



MONROE COUNTY WATER AUTHORITY

P.O. Box 10999 • 475 Norris Drive • Rochester, N.Y. 14610-0999

Phone: (585) 442-2000 Fax (585) 442-0220

July 29, 2024

**ADDENDUM No. 1
TO THE
REQUEST FOR PROPOSAL**

FOR

**AXIS COMMUNICATIONS NETWORK VIDEO CAMERAS, HARDWARE & ACCESSORIES, AXIS
COMMUNICATIONS CAMERA STATION PRO VMS, AXIS COMMUNICATIONS VALUE ADD
RESELLER OF RECORD AND AXIS COMMUNICATIONS SECURITY VIDEO SYSTEM SERVICE CALLS
RFQ/P**

This contains the above-referenced Addendum.

You must acknowledge receipt of this Addendum by signing below and faxing or e-mailing this sheet to the Authority by **12:00 p.m. ET on Monday, August 5, 2024.**

ACKNOWLEDGEMENT OF RECEIPT:

Signature

Name and Title *(Please Print)*

Company Name *(Please Print)*

Return by e-mail to:

Gregg.Ippolito@mcwa.com

Or by Fax to:

Monroe County Water Authority
Attention: Amy Molinari
(585) 442-2907

1) Will the Water Authority provide a detailed scope of work after the vendors are qualified?

The scope of the work is listed in Part 2 of the RFQ/P.

2) Will the winning company be required to support existing camera as well as the new cameras outlined in the proposal?

The new cameras outlined in the proposal will replace all existing cameras. Support will be required for those newly installed cameras.

3) Will existing cable be used for these cameras or will new cable need to be run?

Existing cable may be utilized at some of the locations. Other locations may require cabling upgrades. Selected proposers participating in Part 2 will be able to make those determinations during site visits.

4) Will the Water Authority provide network infrastructure such as switches, UPS's, viewing stations, monitors, etc.? Yes

5) What is the project schedule and timetable?

The Authority requires the selected Proposer to begin the project immediately following the award of the contract. The proposer should provide a time frame for the start of the project as well as an anticipated completion date as requested under Item (D.) , **Task/Activity Plan** in part 2 of Scope of Work Proposal.

6) What is the desired level of integration with the Lenel S2 Access Control?

Access control, Alarm Monitoring, System Admin.

7) What integration is in place now?

Access control, Alarm Monitoring, System Admin, Video Viewer, Visitor Management

8) What method is the Water Authority using to determine a proposer's qualifications?

The method used to determine a proposer's qualifications is listed in Section 3.5 **Method of Evaluation and Selection** of the RFQ/P.

9) Can you describe the electrical needs for project?

Some cameras listed may require an additional power supply at the installation location. Selected proposers participating in Part 2 will be able to make those determinations during the site visits.

10) Will there be additional RFI opportunities after site visits have been completed?

There will not be another opportunity for written questions to be submitted. Any additional questions can be addressed during site visits.

11) The MCWA has selected many cameras with built-in analytics, but has not described the use of those analytics, or which cameras will be configured with which analytics. Please clarify the requirement for configuring available analytics.

All cameras should be configured with the included analytics as well as the recommended supported analytics.

12) Exhibit B, Proposers Cost Proposal, Item 50: The Axis S1296 is specified. That product is available in two variants: 96TB or 192TB. Which version is the MCWA requesting? 96TB

13) Exhibit B, Proposers Cost Proposal, Item 52: The Axis S1232 is specified. That product is available in two variants: 16TB or 32TB. Which version is the MCWA requesting? 32TB

14) Can the Authority provide clarification and expectations of the requirement in Section 2, Part 1, Item D, 3: "Must be capable of integrating new cameras with the Authority's current LenelS2 access control system". Specifically:

- a. Does the Authority wish to view live and recorded video in LenelS2? Yes
- b. Is device/camera linking with other existing security devices such as card readers and door sensors required? Yes
- c. Should cameras be visible and capable of being launched in Lenel OnGuard maps? Yes
- d. Should camera generated events, such as from analytics, generate alarms in LenelS2? Yes
- e. Display of meta-data in the User Interface? Clarification needed.

15) Part 2, Item Bid of the specifications requires the Proposer to "update/install cabling, termination and electrical requirements for all installations per Manufacturers guidelines." Please confirm the expectation is to replace all camera cabling to existing locations. Please also confirm the Proposer is responsible for all 120VAC/electrical requirements.

See response to question #3 of this addendum. The proposer shall be responsible for any additional cabling or electrical requirements.

16) Please confirm if the cameras will reside on the Authority's security network and if network switches, with available POE ports, should be anticipated by the Proposer.

Yes, all cameras and related workstations will reside on the Authority's security network. The network will be refreshed by MCWA in parallel with the camera refresh.

17) Should Proposers anticipate providing their own lift/hoist equipment?

Proposers should provide their own lift/hoist equipment in order to avoid scheduling conflicts or delays that may occur when using Authority equipment.

18) Section 2, Part 2, Item C.a: How many Client workstations should proposers anticipate? Will workstations be supplied by the Authority and reside on the security network? Is any new data cabling required to these Client PC locations?

There are 10 client workstations. Workstations will be provided and will reside on the security network. New cabling for these workstations is not likely.

19) What is the exact scope of installation to determine if subs are required?

The proposer will need to determine if they require the use of subcontractors to complete any portion of the scope of installation.

20) Is it possible to get safety program requirements, procedural policies and standards of MCWA?

Work safety requirements and security protocols will be reviewed with the selected proposer prior to the beginning of onsite work.

21) Are there onsite orientation requirements? No

22) Are there any existing sites and cameras on Axis currently that need to be incorporated? No

23) For training and user setup, how many people will be users? 10

24) For service and support, is it possible to get historical information?

We can provide some historical work tickets to those proposers selected to participate in in part 2.

25) Does MCWA currently have a test lab to verify integrations and patches/firmware/other?

Not for the security network.

26) Will all workstations only house CCTV software for health check purposes?

Yes, CCTV workstations are solely used for CCTV purposes.

27) Do you need additional licenses besides what is included with the servers that have been spec'd?

Possibly, depending on the total number of additional analytics that are purchased for the cameras.

28) What is the network path to connect the cameras to the servers?

Several sites homerun directly into the security core. Some sites daisy chain into one another. A network diagram can be provided to the awarded party.

30) What is the current version of Onguard that MCWA using?

Currently running 8.1 and scheduled to upgrade to 8.2 in September 2024.