBD
Excess \$15M x/s \$35M	48,321.56	TBD
	<u>\$ 279,308.00</u>	<u>\$ -</u>
	\$ 1,043,126.20	



Insurance | Risk Management | Consulting

## **Gallagher's Response to Request for Quotations**

# Monroe County Water Authority

**April 18, 2025**

**Anthony Lutrario**

Area Senior Vice President

100 Meridian Centre Blvd, Rochester, NY 14618

585-298-5773 | [Anthony\\_Lutrario@ajg.com](mailto:Anthony_Lutrario@ajg.com)



# Monroe County Water Authority

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# Monroe County Water Authority

## Executive Summary

We would like to thank you once again this year for allowing Arthur J. Gallagher Risk Management Services, LLC "Gallagher" to participate in the Monroe County Water Authority's Request for Proposal for your commercial property and casualty program.

The following is a list of all the policies Gallagher has quoted for the Monroe County Water Authority in this proposal.

- Property
- Equipment Breakdown
- General Liability
- Employee Benefits Liability
- Inland Marine
- Auto Liability/Physical Damage
- Lead Excess
- Public Officials Liability
- Employment Practice Liability
- Flood and Earthquake
- Crime
- Pollution Liability
- Travel Accident
- Difference in Conditions (Excess Flood and Earthquake)
- OCP
- Aviation

We wish to extend our thanks to the staff of Monroe County Water Authority for their cooperation, and assistance extended to us during this marketing efforts. Gallagher looks forward to the opportunity to continue doing business with Monroe County Water Authority.

Sincerely,

**Anthony Lutrario**  
Area Senior Vice President

## Instructions and General Guidelines

### 1. Submission of Quotations:

Quotations are to be submitted based on specifications furnished. Those quoting are afforded the opportunity to submit in a separate communication any recommendations for improvement to Insurance program. The specifications on the attached pages are to be considered a minimum.

A written statement of qualifications for servicing the Insurance needs of MCWA should be included. The statement should include a description of the organization, qualified personnel and the method of servicing and expediting claims.

All quotations must be firm until ninety (90) days after the respective coverages.

Ninety (90) days written notice of cancellation, or non-renewal to MCWA is requested with respect to each policy, in the event the Insurer wishes to amend, cancel or non-renew any policy.

Gallagher started as a single office in Chicago in 1927 and became a publicly traded company (NYSE: AJG) in 1984. Today, Gallagher is one of the world's largest brokerage, risk management and consulting firms with over \$9.5B in total adjusted brokerage and risk management revenues and more than 52,000 people working in 860+ offices across 150+ countries. Our team provides a full spectrum of specifically tailored risk management products and solutions for complex operations. Gallagher's history is a compelling story of the insurance business, to learn more visit [ajg.com/about-us](http://ajg.com/about-us).

The infographic is a collage of colored boxes and images. On the left, a vertical stack of four boxes contains the following text: 'About Gallagher' (blue), 'FOUNDED IN 1927' (dark blue), '\$9.5B TOTAL ADJUSTED BROKERAGE & RISK MANAGEMENT REVENUES (2023)' (yellow), and 'SOCIAL RESPONSIBILITY' (dark grey) with sub-points: 'COMPANY-WIDE FOCUS ON ETHICAL CONDUCT, EMPLOYEE HEALTH AND WELFARE, ENVIRONMENTAL INTEGRITY AND COMMUNITY SERVICE'. To the right of these is a large image of a world map with the title 'Our Network of Offices' and a background of flags. Below the map are three boxes: '150+ COUNTRIES SERVED' (orange), '860+ OFFICES GLOBALLY' (orange), and '52,000+ EMPLOYEES WORLDWIDE' (green). On the far right is a photograph of two women in business attire talking by a window, with the text 'THE GALLAGHER WAY' overlaid at the bottom.

# Monroe County Water Authority

## Mission Statement

We are an international Sales and Marketing company that plans and administers cost-effective, differentiated Property/Casualty and Human Resource risk management programs as brokers, consultants, and third-party administrators. Our mission is to:

- Provide superior, cost-effective risk management products and services that meet the ever-changing needs of our current and prospective clients, while continuing to strive for the highest professional excellence in the delivery of those products and services.
- Provide our employees with an opportunity for professional growth, personal satisfaction, and financial security.
- Build and maintain long-lasting, consistent, honest, and profitable relationships with our insurance markets, which we recognize play a crucial role in meeting our clients' risk management needs.
- Grow shareholder value by increasing our client base, dedicating ourselves to increased productivity, profitability, and professionalism resulting in long-term earnings-per-share growth.

We will accomplish our mission with the kind of leadership that will ensure perpetuation of our corporate culture. We will also adhere to rigid moral and ethical standards in all of our dealings as we look to the challenges of the future with confidence in our ability to create and maintain a Gallagher team that is the very best at what we do.

Gallagher is comprised of several divisions; all working synergistically to provide you with the best services possible depending on your unique needs.

RETAIL



**Gallagher**

Insurance | Risk Management | Consulting

REINSURANCE



**Gallagher Re**

CLAIMS



**GALLAGHER BASSETT**

WHOLESALE



UNDERWRITING



**EXCESS**  
WATERWORKS

ALTERNATIVE RISK

**Artex**

# Monroe County Water Authority

## Your Gallagher Team



### **Anthony Lutrario**

*Area Senior Vice President  
Rochester, NY  
Joined Gallagher in 2022  
Started in Insurance in 2011*

Anthony Lutrario specializes in developing strategies to manage complex insurance programs and risk transfer strategies for a wide array of businesses. He is known in the Rochester business community for delivering unprecedented personalized guidance and attention to his clients. Anthony and the Rochester team have built one of the largest P&C brokerages in Upstate NY. The Rochester office is proud to serve over 60 large clients and manages \$50 million in annual premiums for those customers.

Anthony began his career at the Paychex Insurance Agency in 2011 and joined Gallagher in 2022 through a merger with M&T Insurance Agency. He quickly ascended to the position of top producer for Paychex within his first two years of being part of their organization. Brown & Brown recruited Anthony in 2013, and he spent 5 years developing his skills to become one of their top producers in the country. He continuously achieved top producer awards every year throughout his tenure. M&T Insurance Agency then recruited Anthony in 2017. He started his position as their vice president (P&C broker) and seconded as their director of training & development in 2018.

Throughout his career, Anthony has developed some of the leading risk transfer methods that focus on insulating his clients from third-party liabilities. In 2018, Anthony published a workers' compensation manual that continues to provide detailed technical information for his peers within his industry.

Anthony received an associate's degree from Monroe Community College. He was the recipient of the Gallagher President's Club Award in 2024, Member of the 40 under 40 by Rochester Business Journal, and was a winner of the Risk & Insurance magazine Power Broker Award in 2025.



### **Mark Ward**

*Client Service Executive, P&C Business  
Buffalo, NY  
Joined Gallagher in 2022  
Started in Insurance in 1988*

Mark Ward is responsible for commercial lines marketing, production and servicing of large accounts. He specializes in non-traditional insurance programs for clients that are capable of retaining a larger portion of their loss exposure. In addition, Mark specializes in workers' compensation, alternative risks, and captive business.

Mark began his career in 1988 and joined Gallagher in 2022 through a merger with M&T Insurance Agency. He started his career with Royal Insurance Company as a property/casualty underwriter. He joined Fireman's Fund as a senior workers' compensation underwriter in 1992. Mark joined Merchants Insurance Group in 1999 as a senior underwriter and was then promoted to home office product management specialist. In 2005, he joined M&T Insurance Agency as risk management specialist. The risk management department specializes in several types of alternatively rated programs including, large deductibles, paid and incurred loss retrospectively rated plans, pre-funded loss plans, qualified self- insurance, self- insured retentions, IRS 831(b) plans , layered property placements, captive programs et al. In addition, the department assists with design

# Monroe County Water Authority

and implementation of risk transfer programs, contract review, loss analysis and a host of other services necessary to successfully managing a client's risk.

Mark received a bachelor's degree from State University of New York - Geneseo and a master's degree from Canisius College. He is the recipient of the President's Council Award presented by M&T Bank in 2021 and was a Power Broker Award finalist presented by Risk & Insurance magazine for the workers' compensation sector in 2020.



## **Margaret Maloney**

*Senior Client Service Manager*

*Rochester, NY*

*Joined Gallagher in 2022*

*Started in Insurance in 2013*

Margaret Maloney is responsible for submission preparation (gathering of data, completion of applications, and marketing), coverage placements, contract reviews, invoicing, audits, and processing of proposals for clients and prospects. She handles account management and day-to-day operations for clients by acting as a liaison between the various service teams in responding to client requests including certificates of insurance, policy endorsements, binders, and coverage questions during the life of the policy.

Margaret began her career in 2013 and joined Gallagher in 2022 through a merger with M&T Insurance Agency. She specializes in construction, captive and practice groups.

Margaret received a bachelor's degree from Buffalo State College. She has earned a Certified Insurance Service Representative and a Construction Risk and Insurance Specialist designation.



## **Richard Jachim**

*Claims Advocate | National Risk Control*

*Syracuse, NY*

*Joined Gallagher in 2022*

*Started in Insurance in 1990*

Richard Jachim brings more than three decades of insurance experience to his clients. He offers strong customer service, technical and presentation skills to the team.

Richard started his career with Liberty Mutual Insurance, where he held various positions in personal and commercial lines claims over the course of 28 years. Rick has experience in property, automobile, general liability and bodily injury claims and held a number of management and leadership roles over the years.

Rick earned his bachelor's degree from LeMoyne College.

## Monroe County Water Authority



### **Thomas Marino, CSP, ARM**

*Risk Control Specialist – Safety | National Risk Control*

*Buffalo, NY*

*Joined Gallagher in 2022*

*Started in insurance in 1992*

Tom Marino helps clients develop and implement strategies to reduce their total cost of risk throughout their operations. He also provides guidance on risk and safety program development as well as implements tools clients can use to minimize, monitor and control the probability and impact of risks. Tom works to promote risk management initiatives for clients, and he engages them in creating successful emergency management procedures and business continuity plans, which is done to serve the client's bottom line and encourages proactive programs within an organization or entity.

Tom began his career in 1992 and joined Gallagher in 2022 through a merger with M&T Insurance Agency. He started his career as a field risk control consultant for The Hartford Insurance Group in the Upstate York regional office. In 2016, Tom joined Utica National Insurance and worked as a field risk control consultant in Western and Central NY. In 2019, he joined M&T Insurance Agency as a risk control consultant in Western NY.

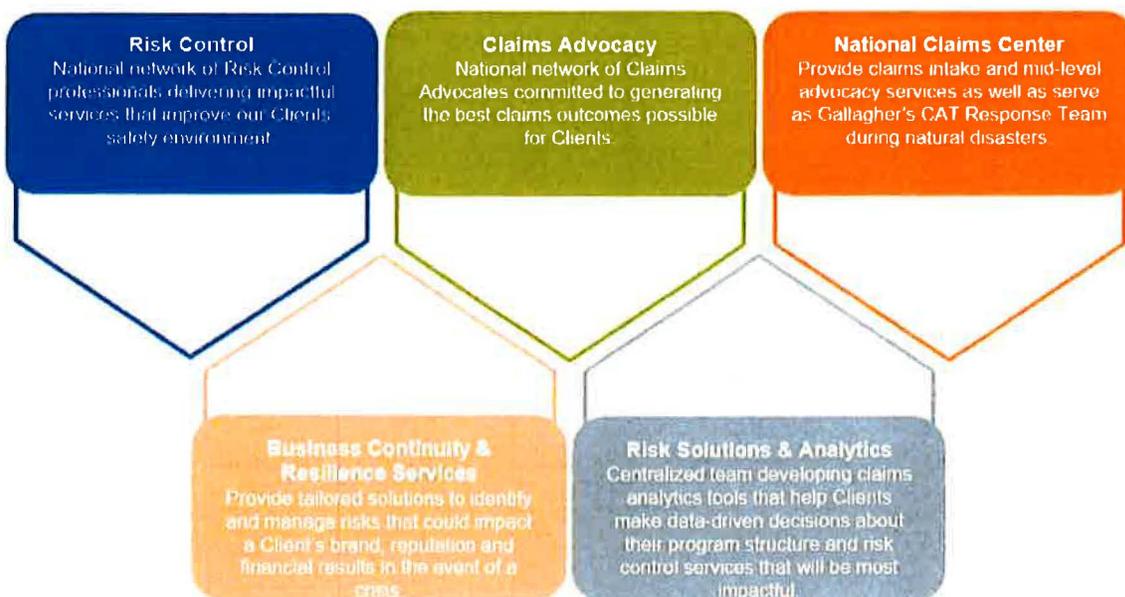
Tom received a bachelor's degree from the University at Buffalo School of Urban Planning and Environmental Design. He has earned an Associate in Risk Management and a Certified Safety Professional designation. Tom is a member of the American Society of Safety Professionals, president of the Niagara Frontier Chapter of the American Society of Safety Professionals, past president of the Association of Insurance Engineers, and recording secretary for the Western New York Safety Conference.

# Monroe County Water Authority

## National Risk Control: Claims Advocacy & Claims Center

When it comes to claims prevention and the actual event of navigating through the life of a claim that occurs, Gallagher's National Risk Control team has you covered. Gallagher National Risk Control is comprised of experts focused on claims, risk control, financial analysis, and highly protected risk. Our team is dispersed across the country, has experience across all industries, and has in-depth knowledge of current and emerging safety and health regulations, and operational exposures. Using data analytics and deep industry experience, our team will respond with a sense of urgency to achieve the best outcomes for you.

It is essential to have a strategic approach to reduce losses and minimize your total cost of risk. When a claim occurs, it is equally important to have an effective advocate on your side. Our comprehensive suite of risk services is founded on a data-driven analysis of your business needs and an unwavering commitment to partnership.



### Claims Services

Gallagher's claim professionals have vast expertise across all lines of coverage and industries. With an average of 20 years of experience, our staff consists of more than 150 claims professionals across the country delivering superior claims services to our clients. With this level of bench strength, we can match the right advocate to the right claim, thereby assuring the best possible outcome for MCWA. Below are a few of our key services:

#### Claims Advocacy

We can provide technical expertise in all aspects of the claims discipline for all lines of coverage brokered by Gallagher. Our job is to ensure you receive the highest level of service from your carriers and that coverage is interpreted in your best interest. We address your coverage questions as they arise and aggressively advocate on your behalf when necessary. We also:

- Intervene on claims involving coverage issues and reservation of rights letters
- Advocate on your behalf if there is a dispute regarding the extent or value of the loss
- Advise on selection of defense counsel
- Work with claims adjusters to pursue the best defense strategy

#### Initial Claim Reporting

# Monroe County Water Authority

Reporting claims promptly to insurance carriers is essential in obtaining the most desirable result. For the majority of routine claim occurrences, you may want to report directly to the carrier. However, for claims that require our immediate involvement, we provide alternative methods so our claims professionals can quickly engage.

## Claims Reviews

We recommend that our claims team participate in all carrier claim reviews. When we do, we participate with the goal of driving claims to a proper and timely conclusion. We make certain that claims are resolved with the most beneficial outcome for our client. Depending on MCWA's level of claim activity, we would propose that initially these be performed on a quarterly basis, during which we will:

- Agree on a schedule for the reviews with you and your carrier
- Coordinate the type of review, in person or remote via Teams, Zoom, WebEx, etc.
- Secure a location for the review, and identify files to be reviewed, all in coordination with your team
- Participate in the claim reviews to provide value-added expertise
- Deliver a summary of claim reviews time frames

We have developed a number of internal systems to track and review claims information. We request loss runs from the carrier on a quarterly basis, or have the ability to pull loss runs directly from the carrier system, and we stratify the losses based on claim amount and type of claim.

## Large Loss Consultation

Our claims consultants assist in the evaluation and strategic planning of high exposure and complex claims. We possess the high level of claims expertise and knowledge to solve problems and deliver optimal results. Once these claims are identified, our claims team immediately engages the adjuster and, if required, upper management. We continue to consult on the claim until it is resolved as efficiently as possible, with the best possible outcome.

## Catastrophe Claims Centers

During natural disasters (e.g., hurricanes and wildfires) and other catastrophes (e.g., power outages, active assailant), Gallagher leverages our network of U.S. Claims Centers to assist our clients in reporting claims, provide guidance, and continually support clients through claim resolution. This often includes offering extended hours of operation for clients and dedicating a team of claims professionals to serve as the first point of contact for clients that are affected by the event.

## Loss Runs and Stratification Report

Gallagher's Analytics team can provide claims statistical information in easy-to-read charts and graphs. This information can help you understand your loss experience from a statistical perspective, providing you valuable information to address claim trends for risk control planning.

## Claims reporting Reference guide (Claims Kit)

Claims reporting can sometimes be a confusing or overwhelming process. That's why our claim experts created a Claims Reporting Reference Guide. Because processes can be varied, the guide itself is broken down into various coverages, such as workers' compensation, cyber, equipment breakdown, professional liability, etc., with important definitions and step-by-step instructions detailed so that nothing is overlooked or forgotten, and you stay protected.

As a bonus, various sample forms are included, such as employer's first report of injury form, accident/incident investigation report, witness statement, and property damage report form, just to name a few, so that you can familiarize yourself with the expectations and paperwork ahead of time. Accidents are never planned and it's always best to be prepared.

## Third-Party Administrator (TPA)

In some cases, clients opt to hire a third-party administrator or TPA to manage their claims. If applicable, Gallagher will assist MCWA with the RFP/RFQ process to make ensure that the TPA selected is a proper match for your needs. Our focus is to find the most cost-effective manner to get your claims resolved by helping you select and work with a TPA that will provide the highest level of attention and quality. We assist in the process by:

- Helping to define the scope of TPA involvement in your claims

## Monroe County Water Authority

- Working with you to develop a needs analysis and creating a targeted RFP to find a TPA that matches your needs
- Reviewing the RFP responses and recommending the best TPA for your needs

### **Special Handling Instructions**

Developing meaningful Special Handling Instructions for your TPA will help you maintain insight into how your claims are handled, as well as provide you the opportunity to participate in key decisions. It is an important tool when you hire a new TPA, as well as for a legacy TPA that continues to work on older claims. Gallagher will work with you and your carrier to create these instructions designed to help manage the relationship and claims expectations. Some examples may include:

- Notification of a large increase in reserve
- Providing a report before resolving a disputed claim
- Consultation before assigning surveillance on a workers' compensation claim
- Round-table discussions on denied claim
- Monthly reports to include new claims and updates on existing claims

### **Workers' Compensation Reserve Review**

An alarming percentage of employers are paying inflated workers' compensation premiums due to inaccurate experience ratings. When reserves are too high, the carrier will raise premiums to compensate for what they believe is a riskier book of business. Determining the correct amount of money needed for each claim file requires a combination of knowledge and experience. Our workers' compensation audit team has the experience and expertise to properly review your open workers' compensation claims for accurate reserving. Gallagher will conduct a reserve audit annually, focusing on opportunities to reduce reserves and ultimate exposure. We understand the importance of completing this process in a timely manner so it will be accurately reflected for your next annual premium.

### **Claim Advocacy**

We can provide technical expertise in all aspects of the claims discipline for all lines of coverage brokered by Gallagher. Our job is to ensure you receive the highest level of service from your carriers and that coverage is interpreted in your best interest. We address your coverage questions as they arise and aggressively advocate on your behalf when necessary. We also:

- Intervene on claims involving coverage issues and reservation of rights letters
- Advise on selection of defense counsel
- Work with claims adjusters to pursue the best defense strategy

# Monroe County Water Authority

## Our Claims Consulting Model

Our highly skilled claim consultants will develop a claim service plan that controls and monitors claim management using the following tools:

<b>EVALUATE</b> <ul style="list-style-type: none"><li>• Claims should be analyzed early for cost-effective management</li><li>• Early Return to Work</li><li>• PPO coordination and usage</li><li>• Legal strategy and expense supervision</li></ul>	<b>AUDIT</b> <ul style="list-style-type: none"><li>• Claims handling proficiencies</li><li>• Audits to best practices</li><li>• Cost targets</li><li>• Year-over-year results</li><li>• Grade your claim administrator</li></ul>	<b>FACILITATE</b> <ul style="list-style-type: none"><li>• Resolution opportunities</li><li>• Facilitate carrier responsiveness</li><li>• Advocate on coverage problems</li><li>• Coverage counsel referral, when necessary</li></ul>
<b>LESSONS LEARNED</b> <ul style="list-style-type: none"><li>• Develop cost containment through strategy and planning</li><li>• Measure success of third-party administrator and defense counsel</li></ul>	<b>ESCALATE</b> <ul style="list-style-type: none"><li>• Facilitate carrier response with high-level executives</li><li>• Deploy Gallagher executives for appeals to carriers, as necessary</li></ul>	<b>TOOLS</b> <ul style="list-style-type: none"><li>• Benchmarking analytics</li><li>• Stay-at-Work Program</li><li>• iAuditor tool for safety compliance and claim defense</li></ul>

# Monroe County Water Authority

## 2. Proposal of Insurance

### Your Gallagher Team

Your Gallagher team is a true partner. We have the expertise to understand your business and we're here to service and stay alongside you, every step of the way.

<i>Service Team</i>	<i>Role</i>	<i>Email</i>	<i>Phone</i>
<b>Anthony Lutrario</b> Area Senior Vice President	Producer	Anthony_Lutrario@ajg.com	(585) 298-5773 (p)
<b>Mark Ward</b> Risk Management Specialist	Client Service Executive	Mark_Ward@ajg.com	(716) 651-4252 (p)
<b>Margaret Maloney</b> Senior Client Service Manager	Client Service Manager	Margaret_Maloney@ajg.com	(716) 961-7254 (p)
<b>Mary Gifkins</b> Client Service Associate Senior	Client Service Associate	Mary_Gifkins@ajg.com	(585) 258-8216 (p)
<b>Tom Marino</b> Risk Manager Consultant	Loss Control Representative	thomas_marino@ajg.com	(716) 651-4876 (p)
<b>Thomas Lynch</b> Senior Claims Manager	Claims Advocate	Tom_Lynch@ajg.com	(315) 828 4980 (p)

# Monroe County Water Authority

## Named Insured

Named Insured	Package	Lead Excess	Owners & Contractors Protective	Aviation Unmanned Aircraft Systems	Cyber Liability	Environmental Liability	Difference in Conditions
Monroe County Water Authority	X	X		X	X	X	X
The People of the State of New York			X				

Named Insured	Crime	Business Travel Accident	Employment Practices Liability
Monroe County Water Authority	X	X	X

**OMNIBUS WORDING - Package - Automobile - Munich Re Specialty Insurance affiliate company, Employment Practices Liability - Munich Re Specialty Insurance affiliate company**

**Note:** Any entity not named in this proposal may not be an insured entity. This may include affiliates, subsidiaries, LLCs, partnerships, and joint ventures.



# Monroe County Water Authority

## Market Review

We approached the following carriers in an effort to provide the most comprehensive and cost effective insurance program.

Line Of Coverage	Insurance Company ** (AM Best Rate/Financial Strength)	Market Response *	Admitted
Package	Munich Re Specialty Group Insurance Services, Inc (A+ XV)	Recommended Quote	Admitted
\$10M Umbrella	Munich Re Specialty Group Insurance Services, Inc (A+ XV )	Recommended Quote	Admitted
Owners & Contractors Protective	American Alternative Insurance Corp (A+ XV)	Recommended Quote	Admitted
Aviation Unmanned Aircraft Systems	American Alternative Insurance Corp (A+ XV)	Recommended Quote	Admitted
Cyber Liability	Houston Casualty Company (A++ XV)	Recommended Quote	Non-Admitted
Environmental Liability	Ascot Insurance Company (A XIII)	Recommended Quote	Non-Admitted
Difference in Conditions	Arch Specialty Insurance Company	Recommended Quote	Non-Admitted
Crime	Allmerica Financial Benefit Insurance Co (A XV)	Recommended Quote	Admitted
Employment Practices Liability (Public Officials Liability)	Munich Re Specialty Group Insurance Services, Inc (A+ XV)	Recommended Quote	Admitted

\*If shown as an indication, the actual premium and acceptance of the coverage requested will be determined by the market after a thorough review of the completed application.

\*\*Gallagher companies use AM Best rated insurers and the rating listed above was verified on the date the proposal document was created.

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\*\*\*If coverage placed with a non-admitted carrier, it is doing business in the state as a surplus lines or non-admitted carrier, and is neither subject to the same regulations as an admitted carrier nor do they participate in any state insurance guarantee fund. Gallagher companies make no representations and warranties concerning the solvency of any carrier, nor does it make any representation or warranty concerning the rating of the carrier which may change.



# Monroe County Water Authority

## Full Program Details

### (Property, Inland Marine, General Liability)

Carrier Information	Proposed
Policy Term	7/1/2025 - 7/1/2026
Carrier / A.M. Best Rating / Admitted/Non-Admitted	Munich Re Specialty Group Insurance Services, Inc (A+ XV, Admitted)

### Package - Property

Premium & Exposures	Proposed
Premium	\$423,764.00
State-Imposed Taxes, Surcharges, & Fees	\$5,297.05
Risk Management Services Fee	\$250.00
Special Form Perils	Applies - Including Theft
Agreed Amount Endorsement	Included

Coverages	Proposed
Subject to	\$300,000,000 Loss Limit per Occurrence
Total Insured Values: (Real Property & Business Personal Property)	TIV : \$541,483,640
Blanket Building (Special Form including theft)	Per Statement of Values: Blanket coverage applies unless otherwise noted.
Blanket Business Personal Property	Per Statement of Values: Blanket coverage applies unless otherwise noted.
Blanket Business Income	\$10,000,000
Extra Expense	\$10,000,000
Equipment Breakdown	\$100,000,000
Earthquake	\$10,000,000 – each occurrence

# Monroe County Water Authority

Coverages	Proposed
Flood Zone Low/Moderate (X C or unshaded X, B X500 or shaded X)	\$10,000,000 – each occurrence
Flood Zone High	Excluded
Utility Services – Direct Damage	\$100,000
Newly Acquired or Under Construction Real Property (Coverage A) and Related Personal Property (Coverage B)	Coverage A: \$1,000,000 Coverage B: \$500,000
Debris Removal Expenses	25% + \$250,000
Real Property or Personal Property in Transit or Off-Premises	\$100,000
Unintentional Errors	\$250,000
Fire Department Service Charge	\$25,000 Limit of Insurance
Fire Extinguishing Equipment Recharge Costs	"Necessary and Reasonable" per policy
Key and Lock Replacement	\$25,000
Ordinance or Law	
Coverage A: Undamaged Real Property	Coverage A: Limit of Insurance
Coverage B: Demolition	Coverage B and Coverage C: Greater of 100% of direct
Coverage C: Increased Cost	physical loss or \$1,000,000
Property of Other in Care, Custody Control	Included in Business Personal Property limit
Valuable Papers and Records	\$500,000
Water Contamination Notification Expense	\$25,000 (annual aggregate)
Water Sewer Backup	\$1,000,000
Accounts Receivable	\$50,000
Pollution Remediation Expense (covered cause of loss)	\$25,000
Pollution Remediation Expense (specified cause of loss)	\$100,000
Preservation of Property	Included
Fine Arts	\$50,000 (Appraised); \$25,000 (unappraised – subject to \$1,500/item Max)

# Monroe County Water Authority

## Policy Highlights

- Broad Definition of Covered Property**
- Option for Crisis Incident Response Coverage**
- Option for Special Property Floater**
- Form: Special Form (including Theft)**
- Ordinance Coverage**

## Exclusions (including but not limited to)

- Earth Movement Exclusion**
- Government Action Exclusion**
- War Exclusion**
- Nuclear Hazard, Power Failure**



# Monroe County Water Authority

## Package - Inland Marine

Premium & Exposures	Proposed
Premium	\$1,658.00

Standard Coverages	Proposed
Coverage A: Blanket Tools and Equipment: (Unscheduled, Maximum \$10,000 any one item)	\$250,000
Coverage B: Scheduled Equipment	\$2,416,756
Coverage C: Blanket Emergency Services Equipment:	Excluded

Additional Coverages	Proposed
Debris Removal Expenses	Max \$15,000 (per occurrence)
Employee Tools (no deductible applies)	Max \$25,000 (per occurrence)
Emergency Services and Law Enforcement Personal Effects (no deductible applies)	Replacement Cost
Blanket Tools and Equipment and Blanket Emergency Services Equipment	Replacement Cost or \$10,000 (per occurrence)
Scheduled Equipment	**Actual Cash Value or \$500,000 (per occurrence)
Newly Acquired Scheduled Equipment	30 days on Replacement Cost (not to exceed purchase price)
Personal Watercraft and Watercraft	**Replacement Cost or \$25,000 (per occurrence)
Rental Reimbursement for Scheduled Equipment	Max \$10,000 (per occurrence)
Unmanned Aircraft	Max \$25,000 (per occurrence)
Fire Department Charges	Max \$1,000 (per occurrence)
Fire Extinguishing Recharge Costs	Necessary and Reasonable Costs (extinguishing equipment must be for the protection of your Inland marine equipment)

## Monroe County Water Authority

Deductibles/SIR	Proposed
Deductible - Blanket Tools and Equipment	\$1,000
Deductible - Scheduled Equipment	\$1,000
Deductible - Blanket Emergency Services Equipment	NA
Deductible – Rented or Borrowed Equipment: Blanket Emergency Services Equipment	\$1,000
Deductible – New Acquired Scheduled Equipment	\$1,000
Deductible - Unmanned Aircraft	\$500
Fire Department Charges	None
Fire Extinguishing Recharge Costs	None

Valuations	Proposed
Replacement Cost	Coverage A: Blanket Tools and Equipment
Replacement Cost or Actual Cash Value	Coverage B: Scheduled Equipment
Guaranteed Replacement Cost	Coverage C: Blanket Emergency Services Equipment

Policy Highlights
Blanket Coverages: "Tools and Equipment" and "Emergency Services Equipment"
Suite of Coverage Extensions available in the core form.
Deductible Waiver in certain circumstances for Blanket Tools and Equipment; and Scheduled Equipment.
Service Animal Floater Purchased: 0 – Valuation: Agreed Value (No deductible applies)

# Monroe County Water Authority

## Package - General Liability

Premium & Exposures	Proposed
Premium	\$67,481.00
Non-auditable	

Standard Coverages	Proposed
General Aggregate Limit	\$3,000,000
Each Occurrence Limit	\$1,000,000
Products-Completed Operations Aggregate Limit	\$3,000,000
Damage to Premises Rented to You Limit	\$1,000,000
Personal and Advertising Injury Limit	\$1,000,000
Medical Payments	\$10,000
Abuse or Molestation Liability	\$1,000,000 Each Act
Abuse or Molestation Liability	\$1,000,000 Aggregate
Abuse or Molestation Liability - Special Supplementary Payment Limit	\$10,000

Additional Coverages	Proposed
Watercraft	Owned & Non-owned Watercraft
Broadened Pollution for Municipal Exposures	Including, but not limited to potable water, water/wastewater treatment chemicals, chemicals for swimming pools, road salt or similar substances, urgent response for the protection of human life, training operations, pesticides/herbicides

Deductibles/BIR	Proposed
Deductible: <b>First Dollar Defense</b>	\$25,000 (each occurrence)

# Monroe County Water Authority

Defense Limitations	Proposed
General Liability	Defense Costs In Addition to Limits

Form Type	Proposed
Form Type - General Liability, Employee Benefits Liability	Occurrence
Form Type - Abuse or Molestation Liability	Occurrence

Policy Highlights
Duty to Defend w/ Defense Costs In Addition to Limits
Broad Definition of Insured – including, but not limited to Employees, Volunteers, Elected or Appointed Officials, Good Samaritans
Host Liquor Liability, Unless Otherwise Excluded
Owned (Up to 100 HP – higher available by endorsement) & Nonowned Watercraft
Pesticide/Herbicide Application
Blanket Additional Insured
Broadened Pollution for Municipal Exposures (including, but not limited to potable water, water/wastewater treatment chemicals, chemicals for swimming pools, road salt or similar substances, urgent response for the protection of human life, training operations, pesticides/herbicides)
Non-auditable

**Other Significant Terms and Conditions/Restrictions:**

Description
Carrier: Munich Re Specialty Insurance affiliate company
Risk Management Services Fee & State-Imposed Taxes, Surcharges, & Fees Shown Under Property
Terrorism Premium Included at No Charge



# Monroe County Water Authority

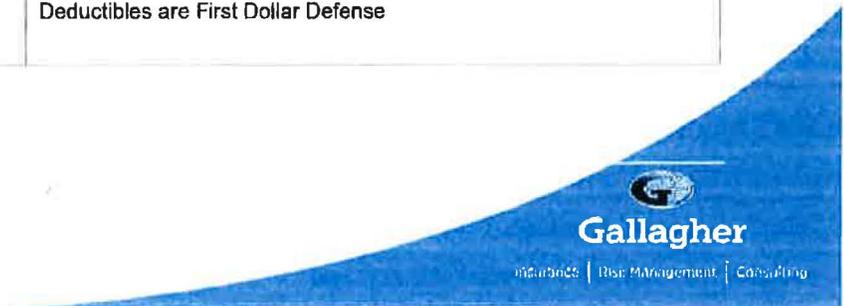
## Public Officials & Employment Practices Liability

Carrier Information	Proposed
Policy Term	7/1/2025 - 7/1/2026
Carrier	Munich Re Specialty Group Insurance Services, Inc
A.M. Best Rating	A+ XV
Admitted	
Payment Plan	Premiums are due 25 days from inception to One80 Intermediaries.
Payment Method	Agency Bill

Premium & Exposures	Proposed
Premium	\$19,621.00
TRIA	Included
Minimum Type	None
Estimated Cost	\$19,621.00

Standard Coverages	Proposed
Coverage A: Wrongful Acts	\$1,000,000 – Each Wrongful Act or Offense
- Employment Practices	Included
- Employee Benefits Liability	Included
Coverage B: Injunctive Relief	\$25,000 – Each Action
Aggregate Limit	\$3,000,000 – Coverage A & B Combined
Wage and Hour Laws – Defense Expenses	\$50,000 Per Claim – outside limit

Deductibles/SIR	Proposed
Deductible - Employment Practices Liability	\$50,000 - Each Wrongful Act or Offense
Deductible - Wrongful Act	\$50,000 - Each Wrongful Act or Offense
Deductible applies to indemnity only, not defense coverage	Deductibles are First Dollar Defense



# Monroe County Water Authority

Defense Limitations	Proposed
Applies\ Other	Defense Costs Outside the Limits of Liability

Form Type	Proposed
Form Type	Wrongful Acts: Claims-Made; Employment Practices: Claims-Made; Employee Benefits Liability: Claims-Made
Retroactive Date	Wrongful Acts: Retro Date 7/1/2000; Employment Practices Retro Date: 7/1/2000 Employee Benefits Liability Retro Date: 7/1/2024

**Claims Made Disclaimer:**

Should you elect to change carriers (if a new retroactive date is provided) or non-renew this policy, a supplemental extended reporting endorsement may be available subject to policy terms and conditions. You must request the extended reporting period in writing to the carrier within ([Days To Extend]) days of the expiration date. The cost of this extended reporting period is [Percent Cost]% of the annual premium and is fully earned. The extended reporting period extends only to those claims made during the extended reporting period for wrongful acts that occurred prior to the expiration date and would have been covered by the policy. Claims must be reported to the carrier within ([Days To Report]) days of the end of the policy period. The extended reporting period does not increase the limits of liability and is subject to all policy terms, conditions and exclusions.

**Policy Highlights**

- Duty To Defend
- Broad Definition of Named Insured
- Municipal-Centric Focus
- Third Party Offense Coverage
- Nonauditable



# Monroe County Water Authority

**Other Significant Terms and Conditions/Restrictions:**

Description
Risk Management Services Fee & State-Imposed Taxes, Surcharges, & Fees Shown Under Property
Terrorism Premium \$ Included at No Charge
Optional Immigration Claim – Defense Expenses Coverage – Excluded



# Monroe County Water Authority

## Automobile

Premium & Exposures	Proposed
Premium	\$100,713.00
Minimum Type	None

Standard Coverages (Symbol)	Proposed
Combined Single Limit for Bodily Injury & Property Damage (each accident) (1)	\$1,000,000
Hired Auto Liability (Included)	\$1,000,000
Non-Owned Auto Liability (Included)	\$1,000,000
"No-Fault" or Statutory Personal Injury Protection (each person) (5)	\$50,000
Medical Payments (2)	\$10,000
Uninsured / Underinsured Motorists (6)	\$1,000,000
Hired Physical Damage (8)	\$100,000
Owned Physical Damage – Comprehensive (2)	ACV
Owned Physical Damage – Collision (2)	ACV

Additional Coverages	Proposed
Broadened Named Insured	Included
Employees as Insureds	Included
Supplementary Payments Coverage Extension	Cost of bail bonds is increased to \$2,500;
Loss of Earnings	\$300/day
Loss of Use Expenses	\$65 per day to maximum \$975
Transportation Expenses	up to \$1,500 for Temporary Transport
Personal Effects	Up to \$400
Rental Reimbursement	\$75 per day for up to 30 days



# Monroe County Water Authority

Deductibles/SIR	Proposed
Comprehensive	\$2,500 ; \$5,000 – per schedule
Collision	\$2,500 ; \$5,000 – per schedule
Deductible - Commandeered Auto Coverage/ Commandeered Emergency Vehicles	\$500
Deductible - Limited Deductible Reimbursement for Employee's or Volunteer's Personal Auto	up to \$1,000 (any one auto)
Deductible - Newly Acquired Emergency Vehicle	up to \$500,000 (deductible applies)
Deductible – Personal Effects	None

Policy Highlights
<p>Fleet Automatic Coverage</p> <p>Commercial Auto 360 Endorsement:</p> <ul style="list-style-type: none"> <li>- Extra Expense For Stolen Autos: subject to the limit \$100,000</li> <li>- Replacement Cost on Medium to Heavy Vehicles 10 years or newer versus current on ACV</li> <li>- Fleet Automatic Coverage for adding up to 10 vehicles and under \$100,000/vehicle</li> <li>- <b>**Vehicle MUST be reported to Agency**</b></li> </ul>

**Other Significant Terms and Conditions/Restrictions:**

Description
<p>Terrorism Premium Included</p> <p>We require that the insured perform MVR reviews a minimum of annually on all drivers and prior to hiring new drivers. By accepting this quotation, the insured confirms that they have in place or agree to adopt driver selection procedures and safe driving standards that include specific violation conditions indicating when an employee will not be allowed to operate entity vehicles or motorized equipment. These procedures can be subject to loss control review.</p> <p>Replacement Cost for emergency vehicles ten (10) model years old or newer and police vehicles 5 model years old or newer</p> <p>Risk Management Services Fee &amp; State-Imposed Taxes, Surcharges, &amp; Fees Shown Under Property</p>

# Monroe County Water Authority

## \$10M Lead Excess

Carrier Information	Proposed
Policy Term	7/1/2025 - 7/1/2026
Carrier	Munich Re Specialty Group Insurance Services, Inc
A.M. Best Rating	A+ XV
Admitted	
Payment Plan	Premiums are due 25 days from inception to One80 Intermediaries
Payment Method	Agency Bill

Premium & Exposures	Proposed
Premium	\$38,394.00
Minimum Type	None
Estimated Cost	\$38,394.00

Standard Coverages	Proposed
Limits Per Occurrence	\$10,000,000
Limits Per Aggregate	\$20,000,000

Deductibles/SIR	Proposed
Retention - Per Occurrence	\$10,000

Form Type	Proposed
Form Type - Excess	Occurrence

## Monroe County Water Authority

Coverage	Limit	Carrier Name	Eff Date	Exp Date
Commercial General Liability	Included	Munich Re Specialty Insurance	7/1/2025	7/1/2026
Auto Liability	Included	Munich Re Specialty Insurance	7/1/2025	7/1/2026
Public Officials & Management Liability (Wrongful Acts)	Included	Munich Re Specialty Insurance	7/1/2025	7/1/2026
Hired and Non-Owned Auto Liability (Owned Auto)	Included	Munich Re Specialty Insurance	7/1/2025	7/1/2026
Employment Practices (POML)	Included	Munich Re Specialty Insurance	7/1/2025	7/1/2026
Employee Benefit Plans (POML)	Included	Munich Re Specialty Insurance	7/1/2025	7/1/2026

**Other Significant Terms and Conditions/Restrictions:**

Description
State-Imposed Taxes, Surcharges, & Fees are included in Package Property - Munich Re Specialty Insurance
Key Coverages included on Excess: Asbestos, Lead, and Pollution Exception for Potable Water; and Failure to Supply

# Monroe County Water Authority

## Owners & Contractors Protective

Carrier Information	Proposed
Policy Term	7/1/2025 - 7/1/2026
Carrier	American Alternative Insurance Corp
A.M. Best Rating	A XV
Admitted/Non-Admitted	Admitted
Payment Plan	Premiums are due 25 days from inception to One80 Intermediaries.
Payment Method	Agency Bill

Premium & Exposures	Proposed
Premium	\$250.00
TRIA	Included
Estimated Cost	\$250.00

Standard Coverages	Proposed
General Aggregate Limit	\$1,000,000
Each Occurrence Limit	\$1,000,000

Form Type	Proposed
Form Type	Owners & Contractors Protective

# Monroe County Water Authority

## Aviation Unmanned Aircraft Systems

Carrier Information	Proposed
Policy Term	7/1/2025 - 7/1/2026
Carrier (Admitted)	American Alternative Insurance Corp (A+ XV, Admitted)
Payment Plan	100% of the Annual Premium Due on Inception

Premium & Exposures	Proposed
Premium	\$2,856.00
TRIA	Included
Estimated Cost	\$2,856.00

Standard Coverages	Proposed
Limit	See Aircraft Schedule

Liability	Proposed
Aircraft Liability	\$10,000,000 Combined Property Damage and Bodily Injury, including Passenger Bodily Injury Each Occurrence and in the annual aggregate.
UAS War & Related Perils Liability	\$10,000,000 each occurrence/aggregate
Fire Legal Liability	\$100,000 each occurrence
Personal Injury and Advertising Offenses	\$10,000,000 Each Offense and Annual Aggregate
Aviation Premises Liability	\$10,000,000 Each Occurrence
Products Liability	\$100,000 Each Occurrence
Medical Expense	\$5,000 Each Occurrence
Expanded Contractual Liability Coverage	Included
Aircraft Usage	All Operations the Named Insured
Approved Pilots:	The policy shall not apply while a scheduled aircraft is in flight unless the pilot in command is approved by the Named Insured and is appropriately licensed for the flight being conducted

# Monroe County Water Authority

Endorsements (including but not limited to)
Aviation Insurance Policy Unmanned Aircraft Systems (UAS Policy Form)
Additional Insured - A121
Amendment of Defined Terms - A125
Limited Liability War Exclusion Limited Coverage C022
Electronic Data Recognition Exclusion Limited Coverage C025
Electronic Data Event Liability Exclusion E041
Expenses for Medical Services - C036 - \$5,000 each occurrence
Liability for Sale of Aircraft, Aircraft Parts or Services - C039
Terrorism (TRIA) Coverage - Liability Only - C056
Aviation Personal And Advertising Injury Liability - C061 - \$10,000,000 each occurrence/aggregate
Premises Coverage - C064
Fire Legal Liability - C066 - \$100,000 each occurrence
Expanded Contractual Liability Endorsement - C095
Non-Owned Aircraft Liability – UnManned Aircraft System - N004
TRIA Disclosure - D004
New York Amendatory - S029
Territory: Worldwide
Cancellation/Nonrenewal: 30 Days, except 10 Days for non-payment of premium and 7 days for certain war related perils

Exclusions (including but not limited to)
<ul style="list-style-type: none"><li>• War Risks Perils Exclusion</li><li>• Nuclear Exclusion</li><li>• Asbestos Exclusion</li><li>• Workers Compensation / Employers Liability</li><li>• Wear &amp; Tear / Deterioration</li><li>• Recording and Distribution of Material in Violation of Law</li><li>• Data Event Liability Exclusion</li></ul>

# Monroe County Water Authority

Aircraft Schedule			
FAA Number	FA33FF9PLW	NON-OWNED LIABILITY	
Serial Number	OAXCE960A30753	ANY UNMANNED AIRCRAFT	
Aircraft Make	DJI INNOVATIONS	SYSTEM THAT DOES NOT	
Aircraft Model	PHANTOM 4 PRO	EXCEED 55LBS IN WEIGHT	
Aircraft Year	2022	0+0	
Seats Crew + Passenger	0+0	UAS	
Use	UAS	July 1, 2025	Coverage Totals
Unit Inception Date	July 1, 2025		
Hull Value			
Hull Rate			
Hull Premium	Not Covered	Not Covered	
Hull War Rate			
Hull War Premium	Not Covered	Not Covered	
Liability Limit	\$10,000,000	\$10,000,000	
Passenger Liability	Excluded	Excluded	
Liability Premium	\$2,365	Included	\$2,365
Passenger War Liability	Included	Included	
Third Party War Limit	\$10,000,000	\$10,000,000	
Third Party War Basis	Aggregate	Aggregate	
Third Party War Premium	Included	Included	
Personal Injury Limit	\$10,000,000	\$10,000,000	
Personal Injury Premium	\$473	Included	\$473
Medical Limit	\$5,000	\$5,000	
Medical Premium	Included	Included	
Deductible In Motion	Not Applicable	Not Applicable	
Deductible Not In Motion	Not Applicable	Not Applicable	
Total Annual Premium	\$2,838	\$0	



# Monroe County Water Authority

## Cyber Liability

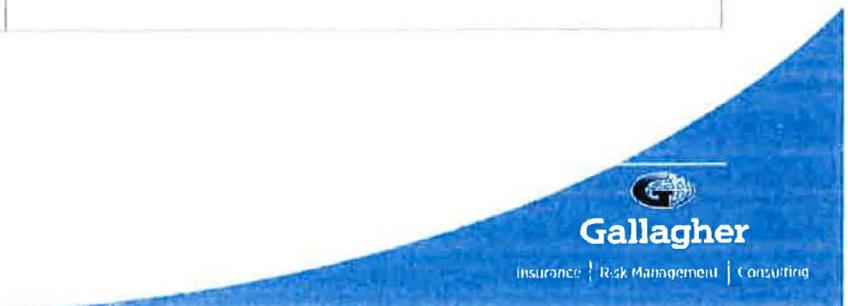
Carrier Information	Proposed
Policy Term	7/1/2025 - 7/1/2026
Carrier	Houston Casualty Company
A.M. Best Rating	A++ XV
Admitted/Non-Admitted	Non-Admitted
Payment Plan	Payment of premium is due 30 days from the effective date of coverage.
Payment Method	Agency Bill

Premium & Exposures	Proposed
Premium	\$41,215.00
Surplus Lines Tax	\$1,490.76
Stamping Office Fee	\$62.12
TAXES:	
- Carrier Fee/Policy Fee	\$195.00
- Broker Fee - RPS	\$200.00
Minimum Type	None
Estimated Cost	\$43,162.88

Standard Coverages	Proposed
Maximum Policy Aggregate Limit	\$5,000,000
Limits Per Insuring Agreement	See limits below
Third Party Liability Insuring Agreements (Claims Made and Reported Coverage)	See limits below
Multimedia Liability Coverage	\$5,000,000 / \$5,000,000
Security and Privacy Liability Coverage	\$5,000,000 / \$5,000,000

# Monroe County Water Authority

Standard Coverages	Proposed
Privacy Regulatory Defense and Penalties Coverage	\$5,000,000 / \$5,000,000
PCI DSS Liability Coverage	\$5,000,000 / \$5,000,000
Bodily Injury Liability Coverage	\$250,000 / \$250,000
Property Damage Liability Coverage	\$50,000 / \$50,000
TCPA Defense Coverage	\$50,000 / \$50,000
First Party Insuring Agreements (Event Discovered and Reported Coverage)	See limits below
Breach Event Costs Coverage	\$5,000,000 / \$5,000,000
Post Breach Remediation Costs Coverage	\$25,000 / \$25,000
Brand-Guard™ Coverage	\$5,000,000 / \$5,000,000
System Failure Coverage	\$5,000,000 / \$5,000,000
Dependent System Failure Coverage	\$5,000,000 / \$5,000,000
Cyber Extortion Coverage	\$5,000,000 / \$5,000,000
Cyber Crime Aggregate (A, B, C combined)	\$500,000
A. Financial Fraud Sublimit	\$500,000 / \$500,000
B. Telecommunications and Utilities Fraud Sublimit	\$500,000 / \$500,000
	Your Phishing Fraud Loss Sublimit: \$500,000 / \$500,000
C. Phishing Fraud Sublimits:	Client Phishing Fraud Loss Sublimit: \$250,000 / \$250,000
	Phishing Fraud Aggregate Sublimit: \$500,000
Bricking Loss Coverage	\$5,000,000 / \$5,000,000
Property Damage Loss Coverage	\$50,000 / \$50,000
Reward Expenses Coverage	\$50,000 / \$50,000
Court Attendance Costs Coverage	\$25,000 / \$25,000
Brand-Guard™ Coverage: Period of Indemnity	6 months
System Failure Coverage: B. Non-Physical Business Interruption - Period of Restoration	6 months



# Monroe County Water Authority

Standard Coverages	Proposed
Dependent System Failure Coverage: B. Non-Physical Business Interruption - Period of Indemnity	4 months

Additional Coverages	Proposed
Biometric Claims Sublimit – Each Biometric/Aggregate	\$250,000 / \$250,000

Deductibles/SIR	Proposed
Deductible: Aggregate Deductible	\$75,000
<b>Deductibles shown below apply to each claim</b>	
Deductible: Multimedia Liability Coverage	\$25,000
Deductible: Security and Privacy Liability Coverage	\$25,000
Deductible: Privacy Regulatory Defense and Penalties Coverage	\$25,000
Deductible: PCI DSS Liability Coverage	\$25,000
Deductible: Bodily Injury Liability Coverage	\$25,000
Deductible: Property Damage Liability Coverage	\$25,000
Deductible: TCPA Defense Coverage	\$25,000
Deductible: Breach Event Costs Coverage	\$25,000
Deductible: Post Breach Remediation Costs Coverage	\$25,000
Deductible: Brand-Guard™ Coverage	
- Waiting Period	2 weeks
- Period of Indemnity	6 months

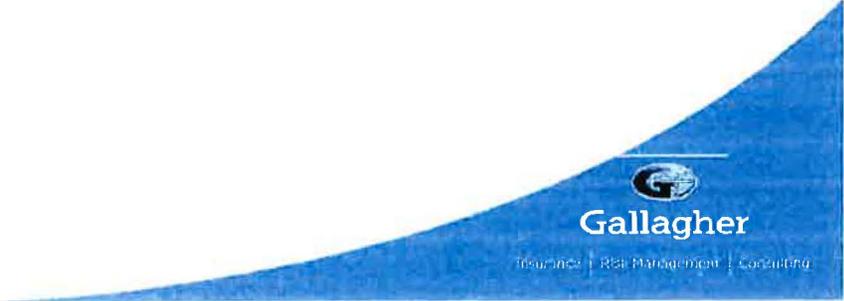
# Monroe County Water Authority

Deductible: System Failure Coverage	See limits below
Deductible: A. Data Recovery Deductible	\$25,000
Deductible: B. Non-Physical Business Interruption	See limits below
Deductible: Waiting Period	8 hours
Dependent System Failure Coverage	See limits below
Deductible: A. Data Recovery Deductible	\$25,000 - Each Claim
Deductible: B. Non-Physical Business Interruption	See limits below
Waiting Period	12 hours - Each Claim
Deductible: Cyber Extortion Coverage	\$25,000 - Each Claim
Deductible: Cyber Crime Coverage	\$25,000 - Each Claim
Deductible: Bricking Loss Coverage	\$25,000 - Each Claim
Deductible: Property Damage Loss Coverage	\$25,000 - Each Claim
Deductible: Reward Expenses Coverage	\$25,000 - Each Claim
Deductible: Biometric Claims	To match option selected

Form Type	Proposed
Form Type	Third Party Liability Coverage - Claims Made and Reported; First Party Coverage - Discovery
Retroactive Date	Third Party Liability Coverage - None; Full Prior Acts Coverage Biometric Claims - None; Full Prior Acts Coverage

Definition Of Claim:
Refer to policy form

Run Off Provisions:
Refer to policy form



## Monroe County Water Authority

### Incident/Claim Reporting Provision:

Refer to policy form

### Claims Made Disclaimer:

Should you elect to change carriers (if a new retroactive date is provided) or non-renew this policy, a supplemental extended reporting endorsement may be available subject to policy terms and conditions. You must request the extended reporting period in writing to the carrier within ([Days To Extend]) days of the expiration date. The cost of this extended reporting period is [Percent Cost]% of the annual premium and is fully earned. The extended reporting period extends only to those claims made during the extended reporting period for wrongful acts that occurred prior to the expiration date and would have been covered by the policy. Claims must be reported to the carrier within ([Days To Report]) days of the end of the policy period. The extended reporting period does not increase the limits of liability and is subject to all policy terms, conditions and exclusions.

### Endorsements (Including but not limited to)

NGP1115-112023 Dependent System Failure Non-IT Service Provider Sublimit:

\$2.5M each claim/\$2.5M aggregate

Waiting Period: To Match DSF Waiting Period hours

Amendment of Other Insurance Provisions: Excess Insurance - NGP1082-52020

Biometric Claims Sublimit - NGP1077-122023

Policyholder Disclosure Notice of Terrorism Insurance Coverage - NGP1076-42020

Service of Suit - NGP1075-42020

### Exclusions (Including but not limited to)

War and Cyber Operation Exclusion - NGP1109-102023

Nuclear Incident Exclusion - NGP1078-52020

# Monroe County Water Authority

## Environmental Liability

Carrier Information	Proposed
Policy Term	7/1/2025 - 7/1/2028
Carrier	MS Transverse Specialty Insurance Company
A.M. Best Rating	A XIII
Admitted/Non-Admitted	Non-Admitted
Payment Plan	Premium is due 25 days from inception to One80.
Payment Method	Agency Bill

Premium & Exposures	Proposed
Premium	\$19,773.49
- NY State Tax	\$634.07
- Stamping Fee	\$26.42
- Broker Fee	\$1,500.00
- TRIA	Included
Minimum Type	25% Minimum Earned Premium
Minimum Amount	100.00%

Standard Coverages	Proposed
Coverage A Covered Location Pollution Liability	\$1,000,000
Coverage B Miscellaneous Pollution Liability	\$1,000,000
Coverage C Emergency and Crisis Management Costs	\$1,000,000
Coverage D Business Income and Extra Expense	\$1,000,000
Policy Aggregate	\$1,000,000

# Monroe County Water Authority

Deductibles/SIR	Proposed
Deductible: Coverage A Covered Location Pollution Liability	\$25,000
Deductible: Coverage B Miscellaneous Pollution Liability	\$25,000
Deductible: Coverage C Emergency and Crisis Management Costs	\$25,000
Deductible: Coverage D Business Income and Extra Expense - Waiting Period	72 Hours

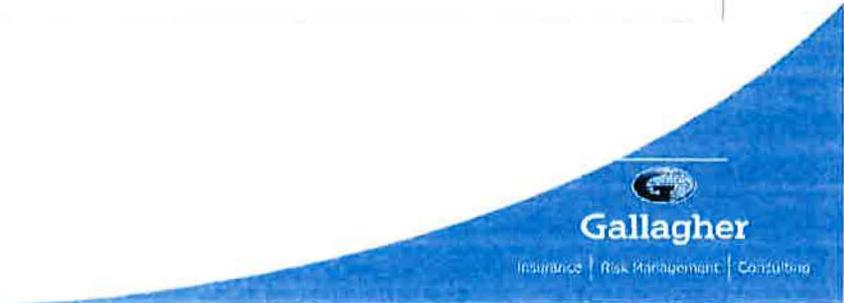
Form Type	Proposed
Form Type	Claims Made

**Definition Of Claim:**  
 Claim means a written or verbal demand, notice or assertion of a legal right alleging liability or responsibility on the part of the insured.

**Run Off Provisions:**  
 Refer to the Policy Form

**Incident/Claim Reporting Provision:**  
 Refer to the Policy Form

**Claims Made Disclaimer:**  
 Should you elect to change carriers (if a new retroactive date is provided) or non-renew this policy, a supplemental extended reporting endorsement may be available subject to policy terms and conditions. You must request the extended reporting period in writing to the carrier within ([Days To Extend]) days of the expiration date. The cost of this extended reporting period is [Percent Cost]% of the annual premium and is fully earned. The extended reporting period extends only to those claims made during the extended reporting period for wrongful acts that occurred prior to the expiration date and would have been covered by the policy. Claims must be reported to the carrier within ([Days To Report]) days of the end of the policy period. The extended reporting period does not increase the limits of liability and is subject to all policy terms, conditions and exclusions.



# Monroe County Water Authority

## Endorsements (Including but not limited to)

Claim and Notice Reporting - EN AL PN 01 09 23

NY Surplus Lines Notice - INT N0001 NY 01 23

Prime Pollution Liability Coverage Form - EN PR 00 01 06 21

## Exclusions (Including but not limited to)

Drinking water exclusion - EN AL 10 37 09 23

Sewer or Drain Exclusion - EN PR 10 50 08 21

PFAS Exclusion - EN PR 10 51 08 21



# Monroe County Water Authority

## Environmental Liability – Optional quote

Carrier Information	Proposed
Policy Term	7/1/2025 - 7/1/2026
Carrier	MS Transverse Specialty Insurance Company
A.M. Best Rating	A XIII
Admitted/Non-Admitted	Non-Admitted
Payment Plan	Premium is due 25 days from inception to One80.
Payment Method	Agency Bill

Premium & Exposures	Proposed
Premium	\$68,614.56
- TRIA	\$1,938.00
- Excess Line Tax	\$2,395.37
- Stamping Fee	\$99.81
- Broker Fee	\$1,500

Standard Coverages	Proposed
Coverage A Covered Location Pollution Liability	\$1,000,000
Coverage B Miscellaneous Pollution Liability	\$1,000,000
Coverage C Emergency and Crisis Management Costs	\$1,000,000
Coverage D Business Income and Extra Expense	\$1,000,000
Policy Aggregate	\$2,000,000



# Monroe County Water Authority

Deductibles/SIR	Proposed
Deductible: Coverage A Covered Location Pollution Liability	\$25,000 \$100,000 Products
Deductible: Coverage B Miscellaneous Pollution Liability	\$25,000 \$100,000 Products
Deductible: Coverage C Emergency and Crisis Management Costs	\$25,000 \$100,000 Products
Deductible: Coverage D Business Income and Extra Expense - Waiting Period	72 Hours



# Monroe County Water Authority

## Difference in Conditions

Carrier Information	Proposed
Policy Term	7/1/2025 - 7/1/2026
Carrier	Arch Specialty Insurance Company
A.M. Best Rating	A+ XV
Admitted/Non-Admitted	Non-Admitted
Payment Method	Agency Bill

Premium & Exposures	Proposed
Premium	\$45,000.00
Surplus Lines Taxes	\$1,620.00
Stamping Fee	\$67.50
Minimum Type	Minimum Earned Premium
Minimum Amount	35%
Estimated Cost	\$46,687.50
Total Insurable Values	\$530,098,800

Standard Coverages	Proposed
100% Program Limit (all layers)	\$15,000,000 – ground up – per occurrence

Participation	Proposed
Arch Participation	100.0000% being \$5,000,000 Per Occurrence and Annual Aggregate part of \$5,000,000 excess of \$10,000,000 Per Occurrence and Annual Aggregate and excess of deductibles per the schedule of locations and values submitted

# Monroe County Water Authority

Sub-limits	Proposed
100% Program Sub-limits	All sub-limits shown below are the 100% program sub-limits which apply on a ground-up basis over all participating layers of insurance. Arch Specialty Insurance Company's participation, if any, in such sub-limits shall be in proportion to Arch Specialty Insurance Company's participation in the overall limits for this account, as detailed in the Participation Section above. Sub-limits are part of and not in addition to the 100% Program Limit shown above and are per occurrence unless otherwise indicated

Coverage	Proposed
Coverage Territory	The United States of America (Including its territories and possessions) and Puerto Rico
Location(s) Covered	As per schedule on file received on 03/14/2025
Covered Perils	Difference In Conditions Including Flood and Earthquake subject to policy terms, conditions, and exclusions
Covered Property	Real Property Business Personal Property
Valuation	Replacement Cost as respect to Real and Business Personal Property
Co-Insurance	NIL as respects Real and/or Personal Property



# Monroe County Water Authority

## Crime

Carrier Information	Proposed
Policy Term	7/1/2025 - 7/1/2026
Carrier	Allmerica Financial Benefit Insurance Co
A.M. Best Rating	A XV
Admitted/Non-Admitted	Admitted
Payment Method	Direct Bill

Premium & Exposures	Proposed
Premium	\$6,344.00
Minimum Type	None
Estimated Cost	\$6,344.00

Standard Coverages	Proposed
1. Employee Theft – Per Loss Coverage	\$4,000,000
3. Forgery Or Alteration	\$250,000
4. Inside The Premises – Theft Of Money And Securities	\$25,000
5. Inside The Premises – Robbery Or Safe Burglary Of Other Property	\$25,000
6. Outside The Premises	\$25,000
7. Computer And Funds Transfer Fraud	\$4,000,000
8. Money Orders And Counterfeit Money	\$1,000,000

Additional Coverages	Proposed
False Pretenses - Per Occurrence	\$100,000
Destruction of Electronic Data	\$100,000

# Monroe County Water Authority

Additional Coverages	Proposed
Add Faithful Performance of Duty Coverage for Government Employees - Employee Theft – Per Loss Coverage	\$1,000,000
Add Credit, Debit or Charge Card Forgery - Includes written instruments required in conjunction with any credit, debit or charge card issued to you or any "employee" for business purposes	\$1,000,000
Employee Theft Insuring Agreement - Costs, Fees or Other Expenses	\$10,000
Computer and Funds Transfer Fraud Insuring Agreement - Costs, Fees Or Other Expenses	\$1,000,000

Deductibles/SIR	Proposed
Deductible - 1. Employee Theft – Per Loss Coverage	\$15,000
Deductible - 3. Forgery Or Alteration	\$5,000
Deductible - 4. Inside The Premises – Theft Of Money and Securities	\$1,000
Deductible - 5. Inside The Premises – Robbery or Safe Burglary of Other Property	\$1,000
Deductible - 6. Outside the Premises	\$1,000
Deductible - 7. Computer and Funds Transfer Fraud	\$15,000
Deductible - 8. Money Orders and Counterfeit Money	\$10,000
Deductible - False Pretenses - Per Occurrence	\$25,000
Deductible - Destruction of Electronic Data	\$1,000

# Monroe County Water Authority

Form Type	Proposed
Form Type	Discovery

Endorsements (including but not limited to)
Government Crime Declarations - CR DS 04 08 13
Signature Page - SIG-1100 11 17
Government Crime Policy (Discovery Form) - CR 00 26 11 15
Destruction of Electronic Data - CR 04 13 08 13
Include Designated Person Required to Have Knowledge of Loss (Discovery Form) - CR 20 22 10 10:
Position Of Designated Person(s): CEO, CFO, Risk Manager, General Counsel, HR Manager or equivalents
Include As Joint Insured(s) - CR 20 31 08 13
Include Specified Non-Compensated Officers as Employees - CR 25 08 10 10
Include Volunteer Workers Other Than Fund Solicitors As Employees - CR 25 10 10 10
Include Treasurers or Tax Collectors as Employees - CR 25 12 10 10
Faithful Performance of Duty - CR 25 19 08 13
Add Credit, Debit or Charge Card Forgery - CR 25 20 10 10
Include Expense Incurred to Establish Amount of Loss - CR 25 40 08 13
False Pretenses Coverage - 181-1626 10 20
Omnibus ERISA Joint Insured - 181-1845 10 20
Amend Computer And Funds Transfer Fraud Insuring Agreement - 181-1851 02 22

Exclusions (including but not limited to)
Third Party Employee Dishonesty
Government Action Exclusion
Accounting or Arithmetic Errors
Voluntary Parting of Property
Loss in which the existence of such loss is only proved by a profit and loss comparison or inventory records

# Monroe County Water Authority

Exclusions (including but not limited to)
Any theft or criminal act committed by a partner of the insured
Employee Dishonesty (does not apply to Employee Theft Coverage)
Exclude Cyber Extortion CW - 181-1806 02 22



# Monroe County Water Authority

## Business Travel Accident

Carrier: Zurich American Ins Co is A.M. Best rated A (Excellent)

### Class

- 1 All active full-time salaried employees of the Policyholder, working a minimum of 30 hours per week, domiciled in the United States.
- 2 All active full-time hourly employees of the Policyholder working a minimum of 30 hours per week, domiciled in the United States.

### Plan Design

Class	Principal Sum	Hazards	Benefits
1	\$200,000	G-9, G-25, G-27	F-3, F-5, F-18, F-19, F-21
2	\$100,000	G-9, G-25, G-27	F-3, F-5, F-18, F-19, F-21

### Hazard Description

G-9	24-Hour All Risk Accident Protection - Business Only	
G-25	Private Passenger Automobile Seat Belt Accident Protection	10% to \$25,000
G-27	Private Passenger Automobile Air Bag Accident Protection	10% to \$25,000

### Benefit Description

F-3	Accidental Death, Dismemberment, and Paralysis Benefit	
F-5	Rehabilitation Benefit	\$250 per month for up to 6 months (not contingent upon actual expenses incurred)
F-18	Therapeutic Counseling Benefit	\$250 per month for up to 6 months (not contingent upon actual expenses incurred)
F-19	Adaptive Home and Vehicle Benefit	10% to \$25,000
F-21	Surgical Reattachment Benefit	

### Amendments

- N-1 Newly Acquired Company or Corporation
- N-8 OFAC (Office of Foreign Assets Control) Notice

### Aggregate Limit(s) of Indemnity

\$2,000,000 Per Accident



# Monroe County Water Authority

## Premium Summary

The estimated program cost for the options are outlined in the following table:

COVERAGE	2024 - 2025		2025 - 2026	% difference
<b>Package - Underlying Liabilities</b>	<b>\$ 582,594.33</b>		<b>\$ 658,518.05</b>	<b>13.03%</b>
Carrier: Munich Re Specialty Ins				
<b>Property</b>	<b>\$ 371,626.00</b>		<b>\$ 423,764.00</b>	
Property TRIA	Included		Included	
NYFF	\$ 4,645.33		\$ 5,297.05	
Risk Engineering Resource Fee	\$ 250.00		\$ 250.00	
<b>General Liability</b>	<b>\$ 52,632.00</b>		<b>\$ 67,481.00</b>	
General Liability TRIA	Included		Included	
<b>Equipment Breakdown</b>	<b>Included</b>		<b>Included</b>	
<b>Public Officials Liability</b>	<b>\$ 11,245.00</b>		<b>\$ 11,463.00</b>	
<b>Employment Practices Liability</b>	<b>\$ 8,387.00</b>		<b>\$ 8,158.00</b>	
<b>Inland Marine</b>	<b>\$ 1,424.00</b>		<b>\$ 1,658.00</b>	
Inland Marine TRIA	included		included	
<b>Commercial Auto</b>	<b>\$ 100,200.00</b>		<b>\$ 100,713.00</b>	
Commercial Auto (NY Motor Vehicle Fee)	\$ 1,460.00		\$ 1,340.00	
<b>Lead Excess</b>	<b>\$ 30,725.00</b>		<b>\$ 38,394.00</b>	
Lead Excess TRIA	Included		included	
<b>Above Lines Included in Package Premium</b>				



## Monroe County Water Authority

<b>Drone</b>	\$	<b>2,838.00</b>	\$	<b>2,856.00</b>	<b>0.63%</b>
Carrier: Global Aerospace					
<b>Crime</b>	\$	<b>6,267.00</b>	\$	<b>6,344.00</b>	<b>1.23%</b>
Carrier: The Hanover Insurance Co					
<b>Travel Accident</b>	\$	<b>1,000.00</b>	\$	<b>1,000.00</b>	<b>0.00%</b>
Carrier: Zurich American Ins Co					
<b>Difference in Conditions</b>	\$	<b>47,932.50</b>	\$	<b>46,687.50</b>	<b>2.60%</b>
Carrier: Arch Specialty Ins Co					
Premium	\$	46,200.00	\$	45,000.00	
Excess Lines Tax	\$	1,663.20	\$	1,620.00	
Stamping Fee	\$	69.30	\$	67.50	
<b>Pollution (Site)**</b>	\$	<b>19,773.49</b>	\$	<b>19,773.49</b>	<b>0.00%</b>
Launch Program MS Transverse Specialty Insurance Company					
Premium (including TRIA)	\$	17,613.00	\$	17,613.00	
Excess Lines Tax	\$	634.07	\$	634.07	
Stamping Fee	\$	26.42	\$	26.42	
Broker Fee	\$	1,500.00	\$	1,500.00	
<b>OCP</b>	\$	<b>250.00</b>	\$	<b>250.00</b>	<b>0.00%</b>
Carrier: Zurich American Ins Co					

# Monroe County Water Authority

<b>Cyber</b>	\$	<b>43,162.88</b>	\$	<b>43,162.88</b>	0.00%
Carrier: Houston Casualty Co					
Premium (Including TRIA)	\$	41,215.00	\$	41,215.00	
Excess Lines Tax	\$	1,490.76	\$	1,490.76	
Stamping Fee	\$	62.12	\$	62.12	
Broker Fee	\$	395.00	\$	395.00	
<b>Service Fee</b>		<b>\$60,000</b>		<b>\$60,000</b>	
<b>Total</b>	\$	<b>763,818.20</b>	\$	<b>838,591.92</b>	9.79%

**\*\*Optional Pollution Quote:  
With Products Pollution  
(\$100K Products)**

\$1M/\$2M Pollution Limit; Premium \$68,614.56



# Monroe County Water Authority

## Payment Plans

<b>Carrier / Payable Carrier</b>	<b>Line Of Coverage</b>	<b>Payment Schedule</b>	<b>Payment Method</b>
<b>Munich Re Specialty Group Insurance Services, Inc (Munich Re America Corporation Group)</b>	Package	Premiums are due 25 days from inception to One80 Intermediaries.	Agency Bill
<b>Munich Re Specialty Group Insurance Services, Inc (Munich Re America Corporation Group)</b>	Lead Excess	Premiums are due 25 days from inception to One80 Intermediaries	Agency Bill
<b>American Alternative Insurance Corp (Munich Re America Corporation Group)</b>	Owners & Contractors Protective	Premiums are due 25 days from inception to One80 Intermediaries.	Agency Bill
<b>Munich Re Specialty Group Insurance Services, Inc (Munich Re America Corporation Group)</b>	Public Officials Liability	Premiums are due 25 days from inception to One80 Intermediaries.	Agency Bill
<b>Global Aerospace</b>	Aviation Unmanned Aircraft Systems	100% of the Annual Premium Due on Inception	Direct Bill
<b>Houston Casualty Company</b>	Cyber Liability	Payment of premium is due 30 days from the effective date of coverage.	Agency Bill
<b>Ascot Insurance Company</b>	Environmental Liability	Premium is due 25 days from inception to One80.	Agency Bill
<b>Arch Specialty Insurance Company (Arch Insurance Group)</b>	Difference in Conditions		Agency Bill
<b>Allmerica Financial Benefit Insurance Co (Hanover Insurance Companies)</b>	Crime		Agency Bill
<b>Zurich Insurance Group</b>	Business Travel Accident		Agency Bill

# Monroe County Water Authority

## Proposal Disclosures

The following disclosures are hereby made a part of this proposal. Please review these disclosures prior to signing the Client Authorization to Bind or e-mail confirmation.

### **Proposal Disclaimer**

**IMPORTANT:** The proposal and/or any executive summaries outline certain terms and conditions of the insurance proposed by the insurers, based on the information provided by your company. The insurance policies themselves must be read to fully understand the terms, coverages, exclusions, limitations and/or conditions of the actual policy contract of insurance. Policy forms will be made available upon request. We make no warranties with respect to policy limits or coverage considerations of the carrier.

### **Compensation Disclosure**

1. Gallagher Companies are primarily compensated from the usual and customary commissions, fees or, where permitted, a combination of both, for brokerage and servicing of insurance policies, annuity contracts, guarantee contracts and surety bonds (collectively "insurance coverages") handled for a client's account, which may vary based on market conditions and the insurance product placed for the client.

2. In placing, renewing, consulting on or servicing your insurance coverages, Gallagher companies may participate in contingent and supplemental commission arrangements with intermediaries and insurance companies that provide for additional compensation if certain underwriting, profitability, volume or retention goals are achieved. Such goals are typically based on the total amount of certain insurance coverages placed by Gallagher with the insurance company, not on an individual policy basis. As a result, Gallagher may be considered to have an incentive to place your insurance coverages with a particular insurance company. If you do not wish to have your commercial insurance placement included in consideration for additional compensation, contact your producer or service team for an Opt-out form.

3. Gallagher Companies may receive investment income on fiduciary funds temporarily held by them, or from obtaining or generating premium finance quotes, unless prohibited by law.

4. Gallagher Companies may also access or have an ownership interest in other facilities, including wholesalers, reinsurance intermediaries, captive managers, underwriting managers and others that act as intermediaries for both Gallagher and other brokers in the insurance marketplace some of which may earn and retain customary brokerage commission and fees for their work.

If you have specific questions about any compensation received by Gallagher and its affiliates in relation to your insurance placements, please contact your Gallagher representative for more details.

### **TRIA/TRIPRA Disclaimer**

If this proposal contains options to purchase TRIA/TRIPRA coverage, the proposed TRIA/TRIPRA program may not cover all terrorism losses. While the amendments to TRIA eliminated the distinction between foreign and domestic acts of terrorism, a number of lines of coverage excluded under the amendments passed in 2005 remain excluded including commercial automobile, burglary and theft insurance; surety insurance, farm owners multiple perils and professional liability (although directors and officers liability is specifically included). If such excluded coverages are required, we recommend that you consider purchasing a separate terrorism policy. Please note that a separate terrorism policy for these excluded coverages may be necessary to satisfy loan covenants or other contractual obligations. TRIPRA includes a \$100 billion cap on insurers' aggregate liability.

TRIPRA is set to expire on December 31, 2027. There is no certainty of extension, thus the coverage provided by your insurers may or may not extend beyond December 31, 2027. In the event you have loan covenants or other contractual obligations requiring that TRIA/TRIPRA be maintained throughout the duration of your policy period, we recommend that a separate "Stand Alone" terrorism policy be purchased to satisfy those obligations.



# Monroe County Water Authority

## **Terms and Conditions**

It is important that we clearly outline the nature of our mutual relationship. The following terms and conditions (these "Terms") govern your relationship with Gallagher unless you have separately entered into a written services agreement with Gallagher relative to the policies and services outlined in this Proposal, in which case that services agreement will govern and control with respect to any conflicts with these Terms. These Terms will become effective upon your execution of the Client Authorization to Bind Coverage (the "CAB") included in this Proposal and shall survive for the duration of your relationship with Gallagher relative to the policies placed pursuant to the CAB or otherwise at your request.

## **Services**

Gallagher will represent and assist you in all discussions and transactions with insurance companies relating to the lines of insurance coverage set forth in the CAB and any other lines of insurance coverage with which you request Gallagher's assistance. Gallagher will consult with you regarding any matters involving these or other coverages for which you have engaged Gallagher. You have the sole discretion for approving any insurance policies placed, as well as all other material decisions involving your risk management, risk transfer and/or loss prevention needs.

Although you are responsible for notifying applicable insurance companies directly in connection with any claims, demands, suits, notices of potential claims or any other matters as required by the terms and conditions of your policies, Gallagher will assist you in determining applicable claim reporting requirements.

## **Treatment of Information**

Gallagher understands the need to protect the confidentiality and security of your confidential and sensitive information and strives to comply with applicable data privacy and security laws. Your confidential and sensitive information will be protected by Gallagher and only used to perform services for you; provided that Gallagher may disclose and transfer your information to our affiliates, agents or vendors that have a need to know such information in connection with the provision of such services (including insurance markets, as necessary, for marketing, quoting, placing and/or servicing insurance coverages). We may also disclose such information as required by applicable data protection laws or the order of any court or tribunal, subject to our providing you with prior notice as permitted by law.

We will (i) implement appropriate administrative, physical and technical safeguards to protect personal information; (ii) timely report security incidents involving personal information to affected parties and/or regulatory bodies; (iii) create and maintain required policies and procedures; and (iv) comply with data subjects' rights, as applicable. To the extent applicable under associated data protection laws, you are a "business" or "controller" and Gallagher is a "service provider" or "data processor." You will ensure that any information provided to Gallagher has been provided with any required notices and that you have obtained all required consents, if any and where required, or are otherwise authorized to transfer all information to Gallagher and enable Gallagher to process the information for the purposes described in this Proposal and as set forth in Gallagher's Privacy Policy located at <https://www.aig.com/privacy-policy/>. Gallagher may update its Privacy Policy from time to time and any updates will be posted to such site.

## **Dispute Resolution**

Gallagher does not expect that it will ever have a formal dispute with any of its clients. However, in the event that one should arise, we should each strive to achieve a fair, expedient and efficient resolution and we'd like to clearly outline the resolution process.

A. If the parties have a dispute regarding Gallagher's services or the relationship governed by this Proposal ("Dispute"), each party agrees to resolve that Dispute by mediation. If mediation fails to resolve the Dispute, you and Gallagher agree to binding arbitration. Each party waives all rights to commence litigation in court to resolve a Dispute, and specifically waives all rights to pursue relief by class action or mass action in court or through arbitration. However, the parties do not waive the ability to seek a court order of injunction in aid of the mediation and arbitration required by these Terms.

B. The party asserting a Dispute must provide a written notice ("Notice") of the claim to the other party and to the American Arbitration Association ("AAA") in accordance with its Commercial Arbitration Rules and Mediation Procedures. All Dispute resolutions will take place in Chicago, IL, unless you and Gallagher agree to another location. The parties will equally divide all costs of the mediation and arbitration



# Monroe County Water Authority

proceedings and will each pay their own attorneys' fees. All matters will be before a neutral, impartial and disinterested mediator or arbitrator(s) that have at least 20 years' experience in commercial and insurance coverage disputes.

C. Mediation will occur within sixty (60) days of filing the Notice with the AAA. Mediation results will be reduced to a memorandum of understanding signed by you, Gallagher and the mediator. A Dispute that is not resolved in mediation will commence to binding arbitration. For Disputes in excess of \$500,000, either party may elect to have the Dispute heard by a panel of three (3) arbitrators. The award of the arbitrator(s) must be accompanied by a reasoned opinion prepared and signed by the arbitrator(s). Except as may be required by law, neither you, Gallagher, nor a mediator or arbitrator may disclose the existence, content or results of any Dispute or its dispute resolution proceeding without the prior written consent of both you and Gallagher.

### ***Electronic Delivery***

In lieu of receiving documents in paper format, you agree, to the fullest extent permitted by law, to accept electronic delivery of any documents that Gallagher may be required to deliver to you (including, but not limited to, insurance policies and endorsements, account statements and all other agreements, forms and communications) in connection with services provided by Gallagher. Electronic delivery of a document to you may be made via electronic mail or by other electronic means, including posting documents to a secure website.

### ***Miscellaneous Terms***

Gallagher is engaged to perform services as an independent contractor and not as your employee or agent, and Gallagher will not be operating in a fiduciary capacity.

Where applicable, insurance coverage placements and other services may require the payment of federal excise taxes, surplus lines taxes, stamping or other fees to the Internal Revenue Service, various State(s) departments of revenue, state regulators, boards or associations. In such cases, you will be responsible for the payment of the taxes and/or fees, which Gallagher will separately identify on related invoices.

The Proposal and these Terms are governed by the laws of the State of Illinois, without regard to its conflict of law rules.

If an arbitrator/court of competent jurisdiction determines that any provision of these Terms is void or unenforceable, that provision will be severed, and the arbitrator/court will replace it with a valid and enforceable provision that most closely approximates the original intent, and the remainder of these Terms will remain in effect.

Except to the extent in conflict with a services agreement that you may enter into with Gallagher, these Terms and the remainder of the Proposal constitute the entire agreement between you and Gallagher with respect to the subject matter of the Proposal, and supersede all prior negotiations, agreements and understandings as to such matters.



**NOTICE OF EXCESS LINE PLACEMENT**

Date:

Consistent with the requirements of the New York Insurance Law and Regulation 41 \_\_\_\_\_ is hereby advised that all or a portion of the required coverages have been placed by \_\_\_\_\_ with insurers not authorized to do an insurance business in New York and which are not subject to supervision by this State. Placements with unauthorized insurers can only be made under one of the following circumstances:

- a) A diligent effort was first made to place the required insurance with companies authorized in New York to write coverages of the kind requested; or
- b) NO diligent effort was required because i) the coverage qualifies as an "Export List" risk, or ii) the insured qualifies as an "Exempt Commercial Purchaser."

Policies issued by such unauthorized insurers may not be subject to all of the regulations of the Superintendent of Financial Services pertaining to policy forms. In the event of insolvency of the unauthorized insurers, losses will not be covered by any New York State security fund.

**TOTAL COST FORM (NON TAX ALLOCATED PREMIUM TRANSACTION)**

In consideration of your placing my insurance as described in the policy referenced below, I agree to pay the total cost below which includes all premiums, inspection charges<sup>(1)</sup> and a service fee that includes taxes, stamping fees, and (if indicated) a fee<sup>(1)</sup> for compensation in addition to commissions received, and other expenses<sup>(1)</sup>.

I further understand and agree that all fees, inspection charges and other expenses denoted by<sup>(1)</sup> are fully earned from the inception date of the policy and are non-refundable regardless of whether said policy is cancelled. Any policy changes which generate additional premium are subject to additional tax and stamping fee charges.

Re: Policy No. \_\_\_\_\_

Insurer \_\_\_\_\_

Policy Premium	\$
<u>Insurer Imposed Charges:</u>	
Policy Fees <sup>(1)</sup>	\$
Inspection Fees <sup>(1)</sup>	\$ _____
Total Taxable Charges	\$ _____
<u>Service Fee Charges:</u>	
Excess Line Tax (3.60%)	\$
Stamping Fee	\$
Broker Fee <sup>(1)</sup>	\$
Inspection Fee <sup>(1)</sup>	\$
Other Expenses (specify) <sup>(1)</sup> _____	\$ _____
<b>Total Policy Cost</b>	<b>\$ _____</b>

\_\_\_\_\_  
(Signature of Insured)

<sup>(1)</sup> = Fully earned

# Monroe County Water Authority

## Bindable Quotations & Compensation Disclosure Schedule

Client Name: Monroe County Water Authority

Coverage	Insurance Company	Wholesaler, MGA, or Intermediary Name <sup>1</sup>	Est. Annual Premium <sup>2</sup>	Comm. % or Fee <sup>3</sup>	Gallagher U.S. Owned Wholesaler, MGA, or Intermediary % and/or Fee %
Package			--		
Property	Munich Re Specialty Group Insurance Services, Inc	N/A	\$423,764.00	0%	
Inland	(Munich Re America Corporation Group)		\$1,658.00		
Marine	American Alternative Insurance Corp (Munich Re America Corporation Group)		\$67,481.00		
General Liability			\$100,713.00		
Automobile					
Lead Excess	Munich Re Specialty Group Insurance Services, Inc (Munich Re America Corporation Group)	N/A	\$38,394.00	0%	
Owners & Contractors Protective	American Alternative Insurance Corp (Munich Re America Corporation Group)	N/A	\$250.00	0 %	
Aviation Unmanned Aircraft Systems	Global Aerospace	N/A	\$2,856.00	0%	Gallagher Aviation 15%
Cyber Liability	Houston Casualty Company (Tokio Marine Holdings, Inc.)	Risk Placement Services	\$41,215.00	13.5 %	5 % + \$200.00
Environmental Liability	MS Transverse Specialty Insurance Company	Synapse	\$17,613; (Optional) \$68,614.56	7.5%	

# Monroe County Water Authority

Coverage	Insurance Company	Wholesaler, MGA, or Intermediary Name <sup>1</sup>	Est. Annual Premium <sup>2</sup>	Comm. % or Fee <sup>3</sup>	Gallagher U.S. Owned Wholesaler, MGA, or Intermediary % and/or Fee %
Difference in Conditions	Arch Specialty Insurance Company (Arch Insurance Group)	N/A	\$45,000	0%	
Crime	Allmerica Financial Benefit Insurance Co (Hanover Insurance Companies)	N/A	\$6,344.00	15%	
Business Travel Accident	N/A	N/A	\$1,000	0%	
Public Officials Liability	Munich Re Specialty Group Insurance Services, Inc (Munich Re America Corporation Group)	N/A	\$19,621.00	0%	

1 We were able to obtain more advantageous terms and conditions for you through an intermediary/ wholesaler.

2 If the premium is shown as an indication: The premium indicated is an estimate provided by the market. The actual premium and acceptance of the coverage requested will be determined by the market after a thorough review of the completed application.

\* A verbal quotation was received from this carrier. We are awaiting a quotation in writing.

3 The commission rate is a percentage of annual premium excluding taxes & fees.

\* Gallagher is receiving % commission on this policy. The fee due Gallagher will be reduced by the amount of the commissions received.



# Monroe County Water Authority

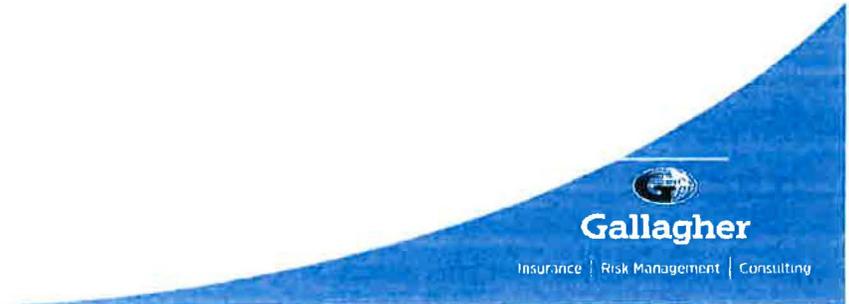
## Claims Reporting By Policy

**Immediately report all claims.** Each insurer requires notice of certain types of claims depending on the potential exposure or particular injury types. It is important to thoroughly review your policy to ensure you are reporting particular incidents and claims, based upon the insurer's policy requirements.

If you are using a third party administrator ("TPA"), your TPA may or may not report claims to an insurer on your behalf. Although we will assist you where requested, it is important that you understand whether your TPA will be completing this notification.

### Reporting Direct to Carrier [Only When Applicable]

<p><b>Coverage(s): Aviation Unmanned Aircraft Systems</b></p> <p>Insurer: American Alternative Insurance Corporation, American Commerce Insurance Company, Central States Indemnity Company of Omaha, Tokio Marine America Insurance Company</p> <p>Policy Term: July 01, 2025 To July 01, 2026</p>	<p><b>Report To:</b></p> <p>Insurer/TPA Name: American Alternative Insurance Corporation, American Commerce Insurance Company, Central States Indemnity Company of Omaha, Tokio Marine America Insurance Company</p> <p>Phone: 913-451-9660</p> <p>Email: <a href="mailto:uasclaims@global-aero.com">uasclaims@global-aero.com</a></p>
<p><b>Coverage(s): Crime</b></p> <p>Insurer: Allmerica Financial Benefit Insurance Company</p> <p>Policy Term: July 01, 2025 To July 01, 2026</p>	<p><b>Report To:</b></p> <p>Insurer/ TPA Name: Allmerica Financial Benefit Insurance Company</p> <p>Phone: 800-628-0250; Platinum Holders: 800-799-6977</p> <p>Fax: 800-399-4734</p> <p>Email: <a href="mailto:firstreport@hanover.com">firstreport@hanover.com</a></p> <p>Web: <a href="https://www.hanover.com/claims.html">https://www.hanover.com/claims.html</a></p> <p>Other: <a href="https://www.hanover.com/about-our-companies.html">https://www.hanover.com/about-our-companies.html</a></p>
<p><b>Coverage(s): Cyber Liability</b></p> <p>Insurer: Houston Casualty Company</p> <p>Policy Term: July 01, 2025 To July 01, 2026</p>	<p><b>Report To:</b></p> <p>Insurer/TPA Name: Houston Casualty Company</p> <p>Phone: 1-800-742-2210</p> <p>Email: <a href="mailto:submitclaims@tmhcc.com">submitclaims@tmhcc.com</a></p> <p>Web: <a href="https://www.tmhcc.com/en-us/groups/cyber-and-professional-lines-group/cyber-and-professional-lines-claims">https://www.tmhcc.com/en-us/groups/cyber-and-professional-lines-group/cyber-and-professional-lines-claims</a></p>



# Monroe County Water Authority

Coverage(s): <i>Environmental Liability</i>	Report To:
<p>Insurer: Ascot Specialty Insurance Company</p> <p>Policy Term: July 01, 2025 To July 01, 2026</p>	<p>Insurer/TPA Name: Ascot Specialty Insurance Company</p> <p>Phone: 24 Hour Claims Reporting: 1-833-454-3023, 24 Hour Emergency Response: 1-833-ER-ASCOT</p> <p>Email: <a href="mailto:Environmentalclaims@ascotgroup.com">Environmentalclaims@ascotgroup.com</a></p>

Coverage(s): <i>Package - Automobile</i>	Report To:
<p>Insurer: American Alternative Insurance Corporation</p> <p>Policy Term: July 01, 2025 To July 01, 2026</p>	<p>Insurer/ TPA Name: American Alternative Insurance Corporation</p> <p>Phone: 877-533-1211 Option 3</p> <p>Email: <a href="mailto:networknewloss@networkadjusters.com">networknewloss@networkadjusters.com</a></p>

Coverage(s): <i>Package - General Liability, Package - Automobile , \$10M Umbrella, Employment Practices Liability</i>	Report To:
<p>Insurer: Munich Re Specialty Insurance affiliate company</p> <p>Policy Term: July 01, 2025 To July 01, 2026</p>	<p>Insurer/ TPA Name: Munich Re Specialty Insurance affiliate company</p> <p>Phone: 877-533-1211 Option 3</p> <p>Email: <a href="mailto:networknewloss@networkadjusters.com">networknewloss@networkadjusters.com</a></p>

Coverage(s): <i>Owners &amp; Contractors Protective</i>	Report To:
<p>Insurer: American Alternative Insurance Corporation</p> <p>Policy Term: July 01, 2025 To July 01, 2026</p>	<p>Insurer/ TPA Name: American Alternative Insurance Corporation</p> <p>Phone: 888-729-2242</p> <p>Email: <a href="mailto:Clmsins@munichreamerica.com">Clmsins@munichreamerica.com</a></p> <p>Web: <a href="http://www.americanalternativeinsurancecorporation.com/en.html">http://www.americanalternativeinsurancecorporation.com/en.html</a></p> <p>Other Comments: Wayne Falsetto Follow up Email: <a href="mailto:clmssf@munichre.com">clmssf@munichre.com</a></p>



# Monroe County Water Authority

## Reporting to Gallagher or Assistance in Reporting

Coverage(s):	Report To:
<b>Gallagher Claim Center</b>	Phone: 855-497-0578 Fax: 225-663-3224 Email: <a href="mailto:ggb.nrcclaimscenter@aig.com">ggb.nrcclaimscenter@aig.com</a>



### 3: Qualifications of Insurance Companies:

Each quotation must indicate the financial rating for each insurance carrier proposed. Insurance carriers with rating in Best's Insurance Guide of "A" or "A+" will be given preferred consideration. All insurance companies submitting proposals must be licensed to transact business in New York State.

No insurance company with an AM Best Rating below "A-" will be accepted.

### Gallagher's Solvency Policy

Gallagher has very strict solvency standards for the carriers we present to our clients. Our corporate solvency committee is constantly monitoring the financial status and ratings outlook for all carriers that we work with. The procedures and guidelines they develop go on to become part of Gallagher's Solvency Policy. Our policy is to only place risks with carrier's whose A.M. Best rating is A-VI or higher. A.M. Best Company, Inc. is the oldest independent rating agency in the world to report on the financial strength of insurance companies. Should one of your carriers drop below A-VI, we will immediately notify you of the carrier's change in status and discuss all options and/or necessities relative to that carrier's change in financial status. The following are the Market Categories:

Gallagher recommends a minimum category of VI (Group 1) when marketing coverage for our Gallagher clients, which is \$25M to \$50M adjusted policyholder's surplus.

Compliance with the Gallagher Solvency Policy is mandatory. Any unauthorized exceptions to our Solvency Policy and related guidelines will result in penalties which may include forfeiture by the producer/account manager, branch office, and region, of the related account revenues (fees/commissions); possible employment termination of the responsible individuals; or other measures recommended by the Solvency Committee.

### MARKET CATEGORIES

#### GROUP 1

A-VI FSR to A++ XV FSC

#### GROUP 2

B+ to B++ XV FSC

#### GROUP 3

B or less FSR and/or less than VI FSC (includes NR for Not Rated or NA for Not Assigned)



## 4: Fee Structure

Please provide a fee structure (including any broker, claims, administrative fees as well as any other relevant fees) for the current renewal term and for the next renewal term of 7/1/25-7/1/26.

The issuance of this request for quotations and responses to it convey no rights or obligations on the part of Monroe County Water Authority. MCWA may (1) amend, modify, or withdraw this solicitation; (2) revise its requirements; (3) require supplemental statements or information; (4) accept or reject any or all submissions; (5) extend submission deadlines; (6) negotiate or entertain discussions with candidate firms and waive defects and allow corrections of deficient request for quotations responses, and/or (6) cancel this solicitation, in whole or in part. MCWA may exercise any of the foregoing measures at any time without prior notice and without liability to any respondent for expenses incurred.

## Transparency

Gallagher is fully transparent and will disclose to MCWA the costs of all bindable quotations, including any fees or commissions as well as any ownership interest by Gallagher in the carrier or intermediary used.

We will include a Compensation Disclosure Schedule with each proposal, including a breakdown of premium, taxes, and compensation for each line of coverage.

## Compensation Philosophy

Gallagher is 100% transparent when it comes to compensation arrangements. All revenue earned by Gallagher and its affiliates is disclosed to you. All insurance carrier quotations received by Gallagher are provided to you including terms, conditions, premium, and commission if any.

Our philosophy of 100% transparency holds true whether we are working on a fee in lieu of commission basis, pure commission, or combination of both compensation methods. Our goal is to work with you to develop a compensation plan that is readily understood by both parties, captures the service standards you expect and is reflective of the experience of the service team assigned to your account.

Since 2009, Gallagher and its subsidiaries have been participating in contingent and supplemental compensation arrangements. Clients are given the opportunity to opt out of participation in any of these arrangements.



## **5: Conditional Bids:**

**By submitting this quotation, the individual signing must indicate that the insurance companies quoting, have indicated their willingness to write the coverage according to the specifications. No quotation will be considered if it bears a qualification such as "Subject to Underwriting Approval".**

**Submission will also be evidenced by the licensed broker and/or agent that all requirements of the specifications are understood, have been understood, have been submitted to and accepted by the insurance company and the premium quoted includes all coverages requested.**



## 6: Insurance Related Services:

**The agent or broker must maintain an office with staff adequate to service the insurance program. A staff member must be available in such office, during business hours, who is familiar with the coverage, claims, invoices, endorsements and similar matters.**

Anthony Lutrario will continue to be MCWA's direct contact regarding questions for coverage, claims, invoices, endorsements and similar matters. Margaret Maloney works alongside Anthony as the client administrator.

### Our Service Philosophy

Our commitment to the highest quality standards and your satisfaction is our top priority; this is fundamental in how we do business. We accept nothing less from ourselves than the delivery of exceptional value to our clients by:

- Investing in knowledge of our clients' businesses and industries
- Listening closely to our clients about their expressed and unexpressed needs
- Providing a dedicated client service team
- Offering proactive ideas that advance and protect our clients' businesses
- Being flexible to respond to changes in our clients' business needs
- Communicating candidly, directly, and often with our clients
- Leveraging the best tools to realize efficiency and cost savings for our clients
- Paying attention to logistics: when we deliver is as important as what we deliver
- Doing what we promise
- Being accountable for our performance

### Ongoing Service

Gallagher's ongoing support throughout the year will start by developing an annual service plan which will be primarily composed of day-to-day program administration and renewal preparations and marketing. The pandemic crisis presented the need to move quickly to a fully remote workforce, requiring work-at-home protocols and system capabilities which had been in place for several years before this event. The timing of the check-in calls varies depending on the time of year (e.g. weekly to bi-weekly calls during renewals or monthly calls during non-renewal times). As a true extension of MCWA's risk management resources, we believe the regular check-in calls are a critical element of our relationship building and success in communicating the MCWA message into the marketplace.

To ensure consistency in client service, Gallagher's comprehensive professional standards serve as the basis for our clients' service expectations. The following standards include policies and procedures related to risk analysis, marketing, policy review and delivery, policy servicing and claims advocacy.

Technical Service Standards	Within:
Return phone calls	Same day or within 24 hours
Issue invoices and related documents	8 work days of binding coverage or final terms are confirmed
Incorporate policy changes	Date of receipt or date coverage needed
Issue certificates	24 hours of receipt or as needed
Process endorsements	10 work days of receipt from carrier
Process agency bill audits	7 work days of receipt from carrier
Issue auto ID cards	24 hours or as needed
Check policies	Check 90 work days of effective date; deliver them within 10 work days of checking



## **7: Accuracy of Information Furnished:**

**To the best knowledge of MCWA, the information contained in this quotation specifications is accurate. If any variance is noted, however, the data supplied in this specification shall be used for the quotation. Details on variances, together with premium adjustments proposed, should be shown separately.**

Gallagher confirms the information contained in this quotation specifications is accurate.



## **8: Deviations and Changes from the Formal 2025 Bid Specifications:**

**If the quotation differs in coverage, limits, terms, conditions or any other aspect from the form 2025 specifications, please outline in detail the differences in your proposal from the requested bid specifications.**

Lead Excess: \$1,000,000 Abuse and Molestation Coverage on the General Liability is not available on the Umbrella underlying for water authorities. There is vicarious liability in the excess policy but not a specific endorsement following the sexual abuse and molestation in the primary

Cyber: Increased Cyber Crime limits from \$250,000 to \$500,000

Two new endorsements added to Cyber Quote:

- Dependent System Failure Non-IT Service Provider Sublimit
- Cyber Crime Amendatory Undelivered Goods or Services

As we received the quotes the day before the bid spec was due, we will need to continue conversation with consultant to confirm any deviations and changes from the formal 2025 Bid Specifications.



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# Appendix

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# THE

# GALLAGHER

# WAY

Shared Values at Gallagher are the rock foundation of the Company and our Culture. **What is a Shared Value?** These are concepts that the vast majority of the movers and shakers in the Company passionately adhere to. **What are some of Gallagher's Shared Values?**

1. We are a sales and marketing company dedicated to providing excellence in risk management services to our clients.
2. We support one another. We believe in one another. We acknowledge and respect the ability of one another.
3. We push for professional excellence.
4. We can all improve and learn from one another.
5. There are no second-class citizens — everyone is important and everyone's job is important.
6. We're an open society.
7. Empathy for the other person is not a weakness.
8. Suspicion breeds more suspicion. To trust and be trusted is vital.
9. Leaders need followers. How leaders treat followers has a direct impact on the effectiveness of the leader.
10. Interpersonal business relationships should be built.
11. We all need one another. We are all cogs in a wheel.
12. No department or person is an island.
13. Professional courtesy is expected.
14. Never ask someone to do something you wouldn't do yourself.
15. I consider myself support for our sales and marketing. We can't make things happen without each other. We are a team.
16. Loyalty and respect are earned — not dictated.
17. Fear is a turnoff.
18. People skills are very important at Arthur J. Gallagher & Co.
19. We're a very competitive and aggressive company.
20. We run to problems — not away from them.
21. We adhere to the highest standards of moral and ethical behavior.
22. People work harder and are more effective when they're turned on — not turned off.
23. We are a warm, close company. This is a strength — not a weakness.
24. We must continue building a professional company — together — as a team.
25. Shared values can be altered with circumstances — but carefully and with tact and consideration for one another's needs.

When accepted Shared Values are changed or challenged, the emotional impact and negative feelings can damage the Company.

ROBERT E. GALLAGHER  
MAY 1984



## Gallagher at a Glance

Gallagher has been designing solutions to meet our clients' unique needs for more than 95 years. We pioneered many of the innovations in risk management used by businesses in all industries today. We believe that the best environment for learning and growing is one that remembers the past and invents the future. Gallagher has divisions specializing in retail insurance brokerage operations, benefits and HR consulting, wholesale distributions and third-party administrations, and claims processing.

As one of the largest insurance brokers in the world, Gallagher has over 860 offices globally and provides client-service capabilities in more than 150 countries around the world through our network of partners.

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[ajg.com](http://ajg.com)

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This proposal of coverage is intended to facilitate your understanding of the insurance program. It is not intended to replace or supersede your insurance policies.



**Gallagher**

Insurance | Risk Management | Consulting



**Monroe County Water Authority**

# Memorandum

**To:** Scott Nasca, Chairman, & MCWA Board Members

**Date:** April 23, 2025

**From:** Amy A. Molinari, Director of Finance and Business Services

A handwritten signature in blue ink, appearing to read 'AM', positioned over the 'From:' field.

**Subject:** 1<sup>st</sup> Quarter Investment Report

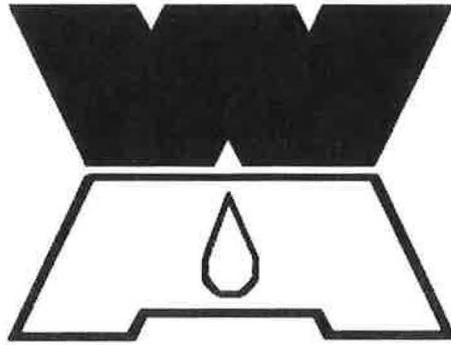
**Copies:** N. Noce  
L. Magguilli  
L. Rawlins  
A. Mammino

In accordance with the Authority's Annual Statement of Investment Policy, readopted April 2025, I respectfully submit the 1<sup>st</sup> Quarter Investment Report for your review. Additionally, under Article XIV of the MCWA Annual statement of Investment Policy, the Authority has sufficient funds to meet the next six months of obligations, which include any debt service payments and operating expenses.

We are in compliance with the attached report.

Should you have any questions or comments, feel free to contact me.

Attachment



**Monroe County Water Authority  
Quarterly Investment Report**

**For the Period Ending  
March 31, 2025**

**DRAFT**

**MONROE COUNTY WATER AUTHORITY**  
**MARCH 31, 2025 INVESTMENT REPORT**

**MONROE COUNTY WATER AUTHORITY HELD FUNDS**

	<u>Cash on Hand</u>		<u>Money Market/CDs/ US T-Bills</u>
Beginning Balance: As of 1/1/25			
Water Revenue*	\$ 489,962	\$	7,407,069
Operations & Maintenance*	6,460,974		5,233,805
General Fund	-		20,548,404
Renewal & Replacement	-		32,044,134
Debt Service	-		3,644,677
OPEB Fund	-		37,485,581
Rate Stabilization Fund	-		11,750,000
Total	\$ 6,950,936	\$	118,113,670

Ending Balance: As of 3/31/25			
Water Revenue*	\$ 813,811	\$	7,508,317
Operations & Maintenance*	5,493,851		5,392,027
General Fund	-		13,065,992
Renewal & Replacement	-		41,509,281
Debt Service	-		2,993,616
OPEB Fund	-		37,485,581
Rate Stabilization Fund	-		13,750,000
Total	\$ 6,307,662	\$	121,704,814

<b>Interest Received:</b>	<b>MARCH 2025</b>		<b>MARCH 2024</b>
Money Market/Cd's/US T-Bills	\$ 1,753,255	\$	1,092,170
Interest Accrued -	1,460,455		1,720,521
* Earnings Credit			

**TRUSTEE HELD FUNDS**

Beginning Balance: As of 1/1/25			
Debt Service	\$ 8,880		
Debt Service Reserve*	1,565,042		
Capital Improvement Fund*	10,561,115		
New Construction Fund*	5,409,833		

Ending Balance: As of 3/31/25			
Debt Service	\$ 6,920		
Debt Service Reserve*	1,565,042		
Capital Improvement Fund*	9,288,150		
New Construction Fund*	5,564,116		
2020 Genesee Cnty Construction Fund*	-		
Accrued interest	\$ 252,698		

**Monroe County Water Authority  
Trustee Investments  
As of March 31, 2025**

<u>FUND</u>	<u>TYPE</u>	<u>PURCHASE DATE</u>	<u>MATURITY DATE</u>	<u>DAYS TO MATURITY</u>	<u>FACE VALUE</u>	<u>PURCHASE PRICE</u>	<u>VALUE* 3/31/2025</u>	<u>YIELD</u>	<u>(PREMIUM) DISCOUNT AMORT</u>	<u>ACCRUED INTEREST</u>
2012 DSR	T-BILLS	12/19/24	07/10/25	101	\$ 460,000.00	\$ 449,568.08	\$ 454,641.00	4.12%		\$ 5,242.00
					\$ 460,000.00	\$ 449,568.08	\$ 454,641.00			
				average days to maturity	101	weighted average yield		4.12%		
2013 DSR	T-BOND SLUG	12/05/23	10/01/42	6393	\$ 1,088,369.00	\$ 1,088,369.00	\$ 1,088,369.00	2.70%		
					\$ 1,088,369.00	\$ 1,088,369.00	\$ 1,088,369.00			
				average days to maturity	6393	weighted average yield		2.70%		
CAP IMPROVE	T-BILLS	07/15/24	04/17/25	17	392,000.00	377,886.95	391,259.12	4.88%		13,244.00
				45	1,919,000.00	1,855,465.11	1,909,059.58	4.50%		
				73	2,054,000.00	1,999,425.11	2,036,766.94	3.90%		
				101	1,025,000.00	998,799.59	1,013,058.75	4.23%		
				129	812,000.00	788,683.34	800,006.76	4.24%		
				157	1,020,000.00	990,279.75	1,001,925.60	4.17%		
				185	1,768,000.00	1,723,259.38	1,731,154.88	4.17%		
				270	570,000.00	552,848.46	553,356.00	3.97%		
					\$ 9,560,000.00	\$ 9,286,647.69	\$ 9,436,587.63			
average days to maturity	122	weighted average yield		4.21%						
NEW CONST	T-BILLS	07/15/24	06/12/25	73	2,266,000.00	2,169,453.69	2,246,988.26	4.83%		75,318.00
				297	\$ 3,525,000.00	\$ 3,394,600.85	\$ 3,411,354.00	4.12%		
					\$ 5,791,000.00	\$ 5,564,054.54	\$ 5,658,342.26			
				average days to maturity	185	weighted average yield		4.40%		
<b>TOTAL</b>					<b>\$ 16,899,369.00</b>	<b>\$ 16,388,639.31</b>	<b>\$ 16,637,939.89</b>		<b>\$ -</b>	<b>\$ 252,698.00</b>
					<b>% In T-Bills</b>	93.56%	<b>TOTALS</b>			
<b>% in T-Bonds</b>		6.44%								
		<u>100.00%</u>								
			Portfolio average days	1700		Portfolio weighted average yield		4.17%		

**BANK OF NEW YORK**  
**STATEMENT OF CHANGES IN TRUSTEE FUNDS**  
**FOR PERIOD ENDING MARCH 31, 2025**

	Debt Service Reserve Funds	Debt Service Funds	Capital Improvement Fund	New Construction Fund
<b>CASH RECEIPTS</b>				
Cash Balance Jan 1	\$ 27,107	\$ 40	\$ -	\$ -
Investment Liquidations	-	2,391,637	4,936,758	3,240,391
Interest Received	-	6,880	140,928	154,283
Transfer from Other Funds	-	3,621,673	1,210,000	-
<b>Total</b>	<b>\$ 27,107</b>	<b>\$ 6,020,230</b>	<b>\$ 6,287,686</b>	<b>\$ 3,394,674</b>
<b>CASH DISBURSEMENTS</b>				
Property Additions	\$ -	\$ -	\$ 2,623,920	\$ -
Interest to Bondholders	-	3,195,512	-	-
Bond Maturities & Purchases	-	435,000	-	-
Investment Purchases	-	2,389,678	3,663,766	3,394,674
Transfers to Other Funds	-	-	-	-
Cash Balance MAR 31, 2025	27,107	40	-	-
<b>Total</b>	<b>\$ 27,107</b>	<b>\$ 6,020,230</b>	<b>\$ 6,287,686</b>	<b>\$ 3,394,674</b>
<b>Investments at Mar 31</b>				
Investments (at cost)	\$ 1,537,935	\$ 6,880	\$ 9,288,150	\$ 5,564,116
Accrued Interest	5,242	-	157,002	90,454
<b>Total</b>	<b>\$ 1,543,177</b>	<b>\$ 6,880</b>	<b>\$ 9,445,152</b>	<b>\$ 5,654,570</b>
<b>Cash &amp; Investment Balance at 1/1/25</b>	<b>\$ 1,565,042</b>	<b>\$ 8,880</b>	<b>\$ 10,561,115</b>	<b>\$ 5,409,833</b>
<b>Cash &amp; Investment Balance at 3/31/25</b>	<b>\$ 1,565,042</b>	<b>\$ 6,920</b>	<b>\$ 9,288,150</b>	<b>\$ 5,564,116</b>

Monroe County Water Authority  
Local Investments  
As of March 31, 2025

<u>FUND</u>	<u>TYPE</u>	<u>PURCHASE DATE</u>	<u>MATURITY DATE</u>	<u>DAYS TO MATURITY</u>	<u>FACE VALUE</u>	<u>PURCHASE PRICE</u>	<u>VALUE*</u>	<u>YIELD</u>	<u>ACCRUED INTEREST</u>	
OPEB	T-BILL	04/26/24	04/17/25	17	\$ 3,100,000.00	\$ 2,949,174.67	\$ 3,094,141.00	5.18%	143,624.13	
	T-BILL	06/12/24	05/15/25	45	2,400,000.00	2,291,710.67	2,387,568.00	5.06%	93,831.28	
	T-BILL	11/05/24	05/15/25	45	2,992,000.00	2,926,439.46	2,976,501.44	4.27%	50,114.50	
	T-BILL	07/12/24	06/12/25	73	2,400,000.00	2,295,703.33	2,379,864.00	4.89%	81,568.46	
	T-BILL	08/05/24	07/10/25	101	1,700,000.00	1,635,278.31	1,680,745.86	4.22%	45,436.58	
	T-BILL	02/11/25	07/17/25	108	3,000,000.00	2,945,660.00	2,962,710.00	4.31%	16,719.84	
	T-BILL	02/19/25	07/24/25	115	3,000,000.00	2,946,008.33	2,960,430.00	4.31%	13,933.20	
	T-BILL	09/20/24	08/07/25	129	2,700,000.00	2,608,033.50	2,660,121.00	3.98%	55,008.00	
	T-BILL	10/08/24	09/04/25	157	2,600,000.00	2,503,971.38	2,554,343.44	4.19%	43,806.61	
	T-BILL	10/09/24	10/02/25	185	2,900,000.00	2,784,384.89	2,840,577.71	4.19%	47,472.18	
	T-BILL	01/17/25	12/26/25	270	3,000,000.00	2,886,609.92	2,911,073.09	4.14%	24,132.34	
	T-BILL	02/10/25	01/22/26	297	3,000,000.00	2,883,801.67	2,903,280.00	4.21%	16,455.67	
	T-BILL	03/10/25	01/22/26	297	3,000,000.00	2,898,637.50	2,904,355.01	3.98%	6,693.75	
	T-BILL	03/07/25	02/19/26	325	3,000,000.00	2,889,047.08	2,894,580.00	3.97%	7,630.08	
						\$ 38,792,000.00	\$ 37,444,460.71	\$ 38,110,290.55		
			average days to maturity		155		weighted average yield		4.34%	
R & R	T-BILL	10/18/24	04/03/25	3	\$ 1,500,000.00	\$ 1,470,267.04	\$ 1,499,643.92	4.42%	29,198.56	
	T-BILL	11/07/24	04/03/25	3	1,500,000.00	1,473,846.25	1,499,655.00	4.40%	25,619.04	
	T-BILL	09/18/24	04/17/25	17	2,500,000.00	2,440,846.74	2,495,490.95	4.18%	54,387.90	
	T-BILL	12/30/24	04/29/25	29	3,000,000.00	2,958,528.50	2,990,242.00	4.30%	31,106.70	
	T-BILL	11/18/24	05/08/25	38	2,500,000.00	2,448,937.50	2,489,100.00	4.45%	39,715.13	
	T-BILL	09/24/24	05/15/25	45	3,000,000.00	2,923,886.67	2,985,694.13	4.06%	61,412.08	
	T-BILL	12/12/24	06/05/25	66	3,000,000.00	2,939,333.33	2,977,230.00	4.30%	37,785.94	
	T-BILL	06/14/24	06/12/25	73	1,000,000.00	951,700.83	990,420.00	5.04%	38,584.50	
	T-BILL	01/09/25	07/03/25	94	2,000,000.00	1,960,109.72	1,978,801.17	4.26%	18,463.14	
	T-BILL	02/24/25	07/24/25	115	1,000,000.00	982,695.83	986,848.83	4.28%	4,037.60	
	T-BILL	08/23/24	08/07/25	129	3,000,000.00	2,876,977.50	2,955,690.00	4.42%	77,550.00	
	T-BILL	02/21/25	08/21/25	143	1,500,000.00	1,468,430.58	1,475,232.83	4.34%	6,627.96	
	T-BILL	10/23/24	09/04/25	157	3,000,000.00	2,892,481.00	2,947,319.36	4.25%	54,099.75	
	T-BILL	03/27/25	09/25/25	178	1,500,000.00	1,469,135.83	1,469,850.00	4.21%	678.32	
	T-BILL	01/28/25	10/02/25	185	3,000,000.00	2,917,872.50	2,937,480.00	4.14%	20,615.00	
	T-BILL	11/07/24	10/30/25	213	1,500,000.00	1,439,310.00	1,464,900.00	4.26%	24,480.00	

<u>FUND</u>	<u>TYPE</u>	<u>PURCHASE DATE</u>	<u>MATURITY DATE</u>	<u>DAYS TO MATURITY</u>	<u>FACE VALUE</u>	<u>PURCHASE PRICE</u>	<u>VALUE*</u>	<u>YIELD</u>	<u>ACCRUED INTEREST</u>
<b>R &amp; R CONTD</b>	T-BILL	01/27/25	11/28/25	242	3,000,000.00	2,899,604.17	2,920,407.22	4.11%	20,737.71
	T-BILL	01/29/25	01/22/26	297	2,500,000.00	2,402,295.83	2,419,400.00	4.10%	16,648.12
	T-BILL	02/21/25	02/19/26	325	1,500,000.00	1,439,605.88	1,446,502.11	4.18%	6,322.06
	T-BILL	03/21/25	03/19/26	353	1,200,000.00	1,153,415.00	1,154,592.00	4.10%	1,279.90
						<u>\$ 42,700,000.00</u>	<u>\$ 41,509,280.70</u>	<u>\$ 42,084,499.52</u>	
			average days to maturity	135		weighted average yield		4.26%	
<b>DEBT SERV</b>	T-BILL	02/13/65	07/10/25	101	\$ 1,000,000.00	\$ 982,931.67	\$ 988,350.00	4.18%	4,876.62
	T-BILL	12/04/24	07/10/25	101	1,000,000.00	975,220.67	988,674.04	4.24%	12,276.36
	T-BILL	03/11/25	07/10/25	101	1,050,000.00	1,035,463.36	1,038,107.74	4.23%	2,402.80
					<u>\$ 3,050,000.00</u>	<u>\$ 2,993,615.70</u>	<u>\$ 3,015,131.78</u>		
			average days to maturity	101		weighted average yield		4.22%	
<b>RATE STAB FUNI</b>	T-BILL	10/03/24	04/03/25	3	\$ 2,000,000.00	\$ 1,957,634.44	\$ 1,999,540.00	4.34%	41,665.83
	T-BILL	10/02/24	05/15/25	45	2,000,000.00	1,951,575.00	1,990,462.76	4.01%	38,599.20
	T-BILL	10/11/24	06/12/25	73	1,500,000.00	1,459,231.67	1,487,415.00	4.16%	28,570.68
	T-BILL	10/18/24	07/10/25	101	1,500,000.00	1,455,722.92	1,482,525.00	4.17%	27,401.12
	T-BILL	01/24/25	07/17/25	108	2,000,000.00	1,960,173.33	1,975,140.00	4.26%	15,106.74
	T-BILL	02/04/25	08/07/25	129	2,000,000.00	1,957,802.67	1,970,645.34	4.28%	12,613.15
	T-BILL	03/13/25	09/11/25	164	3,000,000.00	2,938,029.00	\$ 2,944,498.50	4.23%	6,095.52
					<u>\$ 14,000,000.00</u>	<u>\$ 13,680,169.03</u>	<u>\$ 13,850,226.60</u>		
			average days to maturity	89		weighted average yield		4.21%	
<b>RETIREMENT</b>	T-BILL	02/13/25	11/28/25	242	\$ 600,000.00	\$ 580,512.00	\$ 584,304.00	4.22%	3,112.82
	T-BILL	03/11/25	11/28/25	242	320,000.00	311,071.04	311,510.10	3.97%	681.60
					<u>\$ 920,000.00</u>	<u>\$ 891,583.04</u>	<u>\$ 895,814.10</u>		
			average days to maturity	242		weighted average yield		4.11%	
<b>GENERAL FUND</b>	T-BILL	09/10/24	04/17/25	17	\$ 1,000,000.00	\$ 974,991.42	\$ 998,196.38	4.26%	23,056.28
	T-BILL	12/04/24	11/28/25	242	800,000.00	767,578.31	778,775.26	4.25%	10,566.27
	T-BILL	03/13/25	01/22/26	297	2,500,000.00	2,415,278.13	2,420,295.84	4.03%	4,841.28
	T-BILL	03/19/25	01/22/26	297	2,500,000.00	2,415,346.88	2,420,295.84	4.10%	3,287.52
	T-BILL	02/20/25	02/19/26	325	3,000,000.00	2,878,606.00	2,893,004.23	4.18%	5,336.00
	T-BILL	03/21/25	02/19/26	325	1,700,000.00	1,638,826.21	1,639,369.06	4.03%	1,826.10
	T-BILL	03/20/25	03/19/26	353	2,000,000.00	1,921,800.67	1,924,378.67	4.04%	2,363.13
					<u>\$ 13,500,000.00</u>	<u>\$ 13,012,427.62</u>	<u>\$ 13,074,315.27</u>		
			average days to maturity	265		weighted average yield		4.11%	
* value used on the monthly statements									
<b>TOTALS</b>					<b>\$ 112,962,000.00</b>	<b>\$ 109,531,536.80</b>	<b>\$ 111,030,277.82</b>		<b>\$1,460,455.05</b>
% in T-Bills	100.00%				Portfolio average days	164	weighted average yield	4.22%	

**MONROE COUNTY WATER AUTHORITY  
LOCAL INVESTMENT MATURED HISTORY  
JANUARY 1, 2025 THRU MARCH 31, 2025**

<b>BANK</b>	<b>FUND</b>	<b>SETTLEMENT DATE</b>	<b>MATURITY DATE</b>	<b>INTEREST YIELD</b>	<b>PURCHASE AMOUNT</b>	<b>MATURITY AMOUNT</b>	<b>INTEREST RECEIVED</b>
Wilma/MT	Debt Service	09/03/24	01/09/25	4.87%	\$ 983,207.11	\$ 1,000,000.00	\$ 16,792.89
Key Bank	Debt Service	11/04/24	01/09/25	4.51%	1,686,249.27	1,700,000.00	13,750.73
Key Bank	General Fund	07/15/24	01/09/25	5.17%	2,438,441.67	2,500,000.00	61,558.33
Key Bank	General Fund	07/18/24	01/16/25	5.17%	1,559,798.22	1,600,000.00	40,201.78
Key Bank	General Fund	01/30/24	01/23/25	4.73%	1,910,210.11	2,000,000.00	89,789.89
Key Bank	General Fund	01/26/24	01/23/25	4.73%	1,909,250.00	2,000,000.00	90,750.00
Key Bank	R & R	02/07/24	01/23/25	4.79%	2,388,850.00	2,500,000.00	111,150.00
Wilma/MT	OPEB	08/02/24	01/16/25	4.89%	2,934,313.33	3,000,000.00	65,686.67
Key Bank	OPEB	09/13/24	02/06/25	4.72%	2,944,398.33	3,000,000.00	55,601.67
Wilma/MT	R & R	08/08/24	02/06/25	4.95%	1,951,820.56	2,000,000.00	48,179.44
Key Bank	Rate Stabilzation	10/01/24	02/13/25	4.46%	1,967,525.00	2,000,000.00	32,475.00
Wilma/MT	OPEB	05/03/24	02/15/25	5.20%	2,926,875.00	3,000,000.00	73,125.00
Wilma/MT	T-Note Interest		02/15/25	5.20%			30,000.00
Wilma/MT	R & R	06/18/24	02/20/25	5.13%	1,449,488.50	1,500,000.00	50,511.50
Wilma/MT	General Fund	03/26/24	02/20/25	5.01%	2,964,184.26	3,100,000.00	135,815.74
Key Bank	General Fund	05/20/24	02/20/25	5.19%	1,442,960.00	1,500,000.00	57,040.00
Key Bank	OPEB	03/12/24	02/20/25	4.94%	2,865,018.75	3,000,000.00	134,981.25
Wilma/MT	OPEB	09/17/24	03/06/25	4.57%	2,937,482.50	3,000,000.00	62,517.50
Key Bank	General Fund	09/06/24	03/06/25	4.63%	2,932,577.50	3,000,000.00	67,422.50
Wilma/MT	General Fund	10/25/24	03/13/25	4.48%	1,671,479.90	1,700,000.00	28,520.10
Key Bank	Rate Stabilzation	04/11/24	03/20/25	5.13%	2,955,568.42	3,100,000.00	144,431.58
Key Bank	General Fund	06/13/24	03/20/25	5.10%	1,923,933.33	2,000,000.00	76,066.67
Key Bank	R & R	05/16/24	03/20/25	5.13%	1,437,116.67	1,500,000.00	62,883.33
Wilma/MT	OPEB	03/21/24	03/20/25	4.95%	2,881,031.18	3,025,000.00	143,968.82
<b>TOTALS</b>					<b>\$ 51,061,779.61</b>	<b>\$ 52,725,000.00</b>	<b>\$ 1,693,220.39</b>

**MONROE COUNTY WATER AUTHORITY  
MONEY MARKET  
AS OF MARCH 31, 2025**

<b>BANK</b>	<b>FUND</b>	<b>ENDING BALANCE 03/31/25</b>
<b>M &amp; T Bank</b>	<b>OPEB</b>	\$ 41,120.29
	<b>Rate Stabilization</b>	69,830.97
	<b>General Fund</b>	49,035.64
		<hr style="border-top: 1px solid black;"/> \$ 159,986.90
	Interest Earned as of March 31, 2025	\$ 555.30
	Weighted Average Yield	2.00%
<b>Key Bank</b>	<b>R &amp; R</b>	\$ 742.90
	<b>General Fund</b>	4,528.26
		<hr style="border-top: 1px solid black;"/> \$ 5,271.16
	Interest Earned as of March 31, 2025	\$ 8.44
	Weighted Average Yield	0.65%
	Total Interest on Money Markets	\$ 563.74

**MONROE COUNTY WATER AUTHORITY  
INVESTMENT HISTORY**

<u>2025</u>	<u>AVERAGE INVESTMENT BALANCE</u>	<u>INTEREST RATE</u>		<u>INTEREST EARNED</u>
<b><u>OPERATIONS &amp; MAINTENANCE - MONEY MARKET/ M &amp; T</u></b>				
JANUARY	\$ 6,962,256.41	2.00 % - 2.00 %	\$	14,010.63
FEBRUARY	7,120,329.25	2.00 % - 2.00 %		11,165.48
MARCH	9,409,986.34	2.00 % - 2.00 %		13,509.69
APRIL	-	0.00 % - 0.00 %		-
MAY	-	0.00 % - 0.00 %		-
JUNE	-	0.00 % - 0.00 %		-
JULY	-	0.00 % - 0.00 %		-
AUG	-	0.00 % - 0.00 %		-
SEPT	-	0.00 % - 0.00 %		-
OCT	-	0.00 % - 0.00 %		-
NOV	-	0.00 % - 0.00 %		-
DEC	-	0.00 % - 0.00 %		-
			<hr/>	\$ 38,685.80
<b><u>WATER REVENUE - MONEY MARKET / M &amp; T BANK</u></b>				
JANUARY	\$ 4,323,668.46	2.00 % - 2.00 %	\$	6,300.41
FEBRUARY	4,071,803.76	2.00 % - 2.00 %		6,167.32
MARCH	4,617,724.22	2.00 % - 2.00 %		8,317.09
APRIL	-	0.00 % - 0.00 %		-
MAY	-	0.00 % - 0.00 %		-
JUNE	-	0.00 % - 0.00 %		-
JULY	-	0.00 % - 0.00 %		-
AUG	-	0.00 % - 0.00 %		-
SEPT	-	0.00 % - 0.00 %		-
OCT	-	0.00 % - 0.00 %		-
NOV	-	0.00 % - 0.00 %		-
DEC	-	0.00 % - 0.00 %		-
			<hr/>	\$ 20,784.82

**MONROE COUNTY WATER AUTHORITY  
 LOCAL CASH & INVESTMENT  
 STATEMENT OF COLLATERAL  
 AS OF MARCH 31, 2025**

<u>MCWA INVESTMENT</u>	<u>COLLATERAL TYPE</u>	<u>MARKET VALUE</u>
	<b><u>M &amp; T Bank</u></b>	
\$ 16,835,760.97	GNMA G2SF	\$ 17,277,233.59
250,000.00	FDIC Time Deposits	250,000.00
250,000.00	FDIC Demand Deposits	250,000.00
<u>\$ 17,335,760.97</u>		<u>\$ 17,777,233.59</u>
	<b><u>KEY BANK</u></b>	
\$ 880,283.41	GN 233J HJ SEQ FIX	\$ 897,889.08
250,000.00	FDIC Demand Deposits	250,000.00
250,000.00	FDIC Time Deposits	250,000.00
<u>\$ 1,380,283.41</u>		<u>\$ 1,397,889.08</u>
	<b><u>J.P.Morgan Chase Bank</u></b>	
\$ 250,000.00	US T-Notes	\$ 25,088.54
250,000.00	FDIC Time Deposits	250,000.00
<u>\$ 500,000.00</u>		<u>\$ 275,088.54</u>
 <b>\$ 19,216,044.38</b>	 <b>TOTAL</b>	 <b>\$ 19,450,211.21</b>

Auditors: EFPR Group, LLP

Trustee: The Bank of New York Mellon

Banks: Key Bank  
M & T Bank  
J.P. Morgan Chase



**Monroe County Water Authority**

# Memorandum

**To:** Scott Nasca, Chairman, & MCWA Board Members

**Date:** April 23, 2025

**From:** Amy A. Molinari, Director of Finance and Business Services

A handwritten signature in blue ink, appearing to be 'AM'.

**Subject:** 1<sup>st</sup> Quarter Financial Report

**Copies:** N. Noce  
L. Magguilli  
L. Rawlins  
A. Mammino

In accordance with the Authority's Accounting Policies and Procedures Manual, readopted June 2024, I respectfully submit for your review the Authority's 1<sup>st</sup> Quarter Financial Report – period ending March 31, 2025.

Should you have any questions or comments, feel free to contact me.

Attachment



**MONROE COUNTY WATER AUTHORITY**

**Quarterly Financial Report**

**Three Months Ending**

**March 31, 2025**



# MONROE COUNTY WATER AUTHORITY

P.O. Box 10999 • 475 Norris Drive • Rochester, N.Y. 14610-0999

Phone: (585) 442-2000 Fax (585) 442-0220

April 23, 2025

Mr. Scott D. Nasca, Chairman  
475 Norris Drive  
Rochester, New York 14610

Dear Chairman Nasca:

The financial report of the Monroe County Water Authority for the first three months of 2025 is submitted herewith.

## GENERAL AUTHORITY OPERATIONS

### WATER REVENUES

Operating Revenues totaled \$23,233,469 for the first quarter of 2025, \$455,387 greater than this time last year, and \$786,673 more than budgeted. Residential Sales are up \$31,279 over last year and \$448,402 more than budgeted. Industrial & Large Commercial Sales are \$177,056 more than last year and \$118,448 lower than budgeted. Water Districts Sales are \$296,008 higher than this time last year and \$367,653 over the budgeted amount.

**TABLE 1.1**  
(In thousands)

<u>Revenue Source</u>	<u>2025 YTD Actual</u>	<u>2025 YTD Budget</u>	<u>Budget Variance Favorable (Unfavorable)</u>	<u>Increase (Decrease) from 2024</u>
Res. & Com. – Quarterly	\$17,984.1	\$ 17,535.7	\$ 448.4	\$ 31.3
Ind. & Com. – Quarterly	1,974.7	2,093.1	(118.4)	177.0
Water Districts	1,516.7	1,149.1	367.6	296.0
Fire Services	377.0	343.1	33.9	4.4
Service Fees*	922.4	920.0	2.4	(6.6)
Other	<u>458.5</u>	<u>405.8</u>	<u>52.7</u>	<u>(46.7)</u>
<i>Total</i>	<u>\$ 23,233.4</u>	<u>\$ 22,446.8</u>	<u>\$ 786.6</u>	<u>\$ 455.4</u>

\*Includes the payment by Kodak for the CPF, and Genesee County for Construction of transmission lines.

**TABLE 1.2**

	Service Units	Increase (Decrease)	Metered Consumption (Mil. Gals.)	Increase (Decrease) From 2024 (Mil. Gals.)
Residential & Commercial – Quarterly	190,583	870	2,885.1	(299.6)
Industrial & Commercial – Monthly	375	0	520.0	25.3
Water Districts	12	0	487.1	35.1
Fire Services	3,088	38	.00	(.0)
Miscellaneous Water Sales	-	-	2.7	(1.2)
<b>Total</b>			<u>3,894.9</u>	<u>(240.4)</u>
City of Rochester – Purchases			1,106.3	21.0
Erie County - Purchases			23.7	19.9

The increase in service units is due to normal growth.

## OPERATIONS AND MAINTENANCE

**TABLE 1.3**

(In thousands)

	2025 YTD Actual	2025 YTD Budget	Budget Variance Favorable (Unfavorable)	Increase (Decrease) from 2024
Operating Departments				
Administration	1,229.0	1,425.7	196.7	166.4
Production	3,472.0	3,529.5	57.5	575.9
Purchased Water-City of Rochester	359.3	420.0	60.7	(110.3)
Purchased Water-Erie County	63.0	180.0	117.0	20.1
Engineering	854.3	1,880.0	1,025.7	(87.8)
Facilities, Fleet & Operations	3,412.5	3,744.4	331.9	205.4
Business Services	<u>2,267.8</u>	<u>2,784.3</u>	<u>516.5</u>	<u>381.6</u>
Total Operating Departments	11,657.9	13,963.9	2,306.0	1,151.3
Other	<u>461.3</u>	<u>461.3</u>	-	(130.3)
	12,119.2	14,425.2	2,306.0	1,021.0

## ADMINISTRATION

Labor and labor related Fringe is under budget by \$123,958. Legal Services is \$34,200 under budget due to the timing of services and invoices. Consultants are under budget 22,050 due to timing and need of services.

**PRODUCTION**

The Production Department, excluding Purchased Water, is \$57,500 under budget. Labor and fringe benefit expenses are \$276,912 under budget due to the five less employees than budgeted. Repair Materials-Mains are under budget by \$49,828 due to less than anticipated costs and timing of invoices. Power for Production is \$525,204 over budget due to price spikes in January.

**ENGINEERING**

Engineering expenses are \$1,765,300 under budget. Labor and fringe benefits expenses are under budget by \$106,800 due to two vacant full time positions and one full time position filled by a part time employee. Copper and Lead are \$657,700 under budget due to the timing of the ongoing Service Material Investigation in the first quarter. Consultants are \$31,000 under budget due to need and timing of invoices.

**FACILITIES, FLEET & OPERATIONS**

The Facilities, Fleet & Operations Department is \$1,025,689 under budget. Net Labor including Fringe, is under budget \$219,667 due to three vacant positions and one full-time budgeted position filled by a part time employee. The Copper and Lead budget is \$771,263 under budget due to timing and need.

**BUSINESS SERVICES**

The Finance & Business Services Department is \$516,469 under budget. Labor & Fringe is \$410,349 under budget due to eight vacant positions. Consultants are \$79,999 under budget due to the need of services in the first quarter. Maintenance Contracts are over budget by \$96,188 higher expenses than anticipated.

**TABLE 1.4**

	Number of Employees 1 <sup>st</sup> Quarter Ending 2025					Number of Employees 1 <sup>st</sup> Quarter Ending 2024			
	Full Time	Full Time Budget	Part Time	Temp. Co-op & Seasonal		Full Time	Full Time Budget	Part Time	Temp. Co-op & Seasonal
Administration	7	8	7	0	Administration	7	7	7	0
Prod./Trans.	43	48	0	0	Prod./Trans.	44	47	0	0
Engineering	30	33	1	0	Engineering	31	33	1	0
Fac./Fleet/Oper.	70	79	0	0	Fac./Fleet/Oper.	72	82	0	0
Business Serv.	<u>51</u>	<u>59</u>	<u>2</u>	<u>0</u>	Business Serv.	<u>45</u>	<u>58</u>	<u>3</u>	<u>0</u>
	201	227	10	0		199	227	11	0

The number of full-time positions is under budget by twenty-six employees. Production & Transmission has five vacant positions The Engineering Department has two vacant positions and a full time budgeted position filled with a part time employee. Facilities, Fleet and Operations has nine open positions. Business Services has eight vacant positions between IT, Customer Service and Meter Services.

**ANNUAL INDEPENDENT AUDIT**

The EFPR Group has completed their audit of our 2024 financial statements and rendered a favorable opinion. The audit report was presented to the Board at its meeting on March 20, 2025.

**SUMMARY**

Overall, the Authority continues to be in excellent financial condition. We continue to increase our service area and provide reliable, cost-effective services to our customers.

Respectfully submitted,



Amy A. Molinari

Director of Finance & Business Services

**MONROE COUNTY WATER AUTHORITY**  
**2.1 BALANCE SHEETS**  
**as of March 31, 2025**

**ASSETS**

	31-Mar 2025	31-Mar 2024
WATER PLANT, net	\$ 449,075,707	\$ 435,492,240
WATER FACILITIES LEASED, net	-	-
DEBT SERVICE RESERVES	1,565,042	1,522,307
<b>CURRENT ASSETS:</b>		
Water Revenue Fund	8,495,059	6,370,125
O & M Fund	5,343,522	1,323,688
Rate Stabilization Fund	13,750,000	11,750,000
General Fund	59,095,562	54,171,186
Other Cash	41,593,053	42,568,992
Funds held by Trustee		
Debt Service Fund	6,880	214,271
Capital Improvement Fund	9,288,150	13,898,400
Construction Funds	-	578,745
New Construction Fund	5,564,116	5,346,355
Accounts Receivable	11,194,668	8,438,591
Accrued Unbilled Revenues	9,548,000	9,788,000
Materials & Supplies	4,209,515	4,010,901
Prepayments	1,613,909	1,360,769
	\$ 169,702,434	\$ 159,820,023
DEFERRED OUTFLOW RESOURCES	\$ 8,143,839	\$ 9,506,978
DEFERRED OUTFLOW RESOURCES-OPEB	15,729,327	15,018,772
	\$ 644,216,349	\$ 621,360,320

**LIABILITIES AND CAPITALIZATION**

WATER REVENUE BONDS	\$ 123,619,335	\$ 128,857,197
CAPITAL LEASE OBLIGATION	-	-
OPEB OBLIGATIONS	50,917,403	41,657,111
SICK BANK RESERVE	3,876,565	3,784,207
NET PENSION LIABILITY	8,417,137	12,769,819
<b>CURRENT LIABILITIES:</b>		
Bonds due within one year	5,060,000	4,860,000
Capital Lease due within one year	-	-
Accounts payable & accrued expense	3,791,612	1,271,222
Accrued payroll	549,052	503,803
Accrued vacation	1,308,833	1,306,395
Accrued interest on bonds	1,122,695	1,149,183
Customer deposits	248,375	318,139
	\$ 12,080,567	\$ 9,408,742
<b>CAPITALIZATION:</b>		
Contributions in aid	71,799,959	71,799,959
Earnings reinvested	346,115,622	318,441,149
	\$ 616,826,588	\$ 586,718,184
DEFERRED INFLOW RESOURCES	\$ 4,639,069	\$ 707,629
DEFERRED INFLOW RESOURCES-OPEB	22,750,692	33,934,507
	\$ 644,216,350	\$ 621,360,320
WORKING CAPITAL - \$157,621,868		

**2.2 STATEMENTS OF REVENUES**  
**as of March 31, 2025**

	Actual	Budget	Variance Favor. (Unfav.)
<b>OPERATING REVENUES:</b>			
Water Sales - Residential	\$ 17,984,102	\$ 17,535,700	\$ 448,402
Water Sales - Industrial/Commercial	1,974,684	2,093,132	(118,448)
Water Sales - Water Districts	1,516,722	1,149,069	367,653
Other Water Revenue	1,591,687	1,537,514	54,173
Other Operating Revenue	166,274	131,382	34,892
	<b>\$ 23,233,469</b>	<b>\$ 22,446,797</b>	<b>\$ 786,672</b>
<b>OPERATING EXPENSES:</b>			
Administration	\$ 1,228,998	\$ 1,425,669	\$ 196,671
Production	3,471,994	3,529,515	57,521
Purchased Water - City of Rochester	359,266	420,000	60,734
Purchased Water - Erie County Water	63,001	180,000	116,999
Engineering	854,349	1,880,038	1,025,689
Facilities, Fleet & Operations	3,412,470	3,744,404	331,934
Business Services	2,267,839	2,784,308	516,469
	<b>\$ 11,657,917</b>	<b>\$ 13,963,934</b>	<b>\$ 2,306,017</b>
Other Expenses	461,300	461,300	-
<b>NET REVENUES FOR DEBT SERVICE</b>	<b>\$ 11,114,252</b>	<b>\$ 8,021,563</b>	<b>\$ 3,092,689</b>
<b>DEDUCT:</b>			
Interest Expense on Water Revenue Bonds	\$ 1,698,435	\$ 1,698,435	-
Interest Expense on County Lease-Net	-	-	-
Amortization of Bond Expense & Def Amt of Refund	(44,465)	(44,465)	-
Depreciation and Amortization	5,625,926	5,625,926	-
	<b>\$ 7,279,896</b>	<b>\$ 7,279,896</b>	<b>-</b>
<b>REVENUES (LOSS) FROM OPERATIONS</b>	<b>\$ 3,834,356</b>	<b>\$ 741,668</b>	<b>\$ 3,092,689</b>
<b>ADD (DEDUCT)</b>			
Interest on Investments - Local	\$ 1,197,715	75,000	1,122,715
Interest on Investments - Trustee	183,846	12,498	171,348
Interest on Investments - Trustee/DSR	4,678	-	-
Gain (Loss) on Disposal of Assets	-	-	-
Other Non-Operating Income	505,596	408,322	97,274
Extraordinary Expense	-	-	-
Unrealized Gain (Loss) on Investment	-	-	-
Realized Gain (Loss) on Investment	-	-	-
	<b>\$ 1,891,835</b>	<b>495,820</b>	<b>\$ 1,396,015</b>
<b>REVENUES (LOSS) INVESTED IN FACILITIES</b>			
Year to Date	<b>\$ 5,726,192</b>	<b>\$ 1,237,487</b>	<b>\$ 4,488,704</b>

**2.3 DEPARTMENT EXPENSE SUMMARY**  
**For the Period Ending March 31, 2025**  
**(in thousands)**

	Actual YTD	Budget YTD	Variance Favor. (Unfav.)	Previous YTD	Variance Favor. (Unfav.)
<b>ADMINISTRATION</b>					
Payroll & Benefits	359.6	481.9	122.3	384.2	24.6
Retiree Benefits	580.0	528.0	(52.0)	407.2	(172.8)
Outside Services	264.3	370.4	106.1	249.8	(14.5)
Supplies/Postage/Printing	3.1	8.6	5.5	2.9	(0.2)
Maintenance	0.5	0.3	(0.2)	0.4	(0.1)
Utilities	0.7	0.4	(0.3)	0.8	0.1
Other	20.9	36.1	15.2	17.3	(3.6)
TOTALS	1,229.1	1,425.7	196.6	1,062.6	(166.5)
<b>PRODUCTION</b>					
Payroll & Benefits	1,538.6	1,815.5	276.9	1,513.8	(24.8)
Outside Services	29.4	76.2	46.8	70.8	41.4
Supplies/Postage/Printing	42.6	44.5	1.9	35.0	(7.6)
Chemicals	325.9	381.0	55.1	298.8	(27.1)
Maintenance	98.0	144.5	46.5	104.2	6.2
Utilities	110.2	245.1	134.9	125.6	15.4
Power	1,298.4	773.2	(525.2)	717.0	(581.4)
Purchased Water	422.3	600.0	177.7	512.5	90.2
Other	28.9	49.6	20.7	30.9	2.0
TOTALS	3,894.3	4,129.6	235.3	3,408.6	(485.7)
<b>ENGINEERING/DESIGN/CONSTRUCTION</b>					
Payroll & Benefits	783.2	1,002.9	106.8	781.1	(2.1)
Outside Services	48.0	840.7	706.2	134.1	86.1
Supplies/Postage/Printing	4.4	10.8	5.2	5.6	1.2
Maintenance	3.6	5.2	(2.8)	8.0	4.4
Utilities	4.1	4.0	0.5	4.2	0.1
Other	11.0	16.4	7.3	9.1	(1.9)
TOTALS	854.3	1,880.0	1,025.7	942.1	87.8
<b>FACILITIES, FLEET &amp; OPERATIONS</b>					
Payroll & Benefits	2,547.6	2,589.2	41.6	2,441.7	(105.9)
Outside Services	11.8	17.2	5.4	10.6	(1.2)
Supplies/Postage/Printing	76.4	104.4	28.0	72.7	(3.7)
Maintenance	356.7	442.0	85.3	292.3	(64.4)
Vehicles	414.2	528.4	114.2	354.6	(59.6)
Utilities	24.9	37.7	12.8	17.1	(7.8)
Other	(19.1)	25.5	44.6	18.1	37.2
TOTALS	3,412.5	3,744.4	331.9	3,207.1	(205.4)
<b>BUSINESS SERVICES</b>					
Payroll & Benefits	1,564.4	1,974.8	410.4	1,413.1	(151.3)
Outside Services	269.9	387.8	117.9	209.6	(60.3)
Supplies/Postage/Printing	160.1	198.6	38.5	148.2	(11.9)
Maintenance	213.5	168.3	(45.2)	29.4	(184.1)
Utilities	20.1	20.8	0.7	21.7	1.6
Other	39.8	34.0	(5.8)	64.2	24.4
TOTALS	2,267.8	2,784.3	516.5	1,886.2	(381.6)
<b>TOTAL ALL DEPARTMENTS</b>	<b>11,658.0</b>	<b>13,964.0</b>	<b>2,306.0</b>	<b>10,506.6</b>	<b>(1,151.4)</b>

**Monroe County Water Authority**  
**Statement of Cash Flows as of March 31, 2025**

<b>CASH FLOW FROM OPERATING ACTIVITIES:</b>	
Receipts from customers	\$ 22,919,512
Payments to suppliers	(5,252,479)
Payments to employees	(7,417,785)
Net cash flow from operating activities	<u>10,249,248</u>
<b>CASH FLOW FROM CAPITAL AND RELATED FINANCING ACTIVITIES:</b>	
Withdrawals from funds held by trustee	1,123,771
Purchases of capital assets	(3,555,312)
Proceeds from disposal of capital assets	-
Federal interest subsidy	394,680
Proceeds from water revenue bond issuance	-
Proceeds from bond premium	-
Deposit to Series 2020 Construction Funds	-
Withdrawals from Series 2020 Construction Funds	-
Proceeds from BANs issued	-
Bond forgiveness	-
Repayments and redemptions of water revenue bonds	(435,000)
New Capital Leases	-
Repayments of obligations under capital leases	-
Interest paid	(3,195,513)
Net cash flow from capital and related financing activities	<u>(5,667,374)</u>
<b>CASH FLOW FROM INVESTING ACTIVITIES:</b>	
Interest received	1,386,239
Gains (losses) on investing activities	-
Purchases of investments	(4,223,999)
Reversal of YE 2020 Investment Reclass	-
Sales of investments	-
Net cash flow from investing activities	<u>(2,837,760)</u>
<b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b>	<b>1,744,114</b>
<b>CASH AND CASH EQUIVALENTS - beginning of year</b>	<b>16,836,284</b>
<b>CASH AND CASH EQUIVALENTS - end of year</b>	<b><u>\$ 18,580,398</u></b>

**Reconciliation of operating income to net cash provided by operating activities:**

<b>Operating income</b>	<b>\$ 5,553,932</b>
<b>Adjustments to reconcile change in net assets to net cash flow from operating activities</b>	
Depreciation and amortization	5,581,461
Bad debt expense	1,352
Pension items - ERS	-
Other postemployment benefit items	-
Changes in Assets and Liabilities:	
Accounts receivable	(961,546)
Accrued unbilled revenue	580,000
Materials and supplies	400,649
Prepayments and other current assets	(308,940)
Accounts payable and accrued expenses	(691,479)
Accrued payroll and benefits	47,372
OPEB obligation, net	-
Customer deposits	46,447
Net cash flow from operating activities	<u>\$ 10,249,248</u>